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**INVESTMENT**  
FORUM



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# Investment opportunities in the Caribbean *Dubai Edition*



SCAN ME





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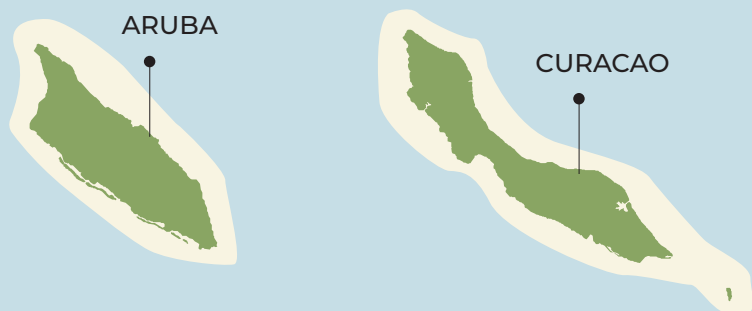
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# CAIPA MEMBER COUNTRIES

GULF OF MEXICO



## SOUTHERN CARIBBEAN

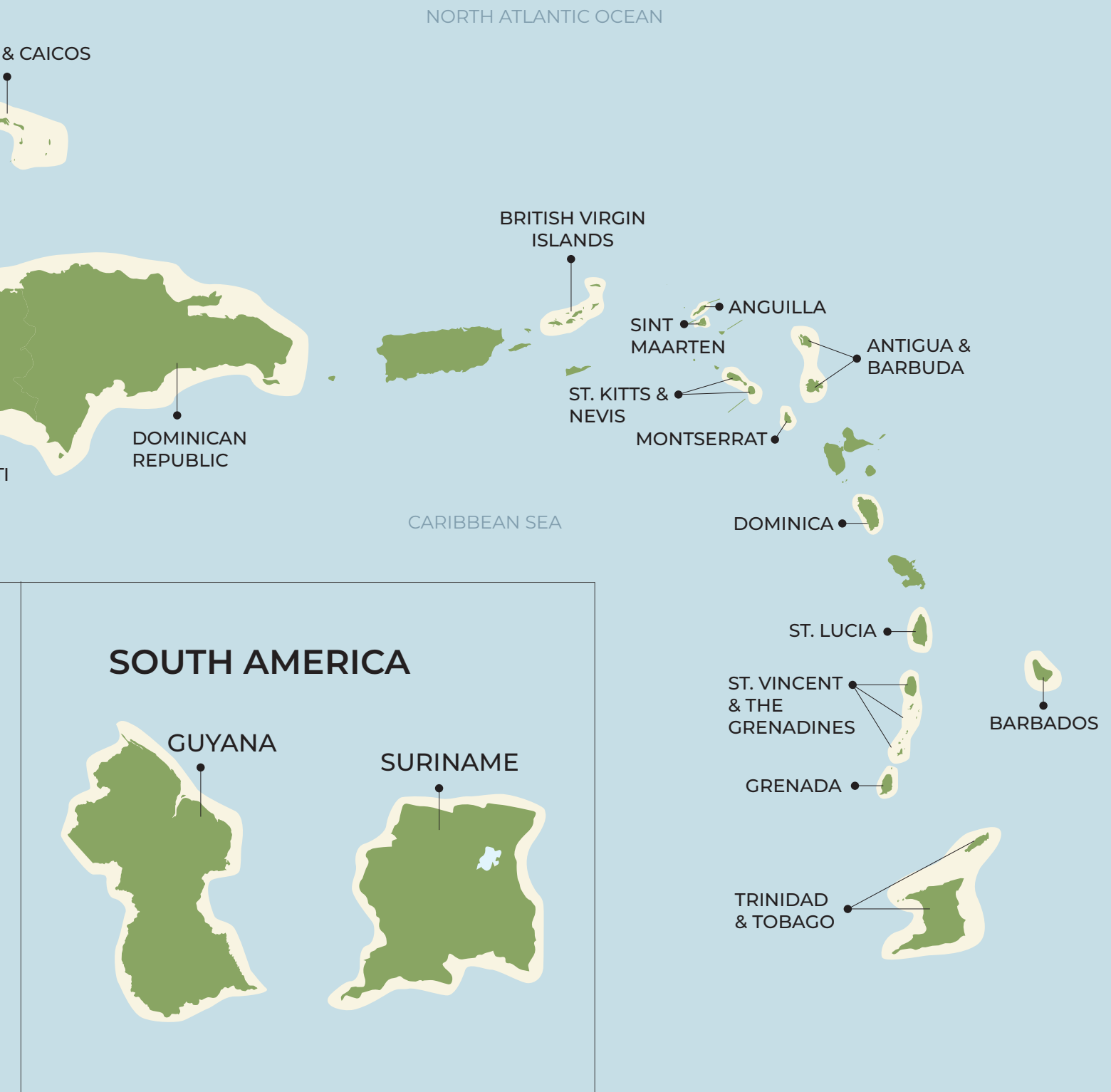


## CENTRAL AMERICA





**The Caribbean Association of Investment Promotion Agencies (CAIPA)** was established in 2007 with the objective of enabling collaboration among the Investment Promotion Agencies (IPAs) in the wider Caribbean region, in their efforts to attract investment in the Region and their respective countries.









# Top 10

## REASONS TO INVEST IN THE CARIBBEAN

### 1. IDEAL LOCATION

Located in the centre of the Americas, the Caribbean provides the advantage of easy access to markets in the North, South and Central America and serves as a bridge to European markets.

### 2. ACCESSIBILITY

Most Caribbean countries have international airports that provide daily direct flights to the USA, Canada, the UK and several other countries in Europe, as well as South America. Accessibility by sea via the world renowned regional ports is also an advantage allowing for easy access to raw materials and equipment.

### 3. OPENNESS TO TRADE

Many countries in the Caribbean have preferential access to some of the largest markets in the world. A few Regional Free Trade Agreements include:

- **CARIFORUM/European Union Economic Partnership Agreement:** Granting preferential access to markets in Europe
- **Caribbean Basin Initiative:** Providing beneficiary Caribbean territories with duty free access to US market for most goods
- **DR-CAFTA:** Facilitating increased trade and investment among 5 Central American territories, the Dominican Republic and the USA
- **CARICOM:** Allowing access to the 15 markets of the Caribbean (with more than 23 million inhabitants) at preferential rates
- **Haitian Hemispheric Opportunity through Partnership Encouragement (HOPE/Haiti Economic Lift Program (HELP):** Granting preferential access to the US market
- **The territories in the Caribbean are currently also negotiating a free trade agreement with Canada.**

### 4. MODERN INFRASTRUCTURE

Electricity and water supply is constant and affordable. Telecommunications and broadband internet access is available and a ready supply of natural gas can also be easily accessible from within the Region. Land and office space are available at cost-effective rates.

### 5. ECONOMIC & POLITICAL STABILITY

The Caribbean is known for its stable democracies and economic development. This provides the assurance of a secure location to do business and raise families.

### 6. SKILLED LABOUR SUPPLY

The Caribbean is known for its highly skilled labour supply with an agreement that allows for the free movement of skilled labour within CARICOM. The peoples of the Region are also fluent in key languages: English, Spanish, French and Dutch.

### 7. DIVERSE INVESTMENT OPPORTUNITIES

The Caribbean has garnered critical acclaim as a Mecca for tourism with its abundant natural resources. However, there are a number of other competitive sectors including: information technology/business process outsourcing, financial services, agribusiness and the creative industries- with 19 diverse territories from which to choose.

### 8. INCENTIVE PROGRAMMES

Many of the Region's territories offer incentives, some of which can be customized, providing the best opportunity for investors.

### 9. EASE OF DOING BUSINESS

Caribbean territories have been recognised by entities such as the World Bank for the ease of doing business in areas such as, protecting investors, getting electricity, starting a business and dealing with construction permits.

### 10. RESPONSIVE INVESTMENT PROMOTION EXPERTS

The Region's IPAs have been recognised by the World Bank for their competent inquiry handling services and excellent web sites.









# Hotel & Resort Development

Hotel & Resort Development | DOMINICAN REPUBLIC



## DOMINICAN REPUBLIC

### Name of Project:

**Tourist Development Project:** Cabo Rojo - Pedernales  
(Hotel and Resort Development, Infrastructure, Tourism, Logistics and Transportation)

### Public Sector

This project aims to achieve sustainable tourism development in the province of Pedernales and mobilize resources to meet the main investment challenges facing the country. This project will consist of a total area of approximately 44,000,000 m<sup>2</sup> which includes the development of a hotel area, the construction of an airport and the development of the service infrastructure necessary for the proper functioning of the project (roads, sanitary infrastructure, electrical system, etc.). The project is planned to be developed in phases, where the first stage includes the construction of approximately 3,000 rooms and the international airport of Pedernales.

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**Telephone Number:** +1(829) 345-8589

### Mode of Investment:

Establishing and implementing a project through PPP

### Investment amount required in US\$:

USD \$2,300 million

### Name of Project:

**Ambar Highway** (Infrastructure, Tourism, Logistics and Transportation)  
**Project Location:** Santiago / Puerto Plata

### Public Sector

Ambar Highway project proposes the construction of a highway between the province of Santiago and the province of Puerto Plata, whose characteristics allow for a significant transformation of the quality of land transport between these provinces, generating a reduction in travel time and road accidents, improvement in traffic volume and road load capacity, and improvement in resilience to adverse weather events.

The main objective of the project is to develop a road connection with an approximate time of 25 minutes between the Santiago Ring Road and the Trunk Highway No. 5.

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### Mode of Investment:

Establishing and implementing a project through PPP

### Investment amount required in US\$:

USD \$400 million





## GRENADA

### Name of Project:

Bacolet Bay

### Private Sector/CBI Project

Bacolet Bay Resort and Spa is a hospitality-based real estate development located on the southeast coast of Grenada. The resort offers breathtaking views of the Caribbean Sea and lush mountains. It is spread across 41 acres of tropical gardens and includes a 300-metre white sand beach. The development will provide a 5-star retreat that combines the most luxurious facilities with caring and sophisticated service. It will feature centralized facilities such as 3 restaurants, tennis courts, golf course, luxury spa, gym, diving centre and a luxury spa. Individual freestanding units will also be provided - 40 hotel suites, 20 one-bedroom villas and 17 two-bedroom villas. The project is an approved development under Grenada's Citizen by Investment (CBI) Programme.

This project already has an existing incentive package secured and the construction contract for build-out of phase 1 is finalised and secured. At least 90% of the infrastructure work is complete.

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[www.bacoletbay.com](http://www.bacoletbay.com)**

### Mode of Investment:

Outright Sale of the business

Citizenship by Investment through the purchase of villas

Purchase of residences/units

### Investment amount required in US\$:

USD \$350,000

### Name of Project:

Fiji Beach

### Private Sector

This stunning beachfront property is located on Carriacou's island, one of the three islands that comprise the tri-island nation of Grenada. The property encompasses 2.89 acres on Fiji Beach, which boasts 185 feet of beautiful white sand ideal for a boutique hotel or luxury villa. It offers spectacular views of the Grenadine, including Union Island, Sandy Island, Palm Island, Mayreau and the Tobago Keys. The development will include three two-bedroom villas, four two-bedroom condominiums, nine one-bedroom bungalows, private pools, private jetty, yoga pavilion, and reception, dining, and entertainment centre. The property is close to essential amenities - 1/2 mile from the marina and 1 1/2 miles from the town and airport. The project is approved under Grenada's Citizen by Investment (CBI) Programme.

This project also has a complete incentive package approved and secured with readily available construction permits and design plans.

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### Mode of Investment:

Joint Venture Partnership

Citizenship by Investment through the purchase of shares

Purchase of villas

### Investment amount required in US\$:

USD \$8 million





## Name of Project:

Hope Estate

## Private Sector

Hope Estate is tucked away on the east coast of Grenada - away from the hustle and bustle of the southern part of the island. It offers unrivalled peace and tranquillity and is surrounded by stunning scenery. The land also features three spectacular white sand beaches that are ideal for beachfront resort development.

**1. HOPE BEACH** Hope Beach is the largest beach on Hope Estate; it is set in 70 acres of flat beachfront land with calm waters. There is potential to include a 9- hole golf course, tennis courts and other sporting activities as well as a deep-water channel that allows for a marina to be built.

**2. BABOUNOT BEACH** Set within 60 acres, this beach is nestled between Goualase and Hope Beach. It is protected by coral reefs and therefore offers calm shores that are safe for swimming and scuba diving.

**3. GOUALASSE BEACH** 60 acres of land with its own sparkling white sand beach which is located in a charming private cove. The ideal development for this property is an ultra-luxurious private villa where one would enjoy the wonderful views of the coastline.

This project has the potential for various developmental opportunities (residential/hospitality) as a result of multiple land offerings in close proximity to each other.

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## Mode of Investment:

Joint venture partnership for resort development

Purchase of property

## Estimated project cost in US\$

Hope beach: \$10 illion

**Babounot Beach:**

available upon request

**Goualasse Beach:**

available upon request

## Name of Project:

The Point at Petite Calivigny

## Private Sector

The Point at Petite Calivigny is a luxury accommodation within a gated community. It offers 7 acres of total privacy which is inclusive of a private marine facility and a private white sand beach. Phase 1 of the project is completed and features a 32-room Private Residence Club which includes 12 Condo Townhouses and 4 villas with 2 bedrooms each, swimming pools, infinity pools and yoga pavilion. In phase 2, the development will accommodate a waterfront hotel comprising 50-keys, spa, restaurants, beach facilities and 12 villas. The project is an approved development under Grenada ' s Citizen By Investment (CBI) Programme.

Phase 1 of this project is completed, and units are currently available for purchase. An incentive package for phase 2 is already available and secured.

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## Mode of Investment:

Citizenship by Investment through the purchase of shares and villas

Full or partial purchase of residences

Equity investment

## Investment amount required in US\$:

USD \$47 million





**Name of Project:**

La Pointe (Tourism/Hotel Sector)

**Private Sector**

A boutique hotel and villa leaseback development set within a private and protected bay amongst 30 acres of lush greenery which rolls gently down to a white sandy beach. The first phase of the project proposes to offer 63 premier villa residences with 1-to-4-bedroom accommodations. The resort will provide 16 rooms comprised of 5 one-bedroom villas, 4 two-bedroom villas, 1 three-bedroom villa, hotel reception, restaurant, pool bar, swimming pool and gymnasium. The second phase of the project will provide 114 room keys, world class spa, club house, health bar and a media room along with multiple dining options. The project is an approved development under Grenada 's Citizen by Investment (CBI) Programme.

The construction permits, feasibility studies and incentive packages for this project are readily available.

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**Mode of Investment:**

Citizenship by Investment through the purchase of shares and villas starting at US \$350,000.00

Joint Venture partnership

Equity investment

**Estimated project cost in US\$**

USD \$7million





**GUYANA**

## Name of Project:

Resorts and Lodges in Guyana

## Public Sector

Guyana is home to unique flora and fauna and its overall value proposition makes it a competitive destination; however, it is equally important that the accommodation product for sustainable tourism is harmoniously integrated in a cultural and environmental atmosphere under the concept of an eco-lodge with very distinctive architectural characteristics and using a marriage of traditional and innovative technology for the preservation of the environment and natural resources.

Ecotourism is by far the most profitable aspect of "Ecotourism". However, they need to be well designed and constructed, and be ecologically and socially friendly. Taking into consideration the current international demand for low-impact experiential destinations, it is crucial that the design, development and operations of Guyanese Ecotourism place the social and ecological integrity of the respective regions and cater to the discerning travellers' needs as a top priority. Any facility or other infrastructure should be developed in a responsible manner, at a scale that is appropriate to the local ecological and cultural situation:

Region Four - Outside of the capital city can cater to short term and long-term stays targeting the expatriate population and other travellers interested in this type of lodging arrangement. Streams and creeks are located in relatively close proximity to the city and main airport which can form the basis for activities and main tourism hotspots for the eco-lodges. Ancillary services are quite accessible.

Region Nine - The Rupununi Circuit is known for its rustic lodging located near indigenous communities, natural attractions and core activities. Birding, Sport Fishing and Adventure are the top niche tourism products that can be scaled up in the Rupununi, the growth of these niches will require increased accommodation capacity.

Lodges with entertainment amenities and ancillary services have wide scope for development in Guyana. The domestic, diaspora and oil and gas community in particular have a preference for upscale, quality centric, all-inclusive resorts.

Region Two - This region is home to five great lakes that can develop luxury all-inclusive resorts. Mashabo and Tapakuma are two of the major lakes with no current lodging facility.

Region Three - Outside of the capital city can cater to short term and long-term stays targeting the expatriate population and other travellers interested in this type of lodging arrangement. Streams and creeks are located in relatively close proximity to the city and main airport which can form the basis for activities and main tourism hotspots for the eco-lodges. Ancillary services are quite accessible.

Region Eight & Nine - The Rupununi Circuit is known for its rustic lodging located near indigenous communities, natural attractions and core activities. Birding, Sport Fishing and Adventure are the top niche tourism products that

**Mode of Investment:**  
Varied

**Investment amount required in US\$:**

Contact GO-INVEST for further information:  
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can be scaled up in the Rupununi, the growth of these niches will require increased accommodation capacity.

Kaieteur Falls Park- single largest free fall waterfall in the world by volume of water pouring over it. The Development of the area as a major tourist destination with Recreational facilities and activities such as Rafting, Boating, Tennis, Horseback riding, Hiking, Kayaking, Mountain biking, Golf.

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### **Name of Project:**

Indigenous Communities

### **Public Sector**

Public Sector can be scaled up in the Rupununi, the growth of these niches will require increased accommodation capacity. Kaieteur Falls Park- single largest free fall waterfall in the world by volume of water pouring over it. The Development of the area as a major tourist destination with Recreational facilities and activities such as Rafting, Boating, Tennis, Horseback riding, Hiking, Kayaking, Mountain biking, Golf. Traditional Tourism Rental Agreements Model: This model is common. Communities own the land. Private sector tourism operators/hospitality management companies own the fixed assets and movable assets to operate on community lands, are responsible for sales and marketing, and pay a percentage of turn-over to the community.

Example in Guyana: Arrowpoint Nature Resort. There are several other indigenous communities that would be receptive to this model - for example in Region One, Two and Seven. Undeveloped Wilderness Model: There are increasingly fewer places in the world that are not developed. Demand for wilderness will inevitably markedly increase over time as the number of large, undeveloped landscapes continues to decrease. Hence, there is value in not developing community lands and licensing and leasing the rights to one or more tourism operators through a competitive bid process. Generally only day tours and primitive wilderness camping is permitted, and access is regulated by zoning and provided through a system of tendering and concessions. Examples in Guyana: Kanuku Mountains Protected Area - There are two operators permitted to operate in the Kanuku Mountains Protected Area. There may also be potential to implement this model in the Community Owned Conservation Area in the Konashen District and in the Shell Beach Protected Area.

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**Mode of Investment:**  
Varied

**Investment amount required in US\$:**  
Contact GO-INVEST for further information





## Name of Project:

Request for Proposals (RfP) through the Ministry of Tourism, Industry and Commerce

## Public Sector

Guyana has been recognized as a premier eco-tourism destination with much potential for further improvement and invites proposals for the development of eco-lodges and resorts in identified regions.

The Government of Guyana (GoG) invites all persons interested in this development to submit their proposals in accordance with this RfP. The GoG is prepared to offer attractive incentives for the development of the eco-lodge and resort industry including fiscal incentives.

It is envisaged that the eco-lodges contain elements such as a nature trail, animal reserve, bird trailing, agri-tourism and culinary fusion, entertainment, natural wellness spa, gift shop or indigenous, artesian boutique, among other things.

RFP's must contain the following information to permit a comprehensive evaluation:

- Identify the project or land proposed for lodge/resort development specifying size, location, and other details including ownership details such as transport, lease, and associated survey plan. Detail all terms if the proposed land is to be obtained from the Government including basis of valuation and terms of lease, sale, or lease with an option to buy. For clarity, this RFP will deal with both developers using private land or seeking Government land for development.
- Provide evidence of financial capacity to fund such a project. Only parties providing evidence of financial capacity to undertake a project as Principal will be considered.
- Provide a concept design for the project showing proposed site layout, number of floors, associated amenities and a rendering of the proposed project.
- Submit background information on the development group including the investors, contractors, and other parties and how the project will be organised and executed.
- Submit experience in designing, constructing, operating, and/or owning a resort/lodge.
- Submit a summary proposal/business plan containing: (1) description of number of rooms and capacity and other amenities that will be catered for (2) type and brand of lodge/resort and any evidence to support same (3) expected investment and proposed capital structure (debt/equity mix and term sheets for debt) (4) summary financial projections for project including room rate and occupancy level (5) employment levels during construction and post construction (6) expected contractors including general, sub-contractors, relevant experience, and overall supervision (7) project schedule showing key milestones to start and complete the project (8) any market studies (9) details on the level of local content projected during construction and during commercial operations (10) expected incentives and other support requested from GoG.
- Resource use efficiency – water, energy, raw materials.
- Waste minimization, reduction and/or recycling plans and disposal; considerations for procurement of goods and services – with low emissions and to minimize waste.

## Mode of Investment:

The GOG will use the responses to this RFP to rank and select those parties, who will be invited to negotiate an MOU including land terms including zoning, development conditions, and other incentives that will be provided.

All RFP's should be placed in a sealed envelope titled ("RFP for the Lodge or Resort Development") and deposited by the submission deadline at the address on following page:





- Carbon emissions (tourism is a sector identified in Guyana's National Determined Contribution, NDC, for climate mitigation).
- Methods for minimizing construction impacts and waste, particularly in environmentally sensitive areas e.g. forested areas, near rivers/watershed areas, indigenous lands, rural communities etc. (reference: EPA EIA requirements).
- Future or phased expansion plans to consider above points. xii. Workers: employment contribution – local (vs. international staff) and worker packages for decent work; workplace safety in light of COVID-19 and/or OSHA requirements.

**For more information:**

<https://mintic.gov.gy/wp-content/uploads/2021/11/Eco-lodge.pdf>

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**Permanent Secretary, Ministry of Tourism, Industry and Commerce**  
**229 South Road, Lacytown Georgetown | Tel. (592) 225-6710**  
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## ST. VINCENT AND THE GRENADINES

**Name of Project:**

Saint Vincent Marriott Resort

**Public Sector**

Mount Wynne Estate, the intended location for the Saint Vincent Marriott Resort, is arguably one of the most stunning views on mainland Saint Vincent – characterized by two undulating stretches of glittering black sand beaches, vast expanses of swaying coconut trees and the calm waters of the Caribbean Sea.

Pursuant to the signing of a Memorandum of Understanding (MOU) between the Government of Saint Vincent and the Grenadines and Marriott International in September 2019, the Saint Vincent Marriott Resort will occupy 30 acres of the 450-acre estate – located along the southwestern coast of the island. The intended site has a mostly flat to gently sloping topography, with the gradient becoming steeper closer to the main access road. A minor river runs through the property; however, its flow is mostly a trickle and is not prone to flooding in extreme weather.

The 249-room hotel will feature 117 king rooms, 95 double queen rooms, 10 queen suites, 9 king suites, eight three-bay suites, four king ADAs, four queen ADAs, one vice presidential suite and one presidential suite. All rooms, regardless of size, will boast picturesque sea views – complete with balcony. The resort will also include arrival wing/lobby, two large restaurants, meeting and event spaces, pools, gym/spa facilities and a variety of aquatic activities. Access to the intended resort site is possible via two spacious roads and – given the bay formations – sea access will also be an option. Imagine the opulence of sailing into the bay at the close of day, as the sunset casts a golden hue on 800 feet of beachfront!

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**Mode of Investment:**

Establishing a Joint Venture and Establishing and implementing a project through PPP

**Investment amount estimated in US\$:**

USD \$50 million



**Name of Project:**

Holiday Inn Express and Suites

**Public/Private Sector**

This resort is being developed on a 5.379-acre property located in the southeastern area of mainland Saint Vincent. When completed the development will accommodate 93 rooms plus 2 conference rooms, gym and pool bar. The projected end date of project - December 2023. The Government of St. Vincent and the Grenadines is seeking investment from a Management Company to manage and operate the hotel.

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**Mode of Investment:**

Establishing a Joint Venture and establishing and implementing a project through PPP

**Investment amount estimated in US\$:**

USD \$58 million

**Name of Project:**

Private Island Resort Development (Young Island) | Tourism

**Private Sector**

Located on the first of the Grenadine chain of islands, Young Island Resort is a luxury island resort that consistently receives excellent reviews and awards within the international travel industry. At only 200 yards off the southern coast of mainland Saint Vincent, it offers a breathtaking view of the southern coast, and the northern Grenadines islands of Bequia, Mustique, Balliceaux and Battowia.

At 12.66 acres in size, Young Island has 30 cottages with excellent sea views, open air garden showers, private patios and (in six of the cottages) private pools. Of the six cottages with pools, five have plunge pools and one has an infinity pool. The existing physical structures on the island only occupy 2.5 acres of this property, so there is ample space for further development.

Additionally, there are two dining areas, two bars (one of which is at sea), a spa, a Har-Tru tennis court and a communal lagoon pool.

Young Island Resort is a leasehold property owned by the Government of Saint Vincent and the Grenadines, with 41 years remaining on the original lease. Once this lease expires, the Government is willing to renew for an additional 40 years.

The private leaseholders are interested in selling their lease, however, they are also open to partnering with a new investor to renovate and further develop the island resort.

Young Island Resort was originally developed 48 years ago by John Houser of the Hilton Group. Lease ownership transferred to its current Vincentian owners in 1979.

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**Mode of Investment:**

Establishing a Joint Venture and establishing and implementing a project through PPP

**Investment amount estimated in US\$:**

USD \$10 million



**Name of Project:**

Wind Blow Suites | Tourism

**Private Sector**

Wind Blow Suites is a new condo development by Wind Blow Inc., located in picturesque Belmont, St. Vincent & the Grenadines. Wind Blow Suites is the first of its kind in the area, showcasing exquisite features and finishes and flowing layouts. Wind Blow Suites will offer serene mountain and ocean views and is a few minutes' drive from all amenities. Wind Blow Suites is located a few minutes from the main road and offers lush fields, nature trails, and serene views to explore along with a wide variety of indoor and outdoor recreational activities for all ages to partake in.

**For further Information:** <https://windblowinc.com/suites/>

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**Mode of Investment:**

Open for FDI through a minority stake and Open for FDI through a majority stake

**Investment amount required in US\$:**

USD \$3 million

**Name of Project:**

Isle a Quatre

**Private Sector**

Not many private islands in the region can boast of having their own Act of Parliament but Isle a Quatre definitely can – ownership comes with the Quatre Isle Act (2006) that was put into effect on 15th November 2006 for the “establishment of a luxury tourist resort” on the undeveloped island.

Lying 1.5 nautical miles south of Bequia, five nautical miles west of Mustique and 11.8 nautical miles from mainland Saint Vincent, Isle a Quatre offers picturesque views of Baliceaux, Battowia, Bequia and Canouan.

The uninhabited island is 376 acres in size with two purchasing options available – full ownership of the entire island or only acquiring 300 acres of what is available.

Featuring an overall gently sloping topography, Isle a Quatre boasts three white sand beaches and two bays that can provide natural anchorages for yachts and other vessels. Its highest point is 479 ft above sea level.

Isle a Quatre is suited for creating low-impact eco-friendly luxury developments such as a boutique resort, residences, villas or a hotel. As there is no electricity supply currently installed on the island, a development powered by renewable energy would be ideal.

Isle a Quatre is a blank canvas – far removed from the hustle and bustle of urban living – offering uninterrupted ocean views, soothing Caribbean breezes and generous tax incentives. Paradise awaits you!

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**Mode of Investment:**

Open for FDI through a minority stake and Open for FDI through a majority stake

**Investment amount required:**

Please contact Invest SVG for further details



## Name of Project:

Breakers Estate | All

## Private Sector

This 12 acre privately-owned hideaway is sheltered by swathes of coconut trees looking out on two bays (Sharp's Bay and Cable Hut Bay) washed by rippling waves – where many in Saint Vincent and the Grenadines blossoming surfing community have honed their skills.

Located in a residential area, Breakers Estate offers a mixed terrain of gently sloping hills and flat land, with a forested area separating both beaches/bays, and a bluff that extends into the sea. Essential infrastructure already exists on this property (easily accessible roads, electricity and water supplies). A residential structure is present, however, this can easily be renovated (or demolished, if need be) to suit the investor's purpose.

It is well-suited to high end developments such as luxury homes/villas a boutique hotel, an eco-tourism resort, a health and wellness resort or even a recuperative centre. Its ocean front location and secluded atmosphere also makes this suitable for fine dining or membership-only entertainment purposes.

**For further Information:** <https://windblowinc.com/suites/>

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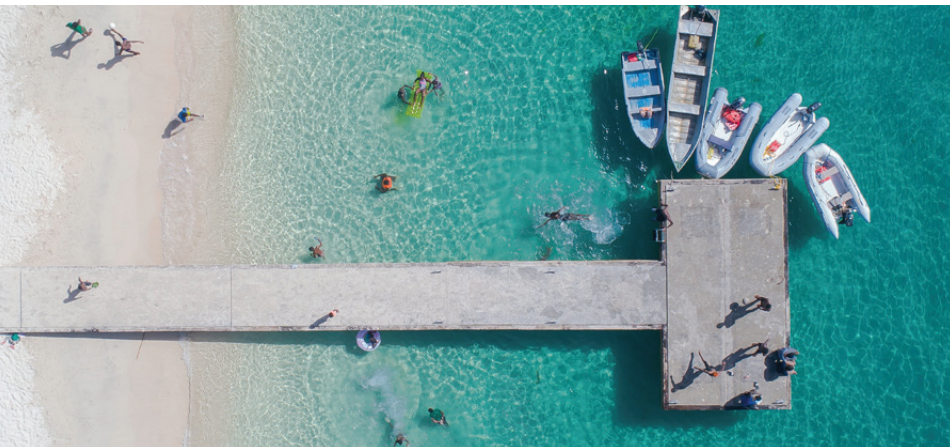
## Mode of Investment:

Establishing a Joint Venture and Establishing and implementing a project through PPP

## Investment amount required:

Please contact Invest SVG for further details





### Name of Project:

Baliceaux | Tourism

### Private Sector

Described as a “tropical paradise with huge potential for touristic development”, the Northern Grenadine Island of Baliceaux lies four nautical miles away from the luxury of internationally acclaimed Mustique and 13.4 nautical miles from mainland Saint Vincent.

At 320 acres in size, Baliceaux’s topography comprises of gently-sloping hills in the central area of the island – which are well-suited to hiking and other outdoor eco-friendly activities – and steep cliffs around most of its coastline.

Baliceaux is an undeveloped island with no infrastructure or amenities established. However, it boasts two pristine white sand beaches and nearby reefs teeming with marine life – which makes it impeccably suited for aquatic activities such as snorkeling, swimming, scuba-diving and sailing. There is also a natural anchorage for yachts and other vessels, and easy access to the stunning Tobago Cays.

The highest point on the island is Gun Hill, which stands at 3,901 ft above sea level, and serves as an excellent vantage point to bask in the glow of the breath-taking sunrises and sunsets that are characteristic of this part of the world.

Given its proximity to the mainland (easy access to business and financial hubs) and the generous government concessions that accompany ownership of the island, Baliceaux is an opportunity for investors seeking to establish commercial luxury, boutique resort, rehabilitative or eco-tourism-based developments.

Already a billion-dollar industry, the Caribbean’s tourism sector (including Saint Vincent and the Grenadines) is earmarked for further growth – so, let Baliceaux secure your place at the ‘table’!

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**Telephone: +1 (784) 457-2159**

### Mode of Investment:

Acquisition and Establishing a Joint Venture

### Investment amount required:

Please contact Invest SVG for further details



### Name of Project:

Bambereaux Estate | Tourism and other uses

### Private Sector

Bambereaux Estate is a blissful fusion of peaceful solitude, calm water lapping the shore and fiery sunsets that rejuvenate the soul, packaged in 25 acres of secluded beachfront and gently sloping woods. It is located on the west coast of mainland Saint Vincent – also referred to as the Leeward side.

Vehicular access whisks along a progressively wooded pathway that can easily be transformed into a nature-lover's delight with the right landscaping. For those with a penchant for marine travel, the estate's cove formation offers perfect yacht mooring, so you can arrive in nautical style.

Like all beaches on the Leeward side of Saint Vincent, Bambereaux Estate's 3 acre beachfront is made of glistening black sand – hinting to the island's volcanic origins – which gently slopes into the sea. The tranquility of the land also extends to the sea, making it well-suited for activities such as sailing, kayaking and paddle-boarding.

A dive below the surface will reveal colourful reefs and an abundance of marine life that will satisfy snorkeling and scuba diving enthusiasts alike. Bambereaux Estate offers uninterrupted hilltop views' invigorating ocean breezes and an exclusivity that makes it ideal for investment such as private luxury villas, a high-end/boutique hotel or a health and wellness resort.

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### Mode of Investment:

Establishing a Joint Venture and Establishing and implementing a project through PPP

### Investment amount required:

Please contact Invest SVG for further details

### Name of Project:

La Soufriere Eco Resort | Tourism

### Private Sector

A development in harmony with nature, totally sustainable and built of natural materials, powered with renewable energy and luxurious without being over the top – we like to call it rustic chic.

Lapped by the Caribbean Sea, at the foot of Saint Vincent's stratovolcano, the eco resort comprises a variety of ecofriendly accommodation options, a myriad of ecofriendly and awe-inspiring adventure land and sea bases activities, rest and relaxation with spa, yoga, spiritual and holistic activities, a Wim Hoff treatment centre and a wellness centre. With little light pollution, we even have our own small observatory atop a hill to gaze into the night sky. Indeed, wellbeing and learning is the order of the day with educational and medical tourism centres covering a host of subjects, guest speakers, betterment workshops and even small conferences.

Bathe in the therapeutic waterfalls surrounding Richmond and embark on a trek to the volcano crater.

Detox your mind body and soul. Guests can also be involved with organic vegetable and fruit gardening and eat their own freshly prepared food to experience true sustainable living off the land.

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### Mode of Investment:

Establishing a Joint Venture and Establishing and implementing a project through PPP

### Investment amount required:

Please contact Invest SVG for further details





**Name of Project:**

The Royal Treehouse | Tourism and other sectors

**Private Sector**

The Royal Treehouse client market is reserved for the high yielding super wealthy, celebrity and royalty status, a market that is already solidly established in Saint Vincent and the Grenadines. Investing and operation in this exclusive tourism sector offers many highly resilient benefits. Less “rooms” to build, less “rooms” to market as tourism accommodation, less break-even occupancy required, high yield nightly rates and additional revenue streams ensuring high profitability and ROI.

A truly unique and iconic landmark tourism product therefore, that sits in a similarly suited luxury villa and super/mega yacht sector, with only 1 “room” to build and 1 “room” to market (4-bedroom villa), highlighting a unique ability to generate fast returns on investment and profitable operational income. Important to remember, the Royal Treehouse sits uniquely on its own in every respect. There is no competition in the country, let alone the region of the Caribbean, and let alone even the world. Furthermore, the Royal Treehouse acts as a world famous, truly spectacular special purpose vehicle in its own right, for the bolstering of global awareness for SVG.

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**Mode of Investment:**

Establishing a Joint Venture and Establishing and implementing a project through PPP

**Investment amount required in US\$:**

USD \$5 million

**Name of Project:**

Tourism Sites Redevelopment e.g., Owia Salt Pond, Volcano Trail | Tourism

**Public/Private Sector**

Seeking to outsource the day-to-day activities of running these sites. Responsibilities will include maintenance and upkeep, aesthetics and revenue generating measures.

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**Mode of Investment:**

Establishing a Joint Venture and Establishing and implementing a project through PPP

**Investment amount required:**

Please contact Invest SVG for further details



**Name of Project:**

Fuel Storage Facility | All

**Private Sector**

This project aims to increase storage facilities within the region for gasoline and diesel. The storage practices must be implemented to follow the highest standards followed by the industry and law. Types of fuel to be stored: Diesel, Gasoline, Propane, Butane. A full Environmental Impact Assessment must be completed by any interested parties wishing to engage.

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**Mode of Investment:**

Establishing a Joint Venture and Establishing and implementing a project through PPP

**Investment amount required:**

Please contact Invest SVG for further details

**Name of Project:**

Various Zipline Projects | Tourism

**Private Sector**

The terrain of mainland St. Vincent is best suited for zipline or canopy tours. We are seeking knowledgeable investors offering zipline facilities with turnkey design and build solutions, with safety and quality materials being a key concern.

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**Mode of Investment:**

Establishing a Joint Venture and Establishing and implementing a project through PPP

**Investment amount required:**

Please contact Invest SVG for further details







# Agribusiness

Agribusiness | ARUBA



ARUBA

## Name of Project:

**Petros Aquaculture Operations, Open Ocean Aquaculture**

## Private Sector

Open ocean aquaculture is the future of sustainable fish farming. The global human population has a projected growth from 7.2B currently to 9.5B by 2050. Demand for protein will increase. The Aruba open ocean aquaculture project is strategically positioned to supply the US market with sustainably cultivated seafood and advantageously positioned to expand into EU markets.

The operation will be developed in 3 phases. The total investment is \$31M over 7 years of which \$8M in equity financing and \$23M in debt financing. The \$8M equity financing is converted into common shares and used to execute phase 1 and part of phase 2. Future equity financing rounds are not projected through the 3 growth phases. Complete economic feasibility assessments are available and required permits to construct the infrastructure and cultivate fish have been awarded. This 'shovel-ready' project stands to become the sustainable model to be replicated in other Caribbean islands. It diversifies the local economies, strengthen food security for the region, kick starts the blue economy, and generates value for its shareholders.

**Contact Person: Gunnar Bracelly | Email: [PetrosAquaculture@gmail.com](mailto:PetrosAquaculture@gmail.com)**

## Mode of Investment:

Open for FDI through a minority stake

Open for FDI through a majority stake

Debt financing

## Investment amount required in US\$:

USD \$8 million  
in Equity Financing

USD \$23 million  
in Debt Financing





## DOMINICAN REPUBLIC

### Name of Project:

Vallejuelo Greenhouses Agropark

**Project Location:** Vallejuelo/San Juan de la Maguana

### Public Sector

High scale 2,000,000 mts2 free zone agropark complex, with a complete value chain greenhouses model, including plants nursery, vegetables production, packaging and storage. Our distinctive location, water availability and weather conditions in Vallejuelo (750 meters above sea level), provides a unique equation for sustainable and quality supply in defined market. The agropark will be aligned to customer requirements and certifications, in order to develop a robust infrastructure, advanced technology and a center of excellence in the region. The project involves 3,000 new direct jobs from a total population of 12,000, an economic booster for the San Juan Community. Main crops identified in scope- tomatoes, peppers and cucumber.

**Contact Person:** Marcial Smester

**Email:** marcialsmester@prodominicana.gob.do

**Telephone Number:** 1(829) 345-8589

### Mode of Investment:

To be determined

### Investment amount required in US\$:

USD \$150 million



## GRENADA

### Name of Project:

Integrated Broiler Production, Processing

### Public Sector

The project is expected to produce at least 40-60% of the fresh/frozen chicken which will be consumed locally. Some investment has already been made in the area, and there remains significant room for expansion. While an exact acreage is not available, there are significant tracts of unused lands that can be sourced for this type of investment.

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+1 (473) 440-3083

### Mode of Investment:

Establishing and implementing a project through PPP

Debt and Equity

### Investment amount required in US\$:

USD \$10-25 million

**Name of Project:**

Commercial Soursop Production for Export and Processing

**Public Sector**

The project is expected to meet the demand for fresh and value-added soursop products, especially in the USA, UK, and Trinidad markets where the demand is very high. Some investment has already been made in the area, and there continues to be room for further expansion, especially in the lucrative U.S market. Grenada is the only country in the Caribbean approved for exporting soursop to the U.S market. While an exact acreage is not available, there are significant tracts of unused lands that can be sourced for this type of investment.

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+1 (473) 440-3083

**Mode of Investment:**

Establishing and implementing a project through PPP

Debt and Equity

**Investment amount required in US\$:**

TBC

**Name of Project:**

Fruit Juice Production

**Private Sector**

There is an abundance of farmers with fruit trees available to service the production of packaged fruit juices. The global juice market, including fruit juice and vegetable juice, holds a significant share of the beverage industry. Rising preferences for healthy products and increased health awareness contributes significantly to the demand. With recent legislation in Grenada banning soda in the island's schools, there is a readily available market for fruit juices in schools, hotels, supermarkets, and St. Georges University (SGU) students and visitors.

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pureinvestment@gidc.gd | **Telephone Number:** +1 (473) 444-1035  
**www.investingrenada.gd**

**Mode of Investment:**

Establishing and implementing a project through PPP

Debt and Equity

**Investment amount required in US\$:**

USD \$1 million



**Name of Project and Sector:**

Packaging House

**Private Sector**

The project will involve the establishment of a packaging house for the export of authentic, high quality Grenadian fruits, produce and spices to the regional Caribbean market and internationally (USA, Canada, Europe)- all of whom are willing to pay premium prices for the products. The operation will involve the consolidation, packing/processing, and export of golden apple (June plums), mangoes, soursop, cinnamon, cloves, dasheen, and hot peppers.

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**Mode of Investment:**

Establishing and implementing a project through PPP

Debt and Equity

**Investment amount required in US\$:**

USD \$1.2 million

**Name of Project:**

Personal Care, Craft and Giftware Production Facility

**Private Sector**

The project involves the establishment of a Grenadian personal care, craft and giftware production facility to produce specialty soaps and candles utilizing authentic and certified Grenadian agricultural inputs (such as nutmeg and other spices) for export to the USA, Canada and the Caribbean. The products can be marketed as uniquely and authentically Grenadian with the advantage of being able to claim the benefits of the well-known Grenadian spices. Grenada also has approximately thirteen (13) recognised spas that utilise scented soaps, candles, and essential oils in their service delivery process and these products can be produced for use in these spas.

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**Mode of Investment:**

Establishing and implementing a project through PPP

Debt and Equity

**Investment amount required in US\$:**

USD \$1.2 million

**Name of Project:**

Caribbean Farms, Vertical Greenhouse Technology (VGT)

**Private Sector**

Greenhouse-as-a-service (GaaS) is a cloud-based method of providing software solutions to small farmers and entrepreneurs in the Caribbean region. It enables users to subscribe to an application that allows them to log into the GaaS system from any compatible devices over the internet.

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**Mode of Investment:**

Joint Venture

Partnership

**Investment amount required in US\$:**

USD \$15 million

**Name of Project:**

Cold Storage Facility

**Private Sector**

This lucrative opportunity, once fully operational, will reduce the wastage of fresh fruits, vegetables, poultry, and fish, as businesses are becoming increasingly aware of their need for cold storage. The establishment of such a facility will aid in increased production and availability of local produce throughout the year. Targeting the supermarkets, food service providers, importers and exporters, wholesalers and small-scale retailers, this project's aim is to implement a state-of-the-art cold storage facility.

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**Mode of Investment:**

Establishing and implementing a project through PPP

Debt and Equity

**Investment amount required in US\$:**

USD \$1.5 million

**Name of Project:**

Fish (Jacks, Tuna) Products Canning Facility

**Private Sector**

This project will entail a state-of-the-art canning plant whereby the fish raw materials for the plant will be readily available as Grenada is a major exporter of tuna and capture other species suitable for canning.

Fish and fishery products remain a high-value commodity which is constantly in demand locally, regionally and on the international market. Grenada has several landing sites in various parishes which include St. Georges, St. Andrews, St. Johns, and St. Patricks.

Considering the OECS Member States as a bloc, the combined canned products accounts for US\$7.6 million in annual importation. At the CARICOM level, the Region imports approximately US\$72.9 million in canned fish products (Sardines, Tuna and Mackerel). This allows a company operating from Grenada the ability to also benefit from special trading provisions under the CARICOM Single Market and Economy.

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**Mode of Investment:**

Establishing and implementing a project through PPP

**Investment amount required in US\$:**

USD \$1.5 million



**Name of Project:**

Developing Aromatic Rice

**Private Sector**

Aromatic rice is known to attract a higher premium prices on the international market approximately 950-1200 USD/ton) as compared to ordinary, nonaromatic, rice (which is 320 to 500 USD/ton). Therefore, it is reasonable to assume that farmers can receive a 50% share of the increase in profits derived from such rice which can translates to an additional 200 USD/ ton of paddy. Also, aromatic variety utilizes a similar cultivation and agronomic practices as well as, it has similar yielding ability as the existing non-aromatic varieties and therefore no noticeable increase in production cost is foreseen.

GRDB has recognised the tremendous financial returns that can be garnered from the exportation of aromatic rice. Taking into consideration the increasing demand for aromatic rice on the international market it is reasonable to believe that Aromatic rice can be the game changer of the face of Guyana's' rice industry.

Guyana has embarked on a breeding program to develop its own aromatic rice to allow farmers an opportunity to enter the niche aromatic rice market and enjoy the higher price for its aromatic rice.

**Contact: Dr. Peter Ramsaroop Email: [goinvest@goinvest.gov.gy](mailto:goinvest@goinvest.gov.gy)****Mode of Investment:**

Cash investment in R &amp; D

**Investment amount required in US\$:**

USD \$1.4 million

**Name of Project:**

Bamboo Bio Products Project

**Private Sector**

- First fully integrated bamboo pulp mill globally
- Sustainable agro-ecological-industrial model utilising locally grown bamboo through a diverse sourcing structure of company owned lands and managed bamboo farms across the island.
- Storage and processing of bamboo on site into conventional air dried and fluffy pulp used in a variety of products including: tissue, paper towels, diapers and PPE masks.
- Agriculture and Food: multi-sectoral project involving agricultural production, manufacturing and storage and by products with logistic support for access to export markets.
- Cooperative model, small farmer groups will supply the BBP production facility and aid the development of the local bamboo industry.
- Feasibility study and cost benefit analysis completed.

**Mode of Investment:**

Establishing a Joint Venture

**Investment amount required in US\$:**

Earthworks & Off-Site  
Infrastructure:  
USD \$46.23 million

Onsite Construction  
Infrastructure:  
USD \$144.380 million

Developer Equity:  
50% and 70% for different  
scenarios

Interest Rate: 7% tested 9%

Repayment Period: 10 yrs  
& tested 15 and 20 yrs for  
phase 1

**Contact Person: Diane Edwards | Email: [dedwards@jamprocorp.com](mailto:dedwards@jamprocorp.com)  
Telephone: +1 (876) 978 7755**





## Name of Project:

JFVL Agriculture Project

## Private Sector

Construction of 99,500cu. ft. cold chain warehouse and over 46,000sq. ft. processing and administrative facilities. Fully integrated agricultural project with access to farmlands, warehousing, cold storage and multi-channel distribution service complex. Contract farmers to produce a variety of crops on 600 acres of land and Feasibility study completed.

**Contact Persons: Marlene Porter | Email: [mporter@jamprocorp.com](mailto:mporter@jamprocorp.com)**  
**Telephone Number: +1 (876) 978 7755**

## Mode of Investment:

Establishing a Joint Venture

## Investment amount required in US\$:

Major investment of USD \$6million in year 1

Seeking up to US\$2M in private equity investment  
 40:60 equity and debt capital structure

Project NPV: US\$71.2M

Equity NPV: US\$34.9M

Project IRR: 79%

Equity IRR: 109%









# Logistics & Transportation



## ANTIGUA AND BARBUDA

### Name of Project:

Antigua and Barbuda Port Authority  
St John's Deepwater Harbor Redevelopment Project. (Seaport Sector)

### Public Sector

The Port Authority has embarked on a major infrastructural redevelopment and the modernization of the operations and equipment pool. The initial focus was centered on the physical transformation. However, there is the need to modernize the equipment fleet, digitalize the Receiving, Storage and Delivery process (RSD). This requires a world class terminal operating system. Further, the Port is desirous to establish a Logistics Park with the aim of engaging the last mile logistics with our neighbors. With the increase in scale, we are now able to facilitate new business options, i.e., Transshipment, empty container Storage and repairs. Other business opportunities for investments are License to provide vessel bunkering and many other PPP opportunities.

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**Telephone Number:** +1 (268) 724 5786

### Mode of Investment:

Establishing a Joint Venture

Establishing and implementing a project through PPP or Franchising

Turn-key operations

Management contracts

Seeking a loan

Other - Grant funding for human resource related development

### Investment amount required in US\$:

USD \$70 million



## BRITISH VIRGIN ISLANDS

### Name of Project:

Cargo Port Rehabilitation and Expansion Project – Transportation  
Cruise Pier development Transportation

**Project Location:** Road Town, Tortola, British Virgin Islands

### Private Sector

The Projects being envisioned by the British Virgin Islands Ports Authority are intended to provide significant improvement to the cargo import capacity and improvement and increased capacity for cruise passenger arrivals to the Territory.

The rehabilitation of the main cargo facility will allow for improved safety and expansion of cargo operations. The Territory imports in excess of eighty percent of the goods used and has been challenged for increased traffic due to operational space restriction. It is estimated the intended expansion would provide additional area of apron at the cargo port.

The British Virgin Islands Ports Authority is seeking to expand its cruise passenger arrivals in excess of two million cruise passengers by Fall 2025. This will require the development of a mega ship pier to host two (2) Oasis class cruise ships at a time. This project will require dredging of the proposed location and developing a two-sided pier. The land side of the development requires linking the existing cruise pier and retail park to the proposed development. There is an option to develop a hotel, casino, or small theme park on the land side.

The Authority has considered the possibility of PPPs to achieve the required improvements

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### Mode of Investment:

- Establishing a Joint Venture
- Establishing and implementing a project through PPP
- Licensing
- Management contracts
- Seeking a loan

### Investment amount required in US\$:

Cargo Port Rehabilitation and Expansion Project

Transportation  
USD \$25 million (est.)

Cruise Pier development  
Transportation  
USD \$50 million (est.)



**Name of Project:**

Cruise/Cargo Pier Development - Woodbridge Bay Fond Cole, Roseau Dominica

**Project Location:** Woodbridge Bay - Dominica

**Public Sector**

This project aims to enhance the cruise facilities, minimize the adverse impacts of cruise on cargo operations and reduce the inherent risks associated with a multi-purpose port; please refer to attached document which provides more detailed information of what the project entails.

A Special Purpose Vehicle (SPV) will be formed in Dominica to establish a Public Private Partnership (PPP) for the cruise/cargo pier development. The Developers will raise the entire amount of funding necessary to complete the Project including the pier, on-land development and cargo storage staging and distribution facility.

The new pier associated land for the on-land development and the seabed lease, will be pledged as mortgage security to the Lender and will be a "free and clear property" to the Government of Dominica/DASPA when the Senior Loan is repaid.

The Government of Dominica/DASPA will continue operating the port facility including the new pier under a lease arrangement from the SPV. The lease agreement will include budgeted amounts in a capital reserve account to maintain the quality of the piers and distribution facility. Lease agreements will also be required for the cruise port(s), seabed, and the cargo distribution center land.

The Authority is willing to enter into negotiations for a 30-year concession with the proposed investor regarding a share of the head tax revenues paid by cruise lines for each passenger.

**Mode of Investment:**

Establishing and implementing a project through PPP. The PPP structure requires no Government/DASPA financial participation, no sovereign guaranty, and/or signing of promissory notes. The Development Group PPP financing private-sector project finance initiative is with:

No recourse or financial obligation to Dominica, No sovereign guaranty, No Dominica debt obligation or Dominica funds required from the Government. This PPP is to better leverage privatization investment in infrastructure and service provision. The Development Group will be based upon milestones under an exclusive executed "Development Agreement" which will include an amplification of the conditions cited herein. Whenever possible, the Developer will maximize the local procurement of Dominica sourced goods, services, subcontractors, employment, and training.

**Investment amount required in US\$:**

USD \$110 million

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**Telephone Number:** +1 (767) 255 9100



## DOMINICAN REPUBLIC

### Name of Project:

Arroyo Barril Port

**Project Location:** Samana

### Private Sector

The objective of this project is the construction, exploitation, use and operation of Puerto Duarte, a recreational tourist complex and cruise port, which is divided into two main areas: maritime and land constructions, being the first action related to the adequacy of the existing port and the second action related to a theme park.

The project is expected to carry out routine maintenance work, adaptation and expansion of the existing dock for the development of a maritime cruise terminal. This would translate into creating the necessary improvement for receiving Oasis ships (largest ships in the cruise industry -8,500 passengers) and therefore the reception of tourists from all over the world.

**Contact Person:** Marcial Smester

**Email:** marcialsmester@prodominicana.gob.do

**Telephone Number:** +1(829) 345-8589

### Mode of Investment:

Establishing and implementing a project through PPP

### Investment amount required in US\$:

USD \$60 million



## GRENADA

### Name of Project:

Port of St. George's Redevelopment

### Public Sector

The purpose of the project is to extend the lifespan of the existing Port and improve operational efficiency. In a small island state space is a limiting factor; the intention is to reconfigured operations to maximize use of available space in order to extend the useful life of the current port by another 30 years. It means relocating existing warehouses and administrative offices to create more cargo storage areas. It also involves the construction of a multi-floor administrative complex on the outskirts of the 13 acres site so that less footprint space is required to house administrative and commercial activities. Another major objective of the project is to increase operational efficiency. It involves the construction of a super-warehouse which will accommodate horizontal storage utilizing forklifts and other equipment which are conducive to such a system. Additionally, the project will also involve further strengthening of the existing quay area to facilitate the installation of shore-cranes to allow faster vessel operations.

**Contact Person:** Mr. Franklyn Redhead, General Manager

**Email:** generalmanager@grenadaports.com

**Telephone Number:** +1(473) 440-7678

### Mode of Investment:

Establishing and implementing a project through PPP: The Port of St. George's is the only containerize port on the island of Grenada. As such, the Grenada Ports Authority is interested in working along with an investor to develop and improve the operational efficiency of the port which will benefit the long-term development of the island.

### Investment amount required in US\$:

USD \$35 - 40 million





## ST. KITTS AND NEVIS

### Name of Project:

Long Point Port Development (Sea Port Sector)

**Project Location:** Long Point, Nevis

### Public Sector

Having considered the very good and stable economy of St. Kitts and Nevis, the tremendous potential of the Long Point Port and the short and long-term benefits to be derived from the redevelopment and enhancement of the port, the following are the components strongly proposed:

1. Dredging around the original pier
2. Extension of the original pier for dual purpose (with cruise activity clearly separated from cargo)
3. Cruise Ship Dock  
Warehouse Expansion (with indoor cold storage rooms)
4. Building to house Port Health Unit: Port Environmental and Agriculture Department Offices and Medical Clinic
5. Shopping (duty free) area with outlets, restaurants, and parking areas
6. Brokers and Agents Complex
7. Bunkering/Refueling Operation
8. Independent Storage area for Hazardous Goods
9. Cold storage container Power Connection
10. Sea Traffic Control and Surveillance Tower (Marine Base). Loan to be repaid from revenue.

**Contact Person:** Oral Brandy (General Manager)

**Email:** brandy\_naspa@hotmail.com

**Telephone Number:** +1(869)663-0579

### Name of Project:

Development of the Cargo Berth (Seaport sector)

**Project Location:** Deep Water Harbour, Basseterre, St. Kitts (St. Christopher)

### Public Sector

The project would include the following works:

- a. Reclamation of land on Southeast to add another berth, accommodate larger size vessels and additional container storage facility
- b. Relocation of Shed 1 and Mechanic Shop
- c. Finger Pier for local cargo operations next to Ro-Ro facility

The result will be increased port efficiency, capacity, and ability to adequately facilitate transshipment.

**Contact Person:** Ivor Keithley Phillip

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**Telephone Number:** Direct: +1 (869) 465 3299 | Mobile: +1 (869) 662 6197

### Mode of Investment:

Ship Repair & Dry-docking Services

Environmental Impact study

Land Acquisition

Establishing a Joint Venture

Financing (Financial Resources)

Establishing and implementing a project through PPP

Constructing individual component of project

Management contracts

### Investment amount required in US\$:

USD \$40 Million

### Mode of Investment:

Open for FDI through a minority stake

Establishing and implementing a project through PPP

Other: Grant

### Investment amount required in US\$:

USD \$5 Million



## SAINT LUCIA

### Name of Project:

Port Castries Port Redevelopment

**Project Location:** Castries, Saint Lucia

### Public Sector

This project aims to enhance the cruise facilities, minimize the adverse impacts of cruise on cargo operations and reduce the inherent risks associated with a multi-purpose port; please refer to attached document which provides more detailed information of what the project entails.

The Authority is willing to enter into negotiations with the proposed investor regarding a share of the head tax revenues paid by cruise lines for each intransit passenger.

Additionally, the Government of Saint Lucia offers additional benefits via the CIP Program.

**Contact Person:** Daren Cenac, General Manager

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**Telephone Number:** +1 (758) 728-4881

### Mode of Investment:

Establishing and implementing a project through PPP

### Investment amount required in US\$:

USD \$30 million





## ST. VINCENT AND THE GRENADINES

### Name of Project:

Port Modernization Project

### Public/Private Sector

The port of Kingstown (capital city of Saint Vincent and the Grenadines) has undergone major changes over the centuries. However, to facilitate continued economic growth and development, it is “critically important” that further port development occurs.

The objectives of this project are to utilize climate resilient infrastructure for the purpose of modernising the Kingstown port facilities, consolidating operations, and creating the scope for future expansion.

The Port Modernisation Project will see the port and all its subsidiary functions (SVG Port Authority, Customs and Excise and the Immigration Department etc.) being relocated from Upper Bay Street (Upper Kingstown) to Rose Place (Lower Kingstown). This project will act as a catalyst for urban regeneration; and is designed to minimize disruption through seaward reclamation.

Additionally, the modernization of Kingstown’s port facilities will include socio-economic safeguards to ensure that interested groups and stakeholders are not disadvantaged.

The Port Modernisation Project will occur in three phases: 1) construction of the primary cargo port 2) construction of the intra-island ferry facility and 3) construction of the inter-island ferry facility.

Construction is estimated to span over 30 months (not to exceed 36 months) and should commence in September 2023, if all goes according to plan.

The Government of St. Vincent and the Grenadines is interested in Joint Venture or Public Private Partnership options and welcomes enterprising investors.

**Contact: Nadine Agard-Juillerat | Email: [najuillerat@investsvg.com](mailto:najuillerat@investsvg.com)  
Telephone Number: +1 (784) 457-2159**

### Mode of Investment:

Establishing a Joint Venture and establishing and implementing a project through PPP

### Investment amount estimated in US\$:

USD \$247 million



## TRINIDAD AND TOBAGO

### Name of Project:

Maritime and third-party logistics operations

### Public/Private Sector

Trinidad and Tobago is the ideal geographic location to conduct maritime and third-party logistics operations. The country's strategic location below the hurricane belt, coupled with its large naturally sheltered deep and calm harbour in the Gulf of Paria, allows for minimal downtime and continuous business operations.

The geographical location at the southernmost end of the Caribbean islands positions it as a Launchpad to the Caribbean Community (CARICOM) and North America, which provides direct access to distribution markets in South, Central and North America.

Its robust port infrastructure, commercial space availability, growing trade links with CARICOM neighbours and healthy export base makes it one of the most attractive environments in the Caribbean for efficient and cost-effective commercial activities, with ready access to international markets. Support for the sectors via the specialised ecosystem generated by the country's thriving energy sector and highly educated diverse work force, has fuelled the demand for opportunities in Ship Repair and Dry Docking, Transshipment and Cold Stacking.

### Ship Repair & Dry Docking Services

There are several ship repair facilities located in Trinidad including one dry dock facility with a lifting capacity of 23,000 metric tonnes (MT) and an overall length of 230 metres. Opportunities exist for investors to engage in joint ventures to expand existing facilities or for greenfield investment to develop new facilities to cater for the increasing demand for ship repair services in the region.

**InvesTT is actively promoting this activity and both sectors have similar initiatives.**

**Private -** <http://www.trinaddrydock.com/>

**Public -** <https://www.mowt.gov.tt/Divisions/Highways-Division/Projects/La-Brea-Dry-Docking-Facility>

### Offshore Transshipment

Opportunities exist in designated maritime zones in the Gulf of Paria for the establishment of offshore transshipment operations – bulk commodities and energy-related products. Investors will benefit from Trinidad and Tobago's proximity to source markets in South America, a well-developed maritime infrastructure as well as industry support mechanisms.

**InvesTT is actively promoting this activity.**

**<http://www.investt.co.tt/industries-and-opportunities/offshore-bulk-transshipment/>**

### Mode of Investment: Ship Repair & Dry-docking Services

Greenfield opportunity

Brownfield opportunities

Open for FDI through a minority stake

Open for FDI through a majority stake

Establishing a Joint Venture

Establishing and implementing a project through PPP

### Investment amount required in US\$:

No defined investment amount

### Mode of Investment: Transshipment

Greenfield opportunity

Open for FDI through a majority stake

Establishing a Joint Venture

Turn-key operations

Management contracts

### Investment amount required in US\$:

No defined investment amount





### Lay-up of Vessels

T&T's naturally sheltered, deep harbour in the Gulf of Paria makes it a preferred location for the storage of ships. This will be particularly useful to oil and gas services companies during periods of a business slowdown. There are designated maritime zones for layups which attract competitive fee structures:

**Cold lay-up** - suitable for vessels up to five years out of service. In this lay up condition, vessel crewing is in line with emergency requirements to deal with fire, flooding, mooring and security watch.

**Warm lay-up** - suitable for vessels up to 12 months out of service. In this condition, vessel crewing is reduced to below the trading limit and in agreement with the Flag State, Classification Society, insurers and local authorities.

**InvesTT is actively promoting this activity.**

<http://www.investt.co.tt/industries-and-opportunities/lay-up-of-vessels/>

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### Name of Project:

Bonded Warehouse and Third Party Logistics Hub (Manufacturing, Transportation, Shipping).

### Public Sector

Trinidad and Tobago is positioned to be a regional logistics hub in the Energy sector, particularly for the movement of equipment between Trinidad, Guyana and Suriname. Businesses therefore have the opportunity to establish companies which provide logistical services that support offshore vessels, rigs, and projects in the Energy and Transport Industries.

**Third Party Logistics Hub** – the positioning of Trinidad and Tobago as a third-party logistics hub gives distributors the opportunity to establish headquarters here as a base which will serve local and regional markets.

**Warehousing and Distribution** – businesses have the opportunity to set up warehousing and distribution centres in Trinidad and Tobago to provide integrated inbound logistics solutions to local and regional markets.

**Air Cargo Hub** – available land at the Piarco International Airport (PIA) Estate provides a lucrative opportunity for companies requiring the logistical advantage of having a facility at the aerodrome in areas such as: cargo handling, warehousing, terminal activities, distribution and administration, and large flagship establishments.

**Air Cargo Facilities** – land lots are available at the northern zone of the PIA Estate which present greenfield investment potential for companies engage in Air Cargo, Cargo Handling and Logistics and Warehousing services.

**For more information, visit:**

<http://www.investt.co.tt/industries-and-opportunities/third-party-logistics/>

<http://www.investt.co.tt/industries-and-opportunities/Warehousing%20-%20Distribution/>

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### Mode of Investment:

Cold Stacking

Greenfield opportunity

Establishing a Joint Venture

Turn-key operations

### Investment amount required in US\$:

No defined investment amount

### Mode of Investment:

Greenfield Opportunity

Brownfield Opportunity

Expansion

Open for FDI

Establishing a Joint Venture

Establishing a project

Turn-key operations

### Investment amount required in US\$:

No defined investment amount

**Name of Project:**

Potential Public Private Partnership (PPP) Project at The Port Authority of Trinidad and Tobago (PATT)  
(Maritime Sector)

**Public Sector**

The PATT provides a gateway to regional and foreign markets, being the largest cargo handling and cruise shipping port in the country. Its market share is 60% of containerized trade in Trinidad and Tobago. However, with the expansion of the Panama Canal, Port of Port of Spain (PPOS) has lost trans-shipment cargo to regional ports who have undertaken investments in infrastructural and equipment upgrades, to capitalize on the trade being transported by the larger vessels transiting the canal.

In fiscal year 2021, GoRTT as a means of seeking to improve the efficiency of the operations of PATT businesses, announced its intention to seek a PPP. It is envisaged that this PPP arrangement would allow the diversion of State funding to other areas of its economic programme while also benefitting from the application of private sector management, technology, and innovation to increase the efficiency and profitability of PATT's operations.

The following operations of PATT have been identified for consideration of a PPP arrangement: -

- The cargo operations at PPOS;
- The cargo operations at POSCA;
- Regional cargo activities at CARICOM wharves;
- Cruise shipping business in both Trinidad and Tobago

**Contact Person:** Trudy Gill Conlon | **Email:** trudyg@patnt.com  
**Telephone Number:** +1 (868) 789-2017

**Mode of Investment:**

Establishing and implementing a project through PPP

**Investment amount required in US\$:**

Approximately USD \$350 million for potential Infrastructure and equipment.

However, this would also be guided by the level of Investment any potential Investor would deem appropriate.









## Other Sectors



### Name of Project:

The Village at Shoal Bay (Real Estate Development)

**Project Location:** Anguilla, East End

### Private Sector

The Village at Shoal Bay is a fully-planned active lifestyle retirement community that offers 3 types of housing units and a range of facilities and amenities for people looking to make Anguilla their home.

The 86 dwellings will be set within a development of 10 acres, with features including landscaped private and open spaces, a village green with a lake, wind turbines and solar panels for generating electricity, rainwater harvesting, and water recycling.

Amenities include a swimming pool, a tennis court, multi-purpose village hall, health and wellness centre, and an area for growing fruit and vegetables.

Commercial and retail units to include convenience store, restaurant, office space, in a central public space.

Additional revenue opportunities exist through rents and service charges.

The real estate project includes three phases spread across 48 months, starting with July 2022.

Phase 1a requires US\$12.64m of capital.

**Contact Person:** Khari AK. Goddard | **Email:** [khari.goddard@gov.ai](mailto:khari.goddard@gov.ai)

### Mode of Investment:

- We have the land
- We have the team
- We have the plan
- Project duration is 48 months
- We have negotiated terms for a bank loan of US\$7.58 million
- We are looking to raise USD \$5.06 million for 40% equity in the project
- Investors can expect the repayment of the investment plus dividends in two installments

### Investment amount required in US\$:

USD \$5.06 million

**Name of Project:**

NRG Holdings Inc. (Energy)

**Private Sector**

The proposed Port of Vreed-en-Hoop is one such opportunity to fulfil this gap in Guyana. This proposed project will help the Government of Guyana meet its strategic priorities to boost the economy and stimulate job growth along with helping the country expand key shipping, port, and shore base facilities to rapidly meet industry requirements. The Port of Vreed-en-Hoop will be established, inter alia, by a consortium of leading local entrepreneurs highlighting the capabilities of Guyanese and 100% indigenous ownership of this project (the "Consortium"). The goal is to develop a landmark facility that will equip and bringing tremendous value to the management and operation of the emerging oil & gas sector while directly meeting the high standards of overall industry needs.

This proposed project will be implemented in two phases. Phase 1 will comprise deepening, widening, and dredging of access channel approximately 100-125 metres wide and 7- 10 metres deep. Dredging of the port basin and berth pockets. Offshore dredging and the hydraulic fill reclamation of the area behind quay wall and will include:

- 57 a offshore terminal
- 17 ha dry dock facility
- 65 ha fabrication yard
- 37 ha offshore components
- 38 ha umbilical preparation and spooling yard Construction of 1200 m quay wall, including up to 30 metre concrete platform, bollards, fenders: 6 berths for offshore supply terminal, with carrying capacity of quay wall of 10 tons/m2 . Construction of lifting pocket with capacity of 75 tons/m2 and Dry dock.

Phase 2 will comprise deepening dredging of the access channel (10-12 metres deep). Deepening dredging of the port basin and berth pocket. Offshore dredging and reclamation of the laydown area behind quay wall with total capacity of approximately 400 ha. The expansions will include:

- Construction of extra 800 metre quay wall including 30 metre concrete platform, bollards, and fenders.
- Expanded reclamation to increase capacity for the following:
- Additional fabrication, spooling and umbilical preparation areas
- Industrial development and support services such as liquid bulk area, container terminal, power station, customs and immigration, training centre
- Area for logistics providers
- General cargo port

**Contact Person: Dr. Peter Ramsaroop | Email: [goinvest@goinvest.gov.gy](mailto:goinvest@goinvest.gov.gy)****Mode of Investment:**

Open to discussion

**Investment amount required in US\$:**

USD \$100 million



## JAMAICA

### Name of Project:

Soapberry Water Treatment Plant Project (Infrastructure Sector)

Project Location: St. Catherine and Kingston & St. Andrew

### Public/Private Sector

Central Wastewater Treatment Company (CWTC) is the Special Purpose Vehicle which currently owns, manages and operates the 75,000 m<sup>3</sup>/day Soapberry Wastewater Treatment Plant (Soapberry). Soapberry handles wastewater flows generated from sections of Portmore in St. Catherine, Kingston & St. Andrew (KSA). The National Water Commission is seeking to facilitate private participation to expand the Soapberry Wastewater Treatment Plant to meet the projected increase in demand based on developments contemplated. Additionally, the NWC's objective is to monetize all or part of its 85% shareholding in the company.

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**Telephone Number: +1 (876) 978-7755**

### Mode of Investment:

Establishing and implementing a project through PPP

### Investment amount required in US\$:

- Budget: USD \$86million
- Financial structure to be determined from completion of business case
- PPP procurement process
- NWC's aims to monetize all or part of its 85% shareholding in the CWTC
- Revenue Source: NWC Tariff

### Name of Project:

Caymanas Special Economic Zone (CSEZ) (Infrastructure Sector)

### Public/Private Sector

The CSEZ is the flagship economic zone for the country. This 236-ha/ (583-acres) SEZ is strategically located on the edge of Kingston, with proximity and direct access to the Port of Kingston and the International Airport. The CSEZ addresses the business needs, requirements, and aspirations of a modern SEZ and takes into consideration its surrounding environment, its presence along the Mandela Highway, the flexibility needed by the market, and the experience and comfort required by its future tenants and users. The CSEZ has 176-ha/(435-acres) of serviced industrial land, 14-ha/(34-acres) of land devoted to common and open space as well as green buffer areas to create a comprehensive, sustainable, and eco-friendly SEZ unlike no other.

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**Telephone Number: +1 (876) 978-7755**

### Mode of Investment:

Establishing and implementing a project through PPP

### Investment amount required in US\$:

- Total project cost: Earth-works & Off-Site Infrastructure: US\$46.23 million
- Onsite Construction Infrastructure: \$144.380 million
- Land annual lease per M2 from GoJ to Developer: starting rate USD \$2 - USD \$4
- Developer Equity: 50% and 70% for different scenarios Interest Rate: 7% tested 9%





### Name of Project:

Northern Parishes Non-Revenue Water Project (Infrastructure Sector)

### Public Sector

The GOJ is seeking to identify private investors to implement, develop and increase NWC's water supply capabilities to meet the current demand and needs of a number of tourism and housing developments planned for the northern coastal parishes of Jamaica. The parishes are Trelawny, St. Ann & St. James. The objective is to implement a comprehensive NRW reduction programme with the aim of reducing losses to "economic" level of (i.e. thirty 30%) by 2026 for the three (3) parishes.

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### Mode of Investment:

Establishing and implementing a project through PPP

### Investment amount required in US\$:

- Budget: USD \$42 million
- Performance-based contract via private contractor
- PPP procurement process 80/20 debt to equity ratio
- Revenue Source: NWC Tariff
- NPV: USD \$75 million

### Name of Project:

Caymanas Special Economic Zone (CSEZ) (Infrastructure Sector)

### Public Sector

The CSEZ is the flagship economic zone for the country. This 236-ha/ (583-acres) SEZ is strategically located on the edge of Kingston, with proximity and direct access to the Port of Kingston and the International Airport. The CSEZ addresses the business needs, requirements, and aspirations of a modern SEZ and takes into consideration its surrounding environment, its presence along the Mandela Highway, the flexibility needed by the market, and the experience and comfort required by its future tenants and users. The CSEZ has 176-ha/(435-acres) of serviced industrial land, 14-ha/(34-acres) of land devoted to common and open space as well as green buffer areas to create a comprehensive, sustainable, and eco-friendly SEZ unlike no other.

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**Telephone Number: +1 (876) 978-7755**

### Mode of Investment:

Establishing and implementing a project through PPP

### Investment amount required in US\$:

- Total project cost: Earth-works & Off-Site Infrastructure: US\$46.23M
- Onsite Construction Infrastructure: \$144.380M
- Land annual lease per M2 from GoJ to Developer: starting rate US\$2 - US\$4
- Developer Equity: 50% and 70% for different scenarios
- Interest Rate: 7% tested 9%



## SAINT LUCIA

### Name of Project:

BPO / IT Park (Services)

**Project Location:** Saint Lucia – Vieux Fort Industrial Estate

### Public Sector

To capitalize on Saint Lucia's competitiveness as a prime location for Business Outsourcing, Vieux Fort Industrial Freezone and has made available properties to support and enhance the improvement of the local economy.

ISL has developed a comprehensive land use strategy to facilitate various sectors. BPO/KPO is central to this, including

**Site one** - five (5), 1 acre lots for smaller BPO/KPO. The property is flat and contains the basic amenities to facilitate easy development.

**Site two** – twelve (12) 1 acre lots prime flat land which has been earmarked to facilitate commercial investments including BPO. This site also includes basic amenities and infrastructure to facilitate the quick and easy setup of businesses once approved by ISL.

With our tertiary-educated labour pool and a workforce skilled in customer service, Saint Lucia is a leading competitor for business or knowledge process outsourcing (BPO/KPO) investments in the Caribbean region. Saint Lucia is a strong contender in the BPO market, with over 3,000 people employed in the sector, and there is potential to more than double its size.

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### Mode of Investment:

- Acquisition
- Lease
- Establishing a Joint Venture
- Establishing and implementing a project through PPP
- Turn-key operations

### Investment amount required in US\$:

US\$ TBD



**Name of Project:**

Mount Pimard

**Project Location:** Saint Lucia – Reduit Beach, Rodney Bay, Gros Islet

**Public Sector**

The site is situated in the northern most district of Gros Islet and benefits from the lively dining, entertainment, hospitality and water sporting in Rodney Bay. The hillside site provides stunning, panoramic views of the north of Saint Lucia as well as our French neighbor Martinique. A hotel development here provides the developer with a site that is easily accessible to major commercial and retail centres with easy access to guests. An EP style resort is envisaged as the location provides activities for guests as well as benefits from easy access to the IGY Marina.

Although tiny, Saint Lucia competes with other globally renowned destinations with her iconic twin peaks and a drive-in volcano which fall within the Pitons Management Area, a UNESCO World Heritage Site. Saint Lucia offers a wide range of heritage and cultural attractions, miles of breathtaking beaches, and a dramatic coastline perfect for sailing, diving and other ocean adventures for all tastes and skill levels. With 13 World Travel Awards for World's Leading Honeymoon Destination, Saint Lucia enjoys regular airlift, and major source markets in the United States, United Kingdom, mainland Europe, and the Americas.

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**Telephone Number:** +1 (758) 457-3400

**Mode of Investment:**

Acquisition

**Investment amount required in US\$:**

US\$ 20 million for purchase

**Name of Project:**

Anse de Sables

**Project Location:** Saint Lucia – Sandy Beach, Vieux Fort

**Public Sector**

Project Anse de Sable will be a large-scale venture of prime lands in Vieux Fort, Saint Lucia on the southern coastline. The Anse de Sable development will consist of a mix of private residents or guest only spaces as well as public and semi-public park and commercial spaces which include a recreational park managed by the National Conservation Authority, a promenade and boardwalk, Anse de Sable Commercial Village and Anse de Sable Conference Centre. There will be 617 private residential properties for offer. The mixed use development will host a variety of beach-front, condo-style living apartments including 142 studio apartments, 213 single bedroom apartments, 190 two-bedroom apartments and 71 three-bedroom apartments. It will also contain a hotel room stock of 417 rooms, divided into 267 hotel rooms (which can also be for residential use) and a resort of 150 suites.

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**Telephone Number:** +1 (758) 457-3400

**Mode of Investment:**

- Acquisition
- Open for FDI through a majority stake
- Establishing a Joint Venture
- Establishing and implementing a project through PPP

**Investment amount required in US\$:**

TBD



**Name of Project:**

Fond D'Or

**Project Location:** Saint Lucia – Dennery, Atlantic Coast**Public Sector**

346 acres of viable land with striking topography in a pristine and rugged area, boasting forest, beaches, and wildlife. This unspoiled beachfront site has gently sloping land and provides outstanding views of the surrounding landscape and horizon. Ideally located for a large-scale touristic development. The property is adjacent to Fond d'Or Heritage Park, which makes it ideal for an eco/nature tourism undertaking.

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**Mode of Investment:**

- Acquisition
- Establishing a Joint Venture
- Establishing and implementing a project through PPP

**Investment amount required in US\$:**  
TBD

**Name of Project:**

Le Paradis

**Project Location:** Saint Lucia – Dennery, Atlantic Coast**Private Sector**

Located on Praslin Bay in the quarter of Dennery, Saint Lucia, the 544-acre estate Le Paradis development was started circa 2002 by British Developer Kieron Dolby through his DCG Properties Company. It was deemed in August 2009 to be about 60% complete when the project was suddenly halted due to the collapse of CL Financial who's subsidiary was CLICO Investment Bank (CIB). The design included a resort (luxury villas and hotel rooms in addition to spas, restaurants, and other high end resort amenities) and a signature 18-hole Greg Norman designed championship golf course. The hotel operator was the Westin.

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**Telephone Number:** +1 (758) 457-3400

**Mode of Investment:**

- Acquisition

**Investment amount required in US\$:**  
USD \$29 million



## ST. VINCENT AND THE GRENADINES

### Name of Project:

New City Arnos Vale

### Public/Private Sector

This proposed new city centers around the E.T Joshua Airport, which was decommissioned in 2017 and is located in Arnos Vale – an area steeped in rich history and already possessing infrastructure that will foster quick development.

The total project area under consideration is 133 acres, with 63 acres comprising the former aerodrome site and the remainder being a combination of adjacently situated developed and undeveloped government-owned properties.

The vision for this new city incorporates a commercial hub with residential zones, open-air public spaces and new attractions. This modern city will also include appropriate building types, utilities and infrastructure that are suitable for its tropical and coastal location and, most importantly, will reflect climate resilient design.

The overall flat terrain of the Arnos Vale area allows every inch of the properties to be fully utilized – meaning the new city could rival (and surpass) the functions, efficacy, and aesthetic of capital city Kingstown.

Additionally, the proposed site is nestled between lush green mountains along the island's southern coast – ensuring a plethora of green spaces combined with breathtaking views of the sea and some of the Northern Grenadine islands.

This project's potential is enormous and would allow investors to engrave their names into the history books of Saint Vincent and the Grenadines.

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Telephone Number: +1 (784) 457 2159**

### Mode of Investment:

Establishing a Joint Venture and establishing and implementing a project through PPP

### Investment amount estimated in US\$:

USD \$100-200M

**Name of Project:****Ten Technologies | ICT****Private Sector**

A Vincentian ICT company, it is a recent start-up offering ICT services such as software applications and operating systems, and telecommunications products.

[www.totaltenttechnologies.com](http://www.totaltenttechnologies.com)

**Contact Persons: Nadine Agard-Juillerat | Email: [najuillerat@investsvg.com](mailto:najuillerat@investsvg.com)  
Telephone Number: +1 (784) 457 2159**

**Mode of Investment:**

Open for FDI through a minority stake, establishing a Joint Venture and Management contracts

**Investment amount required in US\$:**

Please contact Invest SVG for further details.

**Name of Project:****Industrial Site (Free Trade Zone) | All****Public/Private Sector**

Seeking qualified investors as partners with the GOSVG in a Free Zone designed to offer solutions in services and innovation in all sectors to promote growth and expansion prospects.

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Telephone Number: +1 (784) 457 2159**

**Mode of Investment:**

Establishing a Joint Venture and Establishing and implementing a project through PPP

**Investment amount required in US\$:**

Please contact Invest SVG for further details.

**Name of Project:****Ottley Hall Marina and Shipyard Redevelopment Project | All****Public/Private Sector**

This marina and shipyard offers storage facilities, dry-docking facilities and many areas for work spaces and for pleasure and heavy duty craft of various sizes. Ottley Hall is one of the best boat repair yards in the Eastern Caribbean.

**Contact Persons: Nadine Agard-Juillerat | Email: [najuillerat@investsvg.com](mailto:najuillerat@investsvg.com)  
Telephone Number: +1 (784) 457 2159**

**Mode of Investment:**

Establishing a Joint Venture and Establishing and implementing a project through PPP

**Investment amount required in US\$:**

Please contact Invest SVG for further details.





### Name of Project:

Centre of Excellence Redevelopment (Innovation Hub) | ICT

### Public/Private Sector

Located a stone's throw from the international airport, this facility is an independent center that may be equipped with both physical and human resources to provide quality services for the general public and for industries. Suited for BPO facilities.

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**Telephone Number: +1 (784) 457 2159**

### Mode of Investment:

Establishing a Joint Venture and Establishing and implementing a project through PPP

### Investment amount required in US\$:

Please contact Invest SVG for further details.



## TRINIDAD AND TOBAGO

### Name of Project:

Call Centre/ Business Process Outsourcing – (ICT)

### Public Sector

#### Call Centre Operations:

1. Viable investment opportunities exist for BPO operators to set up Call Centre Operations, with readily available access to real estate in Trinidad and Tobago. Call Centres can start up with 100 – 1000 seat capacity, English Voice customer service, and technical support operation, which services an existing clientele in the North American market.
2. Investors have an opportunity to partner with the DirecOne International Interaction Centre for bespoke contact centre solutions. Partnership with DirecOne can de-risk your entry into the untapped BPO industry in Trinidad array of vendors, tech experts, material, equipment, software, and redundant telecoms circuits.
3. Financial Services companies seeking to outsource their backend operations in Trinidad and Tobago can benefit from the services offered by the Trinidad and Tobago International Financial Centre (T&T IFC). T&T's unsaturated labour pool includes qualified professionals who operate in the areas of IT, Finance, Accounting and Data Analytics

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### Mode of Investment:

- Greenfield
- Establishing a Joint Venture
- Open for FDI through a minority stake
- Open for FDI through a majority stake
- Turn-key operations
- Management contracts

### Investment amount required in US\$:

No defined investment amount



## Name of Project:

Energy Intensive Manufacturing (Manufacturing)

## Public Sector

T&T's manufacturing sector is the largest in the English-speaking Caribbean, and the largest sector of the country's national economy with Manufacturing accounting for 19.2% of total GDP. Trinidad and Tobago is an ideal location for the setting up of manufacturing enterprises within the Caribbean. Its robust logistics infrastructure, supported by numerous bi-lateral and multi-lateral trade agreements, have consistently created pathways for manufacturers seeking to widen their access to new markets. Additionally, T&T's amenable energy costs – facilitated by its hydrocarbons industry – significantly boosts the capacity of manufacturers to offer competitively priced exported products. The availability and abundant supply of affordable electricity and natural gas gives the sector a competitive advantage, relative to its regional counterparts in the Caribbean. Past and present developments in other related sectors, such as agro-processing, downstream petrochemicals and logistics, serve to shore up the sector by creating useful value-chain linkages. Some of the other key areas of manufacturing include:

- Printing & Packaging Products
- Chemicals and non-metallic materials
- Wood and wood related products
- Construction and concrete product

## Investment amount required in US\$:

No defined investment amount.

## Mode of Investment:

- Greenfield opportunity
- Brownfield opportunities
- Open for FDI through a minority stake
- Open for FDI through a majority stake
- Establishing a Joint Venture
- Turn-key operations
- Management contracts
- Establishing and implementing a project through PPP
- **GAS-BASED DOWNSTREAM ENERGY**
  - Liquified Natural Gas
  - Alternative Fuels & Fuel Additives - CNG, Petrochemicals for Fuels (eg: flex fuels), DME
  - Metals Processing - Aluminum
  - Downstream Methanol - DME and Plastics
- Downstream Ammonia - Urea, Fertiliser Applications
- Inorganic Chemicals
- Biochemicals - Natural Gas to Protein
- **SUSTAINABLE ENERGY**
  - Renewable Energy Electricity Generation
  - Manufacturing of solar and wind components
  - Green hydrogen and green chemicals
  - Energy Storage – Battery Assembly
- **OTHER MANUFACTURING**
  - Food and Beverage
  - Pulp and Paper

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## THE EUROPEAN UNION(EU)

**The European Union** is a political and economic union of 27 member states that are located primarily in Europe. Its members have a combined area of 4,233,255.3 km<sup>2</sup> and an estimated total population of about 447 million.

The EU countries are: Austria, Belgium, Bulgaria, Croatia, Republic of Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain and Sweden.

EU policies aim to ensure the free movement of people, goods, services and capital within the internal market; enact legislation in justice and home affairs; and maintain common policies on trade, agriculture, fisheries and regional development.

The EU contributes to the creation of more and better jobs across Europe, and aims for decent social standards for all its citizens, including through the €86.4 billion European Social Fund. Responsibility for Since 1957, the European Union has benefited its citizens by working for peace and prosperity. It helps protect our basic political, social and economic rights. Although we may take them for granted, these benefits improve our daily lives, employment policies and social affairs is shared between the EU and its Member States.



## THE CARIBBEAN EXPORT DEVELOPMENT AGENCY

**Caribbean Export** is a regional export development, trade and investment promotions Agency. Focused on accelerating the economic transformation of the Caribbean we are currently implementing the Regional Private Sector Development Programme (RPSDP) funded by the European Union under the 11th European Development Fund (EDF). Our mission is to increase the competitiveness of Caribbean countries by providing innovative, targeted initiatives designed to enhance Caribbean business growth, sustainability and job creation.



## THE CARIBBEAN ASSOCIATION OF INVESTMENT PROMOTION AGENCIES (CAIPA)

**The Caribbean Association of Investment Promotion Agencies (CAIPA)** is an umbrella organization of investment promotion agencies in CARIFORUM as well as Curacao, the Cayman Islands, Montserrat and the Turks and Caicos Islands. The Association is dedicated to the strengthening of its members and the promotion of the region as an ideal location for investment. Caribbean Export serves as the Secretariat for CAIPA.







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