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## **Introduction**

Colombia is a strategically located market within the Andean Region (Colombia, Venezuela, Peru, Ecuador and Bolivia), with a hard working population of 44 million similar in size to Spain.

Colombia links North and South America and has coastlines on the Atlantic and Pacific Oceans, extending 1,600 and 1,300 kilometres respectively. This geographical position allows Colombia to be the gateway to South America with Ports linking Europe, North America and the Pacific Basin countries.

Despite its poor security image portrayed in the international news media, risks can be managed and good business can result. Colombia has a healthy economy. At the end of 2003 Colombia had its lowest inflation rate in the last 10 years at 6.5%. The country has enjoyed a long tradition of political stability, democratic government and prudent economic management. Crude oil, coal, coffee and cut flowers are the principal legal exports.

## Colombia - Facts & Figures

Official name	Republic of Colombia
Capital	Bogotá
Other major cities	Medellín, Cartagena, Barranquilla, Cali, Santa Marta, Cúcuta and Bucaramanga
Official language	Spanish
Nationality	Colombian
Population	45,302
Head of State	President Alvaro Uribe Vélez
Ruling Party	Independent
Next election	May 2006
Currency	Colombian Peso (COP)
Exchange rate	US\$1 = COP 2,411
Time zone	Est; GMT -5
Telephone code	Country code (57), plus city code: Bogotá (1) Cartagena (5), plus the number
Adult literacy	92.5%
Surface area	1.14 million sq km (440,000 sq miles)
Ethnic groups	Mestizo (58%), white (20%), mulatto (14%), black (4%), mixed black-Amerindian (3%), and Amerindian (1%)
Religion	Roman Catholic 90%
Climate	Tropical on coast and eastern plains, cooler in highlands
Departure Tax	US\$25.00. If stay is over 45days – US\$90.00

Source: CIA World Fact Book; US Department of State

## Economic Overview

Colombia is a free market economy with major commercial and investment ties to the United States. Transition from a highly regulated economy has been underway for more than a decade. In 1990, the administration of President Cesar Gaviria initiated economic liberalisation or "apertura," and this has continued since then, with tariff reductions, financial deregulation, privatisation of state-owned enterprises, and adoption of a more liberal foreign exchange rate. Almost all sectors became open to foreign investment although agricultural products remained protected.

Unlike many of its neighboring countries, Colombia has not suffered any dramatic economic collapses. The Uribe administration seeks to maintain prudent fiscal policies, and has pursued tough economic reforms including tax, pension and budget reforms. The administration has chosen to finance much of its increased spending on security through a one-time tax on the nation's wealthiest citizens. The administration has also pledged to invest heavily in the country's infrastructure.

In addition to the domestic goals of keeping inflation low and maintaining a stable currency (the Colombian peso), the administration has put a heavy emphasis on increasing trade liberalisation. The administration's strong fiscal management helped it to be ranked by the World Bank in 2004 as having made the largest strides in Latin America in simplifying the requirements to start a business. The Colombian economy, which has stagnated since 1999, has started to rebound, as indicated by a 2004 second quarter GDP growth of 4.5%. Much of this impressive growth can be attributed to the Andean Trade Preference and Drug Eradication Act (ATPDEA), which will expire in 2006. The ATPDEA-benefited exports to the U.S. fueled industrial production during the first quarter (\$700 million in exports in the first quarter of 2003 versus \$700 million annually since the late 1990s).

## Economic Indicators - 2004

GDP in millions US\$	77,794
GDP per capita US\$	1,717
Real GDP Growth	2.6%
Exports (FOB) in millions US\$	15,500
Imports (CIF) in millions of US\$	16,651
Inflation Rate	5.5%
2003 United Nations Human Development Index Rank	73

Source: Andean Community

## Holidays & National Memorials

Saturday 1 January	New Year's Day
Monday 3 January	In lieu of New Year's Day
Monday 10 January	Epiphany (Epifania del Senor)
Thursday 24 March	Maundy Thursday (Jueves Santo)
Friday 25 March	Good Friday (Viernes Santo)
Sunday 27 March	Easter Sunday
Monday 2 May	Early May Bank Holiday
Monday 9 May	Ascension Day (Ascension del Senor)
Friday 27 May	Queen's Birthday Privilege Holiday
Monday 30 May	Corpus Christi Day (Cuerpo y Sangre de Cristo)
Monday 4 July	St Peter & St Paul Day
Monday 15 August	Assumption Day (Asuncion de Santa Maria)
Monday 17 October	Christopher Columbus Day
Monday 14 November	Independence of Cartagena
Sunday 25 December	Christmas Day
Monday 26 December	In lieu of Christmas Day
Tuesday 27 December	In lieu of Boxing Day
Wednesday 28 December	Christmas Privilege Holiday

Source: UK Trade & Investment

## **Labour Regulations & the Minimum Wage**

A labour reform in 2002 focused on making labour laws more flexible by reducing the cost of layoffs, inserting flexibility into the scheduling of the work week, lengthening the number of hours covered under daytime wage regimes and reducing Sunday labour rates. The reform was expected to generate 300,000 jobs, but recent studies suggest upwards of 600,000 new jobs resulted. In December 2004, the Congress raised the minimum wage to match the inflation rate as required under the Constitution. The minimum monthly salary in Colombia is now \$155, which has not substantially changed in real terms in several years.

The unemployment rate for the 13 main cities in Colombia decreased slightly during 2004, closing at 11.5 percent by year-end, as compared to 14.7 percent in December 2003. During 2004, the government paid 10,500 unemployment claims, down from 13,005 paid in 2003. Some 43.4 percent of the unemployed were covered under the claims.

President Uribe's reforms as well as the Public Administration Renewal Programme are reducing jobs in the public sector. In 2003, the government eliminated 8,463 positions as a cost-cutting measure. This programme hopes to eliminate 40,000 jobs from the public rolls by 2006.

### **Trade Unions:**

The Constitution provides for the right to organise unions, except for members of the armed forces, police and persons executing "essential public services" as defined by law. The Labour Code provides for automatic recognition of unions that obtain 25 signatures from potential members and comply with a simple registration process. Union membership in absolute terms and as a percentage of the labour force is declining. The key issue in labour is the high level of violence directed against labour leaders. While the number of murdered labour leaders has dropped from 182 in 2002 to 60 in 2004 (end of November) as a result of Colombian government initiatives to protect labour leaders, violence against labour leaders remain a key area of concern.

## **Business Hours**

The business hours of public institutions are 8:00 a.m. to 5:00 p.m.

### **Banks:**

Monday to Friday, 9:00 a.m. to 3:00 p.m. There may be differences in these business hours depending on the city visited.

### **Private Institutions:**

Monday to Friday from 8:00 a.m. to 5:00 p.m.

**Stores:**

Monday to Sunday from 9:00 a.m. to 8:00 p.m.

## **Telecommunications**

In Colombia the telecommunications sector has grown at a higher rate than the overall economy. Still this sector needs to develop more to compete globally. Greater broadband access must be the major focus to drive technological development in communications and connectivity.

In Colombia, 70 percent of the population live around a few big cities, mainly Bogotá, Medellín, Cali and Barranquilla and most of the internet users in the country access the web through telephone lines. Only 1 percent of Colombians have access to broadband. Cable and DSL technologies have been adopted mostly by corporate clients and are available mostly in major cities.

The number of mobile phone subscribers has increased by 68 percent in 2003, reaching 10.4 million subscribers, a penetration of 22.9 percent. This increase was expected since the entrance of the PCS provider at the end of year 2003. Comcel still has the most subscribers at 5,814 million and a 56 percent share of the market, Bellsouth accounts for 3,297 million of users and Colombia Movil only has 1.3 million subscribers.

## **Trade Agreements**

Colombia has signed several trade agreements. Among the most important are:

- World Trade Organisation
- Andean Community (formerly “Andean Pact”) Agreement, with the governments of Bolivia, Colombia, Ecuador, Peru and Venezuela;
- The Latin American Integration Association (LAIA/ALADI) with Argentina, Bolivia, Brazil, Chile, Ecuador, Mexico, Paraguay, Peru, Uruguay, Colombia, Venezuela, Cuba, El Salvador, Costa Rica, Guatemala, Nicaragua, Honduras, Panama, Dominican Republic, Guyana and Trinidad & Tobago;
- The G-3 (Group of Three) Colombia, Venezuela and Mexico, under which most tariffs are to be reduced to zero by 2007;
- Andean Trade Preference Act (USA/Andean Community);
- Andean Community/European Union Political Dialogue and Co-operation Agreement;
- CARICOM/Colombia Agreement on Trade, Economic & Technical Cooperation;
- Colombia/Chile Economic Complementation Agreement;
- Colombia/Nicaragua Economic Complementation Agreement;



- Colombia/Costa Rica Partial Scope Agreement;
- Colombia/El Salvador Partial Scope Agreement;
- Colombia/Guatemala Partial Scope Agreement;
- Colombia/Panama Partial Scope Agreement;
- Andean Community/MERCOSUR Partial Scope Agreement.

Colombia has requested consideration for the North America Free Trade Area (NAFTA) accession and is actively working towards the future Free Trade Area of the Americas (FTAA). US-Andean Free Trade Agreement - negotiations between Colombia, Ecuador, Peru and the United States started in May 2004 in Cartagena, Colombia and are expected to conclude in early 2005. Bolivia is participating as an observer in the negotiations.

The large number of integration agreements that Colombia is party to, has created a complex system of tariffs that are applied according to the different treaties. For example, a product may be subject to more than 10 different duties depending on whether it comes from the Andean Community, G-3, LAIA, or from Caribbean Community countries. The prior import license requirement has been almost eliminated.

## **Trade Regulations**

### **Import Tariffs:**

Approximately 97 percent of the 5,162 products of the Colombian Harmonised Tariff Schedule (CHTS) can be freely imported (no import license necessary, but applicable import tariffs and a value-added tax (VAT) of 16 percent must be paid. Most duties have been consolidated into four tariff levels:

- zero percent on capital goods,
- five percent on industrial goods and raw materials
- ten percent on manufactured goods with some exceptions
- twenty percent on “sensitive” goods.

Some important exemptions include automobiles, which remain at the level of 35 percent, and agricultural products, which fall under a variable “price band” import duty system.

The price band system includes 14 products and 150 substitutes and derivatives, and results in duties approaching or exceeding 100 percent for some products including corn, wheat, rice, soybeans, pork, poultry, cheeses, and powdered milk.

These tariff levels are in line with Decision 370 of the Andean Community. This Decision is known as the Common External Tariff (CET) and was adopted by Colombia in January 1995 through Decree 3/1/2005.

**Non-Tariff Barriers:**

Although significant progress has been achieved in this area, the Colombian government bureaucracy still constitutes a barrier to trade for both local and foreign companies. In addition, pilferage in Customs warehouses and robberies of trucks is frequent. The absence of clear procedures to solve the problem of incorrect import documentation continues to be a barrier of sorts. For example, shipments are detained indefinitely by Colombian Customs because of improper tariff schedule classification, incorrect address, or typing errors. When mistakes are made by the exporter/importer, the goods may be refused entry into Colombia and be returned at considerable expense to the exporter or importer. The new Colombian Customs Laws clarify procedures and requisites and describes stronger fines and penalties for light infringement of procedures and errors in freight forwarding documents by customs intermediaries.

**Sanitary and Phyto-Sanitary Measures:**

All processed retail food items, including those imported in bulk for repackaging and retail, must be registered and approved by the Instituto Nacional de Vigilancia de Medicamentos y Alimentos/National Institute for the Surveillance of Food and Medicines (INVIMA), which is part of the Ministry of Social Protection. Exporters should be aware that the sanitary registration must be obtained for pharmaceuticals, cosmetics, processed food products, and household insecticides and similar products. The registration must be obtained before exporting the products to Colombia. It is issued by INVIMA and the procedure usually takes between three to six months. Sanitary registration is required for both locally manufactured and imported products. Processed food products in institutional presentations do not require a sanitary registration.

For more information contact:

INVIMA  
Deputy Directorate for Licenses and Registry  
Carrera 68D # 17-21, Bogotá DC  
Colombia  
Tel: (57-1) 294- 8700  
Fax (57-1) 294-8700 Ext. 3930  
Website: [www.invima.gov.co](http://www.invima.gov.co)

**Import Requirements and Documentation:**

Exporters must be aware that their importers in Colombia must follow eight basic steps to complete an import transaction into Colombia:

- 1) When required, obtain import permits from pertinent government agencies. For example: Ministry of Health (for drugs), Ministry of Agriculture (for certain food products);
- 2) Buy and fill out the Import Registration form. File the Import Registration form with the Colombian Ministry of Foreign Trade, Industry and Tourism (MINCOMEX). The form requires a complete product description and tariff classification;

- 3) Obtain approval from MINCOMEX for the Import Registration Form or Import License (in the few cases when this is required);
- 4) Make arrangements with a financial entity for payment of the importation;
- 5) Ask the exporter to ship goods to a Colombian port.

### **Prohibited and Restricted Imports:**

The importation of the following products has been specifically prohibited:

Dieldrin, aldrin, chlordane, endosulfan, heptachlor, lindane and any preparations containing these products; gasoline containing lead tetraethylene; and weapon type toys. An import license is required for 101 sub-classifications of the Colombian Tariff Schedule. No import licenses are being approved for the following: used vehicles and parts, used tires, used or irregular clothing, clothing closeouts, used bags and sacks, sacks of vegetable fibers, rags, and scrap cordage of textile material wastes. Only the Military Industry Institute (Colombia's government-owned arms and explosives manufacturer) may import weapons, explosives, and related raw materials.

### **Trade Certification for Exports to Colombia:**

Under the CARICOM/Colombia Agreement, certain Trinidad and Tobago exports will qualify for duty free access into the Colombian market. The qualifying goods are listed in the Annexes at the end of this document. A CARICOM/Colombia Certificate of Origin must accompany the documentation. For certification services, kindly contact the TIDCO offices below.

<p>TIDCO Trade Certification Unit Customs House Cor Abercomby St &amp; Independence Square Port of Spain Tel: 625-2363; 625-0520 Fax: 625-2359 Email: <a href="mailto:hstraker@tidco.co.tt">hstraker@tidco.co.tt</a></p>	<p>TIDCO Trade Certification Unit PLIPDECO Port Complex Atlantic Ave, Point Lisas Industrial Estate Pt Lisas Tel: 679-2492 Fax: 679-2493 Email: <a href="mailto:bbenjamin@tidco.co.tt">bbenjamin@tidco.co.tt</a></p>
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## **Shipping**

Average cost of shipping from Trinidad & Tobago to Colombia:

20ft container: US\$1,050  
40ft container: US\$2,000

## **Packaging, Labelling & Standards**

Specific marks or labels are not required, except for food, pharmaceutical products and textiles. Labels on processed food products must indicate: the specific name of the product, ingredients in order of predominance, name and address of manufacturer and importer, number of units, instructions for storage and usage (when required), expiration date, and other instructions as required by the Ministry of Health or the Industry and Commerce Superintendency. Labels and illustrations cannot be inaccurate or misleading.

Labels on pharmaceutical products must indicate in Spanish: “for sale under medical, dental or veterinary prescription,” with the generic name, commercial name, net weight or volume, weight or quantity of active ingredients, license number and the lot control number. For those products having limited shelf life, the date of expiration should be included.

Insecticides and other toxic products should display the skull and crossbones, the word “poison” in Spanish, and information regarding usage and antidotes. Products for which there are no antidotes cannot be licensed and can only be used in programmes under the direct control of public health authorities.

## **Free Zones**

The Colombian government operates a number of drawback and duty deferral programmes in which it provides incentives for importers of capital goods and exporters. The “free trade zones” and “special import-export systems” are two of such programmes, which provide for the duty free entry of capital goods and materials to be used in production of export goods.

The Colombian government regards duty-free zones as poles of industrial, commercial, tourist and technological development, focused largely on overseas markets. There are currently 12 duty-free zones in Colombia, where over 350 companies operate, generating exports of approximately \$1.5 billion annually. As of December 2004, duty-free zones had generated a total of 20,500 new jobs. The state does not participate in the operation of duty-free zones. Most companies operating in duty-free zones manage operations with large scale production and a high degree of labour specialisation. Foreign capital investment in duty-free zones are entitled to unrestricted repatriation of capital and profits. Users are not required to surrender proceeds from the sale of goods and services on the official exchange market, and are also exempt from income, withholding and remittance taxes related to foreign sales. Goods traded within duty-free zones are considered outside of Colombian territory for import-export tariff purposes.

Shipment to foreign markets of goods manufactured or stored in a duty-free zone, need only authorisation from the operator of the zone. However, although Colombia has made commitments to abide by the provisions of the GATT Subsidies Code by phasing out any

export subsidies inconsistent with that code, Colombia's special import-export system for machinery and its free trade zones constitute export subsidies. Thus, the Uribe administration plans to eliminate the benefit of exempting users of free trade zones from income and remittance taxes. Although the government agreed to issue by mid- 2003 a decree to eliminate the mentioned benefits beginning January 2007, it has not yet done so. In order to maintain the attractiveness of free trade zones as export promoters, users of free trade zones will continue to benefit from exemptions from tariffs and the value-added tax. Foreign currency exchange will remain unrestricted, and additional benefits for commitments to comply with environmental and technological standards are being studied.

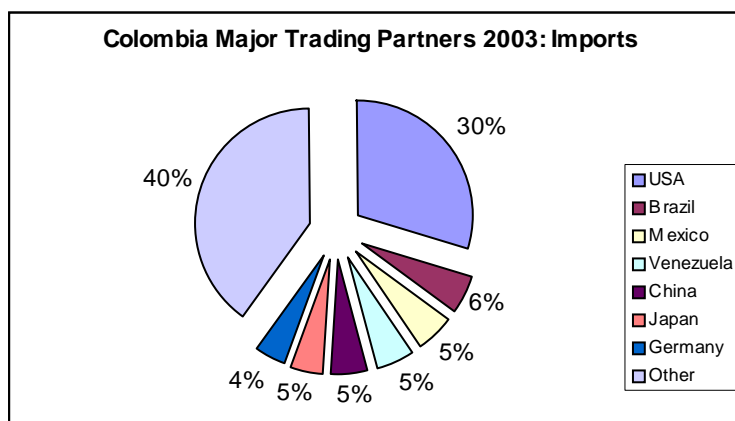
## Colombia's Major Trading Partners: Exports



Source: CIA World Factbook

*Major products exported in 2003 are: petroleum, coffee, coal, apparel, bananas and cut flowers.*

## Colombia's Major Trading Partners: Imports



Source: CIA World Factbook

*Major products imported in 2003 are: industrial equipment, transportation equipment, consumer goods, chemicals, paper products, fuels and electricity.*

### Major Industries:

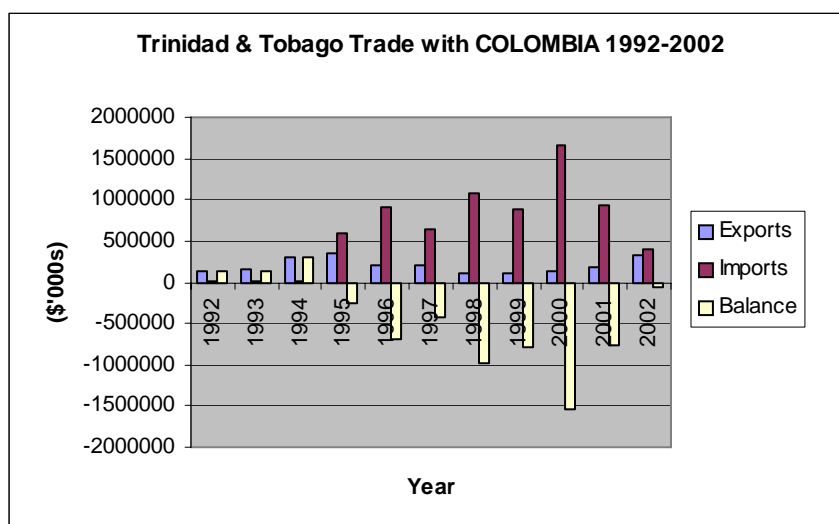
Textiles, food processing, oil, clothing and footwear, beverages, chemicals, cement, gold, coal, emeralds.

### Major Agricultural Products:

Coffee, cut flowers, bananas, rice, tobacco, corn, sugarcane, cocoa beans, oilseed, vegetables, forest products, shrimp.

## Trade Between Trinidad & Tobago and Colombia

Prior to the signing of the CARICOM/Colombia Agreement (1992 to 1994), Trinidad & Tobago enjoyed a favourable trade balance with Colombia, amounting to an average of TT\$187.7 million annually. Subsequent to the implementation of the Agreement (1995 to 2002), there was an unprecedented shift in trade in favour of Colombia, thus recording a T&T deficit of approximately TT\$684.5 million annually. In 2000, imports of petroleum increased by 95 percent compared to the previous year and by 2002, imports of this item fell significantly.



Source: Central Statistical Office of Trinidad & Tobago

The statistics show that Colombia has benefited significantly from the Free Trade Agreement (FTA) particularly for its exports of crude petroleum to Trinidad & Tobago, which accounts for about 90 percent of total exports annually, during 1995 to 2002. For this period, Trinidad & Tobago's main imports from Colombia were in crude petroleum, polymers, silicones, sugar, unmanufactured tobacco, tissue, chemicals, essences and fittings (eg. joints). The primary exports were in bars and rods, ammonia, urea, spirits, gasoline and lubricating oils.

There is significant opportunity for expansion of exports to Colombia since the Agreement covers a broad cross-section of goods which will enjoy preferential market access. Attached is a sample of this list.

## **Sample List of Products which will be Accorded Duty Free Access to Colombia Under the CARICOM/Colombia Free Trade Agreement**

Asphalt	Ammonia	Acetic & Other Acids
Steel Products	Cigarettes	Electrical Boards & Panels
Some Seafood	Putty	Waste and Scrap of Paper
Metal Furniture	Brooms & Brushes	Silencers & Exhaust Pipes
Lighting Fittings	Lubricating Oils	Prepared Pigments
Ceramic tableware	Live Poultry	Foliage and Other Parts of Plants
Coconuts	Watermelons	Certain Wooden Furniture
Coffee	Tea	Orange Juice Concentrate
Jams	Preserved Fruits	Baking Powder
Pepper Sauce	Purified Water	Fruit & Aerated Beverages
Beer	Vinegar	Rum & Other Spirits
Lubricating Oils	Oxygen	Liquefied Petroleum Gases
Urea	Toothpaste	Certain Medicaments
Detergents	Bees Wax	Certain Personal Care Products
Glues	Matches	Wooden Statuettes & Wall Plaques
Jewellery	Pasta	Some Steel Products
Mattresses	Certain Garments	Handicraft Made of Wood
Sausages	Envelopes	Insecticides, Disinfectants
Printed Labels	Stoves	Orange, Grapefruit, Sour Limes
Papaya	Chocolate & Cocoa	
Sanitary Towels, Napkins & Tampons		
Grapefruit, Passion Fruit & Pineapple Juice		



## Trinidad and Tobago's Exports to Colombia

### Trinidad & Tobago's Exports to Colombia 2002-2004 (TT\$)

H S No	Description	2002	2003	2004
18063100	Food prep. In blocks	2,377,518	1,649,868	1,201,741
18069000	Other chocolate prep.	-	-	353,237
19019090	Other food preparation	-	-	252,405
19041000	Cereal,cereal products	449,356	443,361	1,472,608
19049000	Other prepared foods	-	-	1,829,364
21069090	Other food preparation	-	-	6,508
22021010	Aerated beverages	1,036,648	804,355	815,703
22084010	Rum,tafia,bottled	3,750,840	-	1,480,500
22084090	Other rum and tafia	11,876,929	43,665,570	170,969
27101390	Other motor spirit	213,142,477	-	-
27101983	Lubricating oils	-	-	1,119
27103990	Other gas oil exported	11,676,491	-	-
27111200	Propane, liquefied	2,063,353	-	-
27111300	Butane, liquefied	854,049	-	-
28020000	Sulphur,sublime	1,134,339	1,793,637	-
28141000	Ammonia, anhydrous	23,306,638	19,399,914	111,487,665
29051100	Methanol	-	-	1,214,186
29420000	Oth organic compounds	-	77,094	-
31021000	Urea	21,465,909	21,312,688	6,104,445
34021190	Other anionic	2,416	-	-
36030000	Safety fuses,igniters	-	99,695	-
38081030	Other insecticides	84,817	-	-
38249000	Other chemical prep.	8,052	4,665	-
39119000	Other petroleum	157,032	177,828	60,199
39241010	Cups,forks,plates etc.	-	-	18,899
40169300	Gaskets,washers and	32,027	-	-
47079000	Oth.paper\p.board incl	-	2,268	-
48192000	Folding cartons,etc of	1,709	-	-
52084100	Diff.colour yarn >85%	2,641	-	-
55121900	Other woven fabrics	23,190	-	-
55133100	Polyester staple fib.	2,245	-	-
55169400	Other woven fab. < 85%	2,090	-	-
56031100	Nonwoven m.m.filaments	29,409	-	-
56071010	Twine and ropes	15,135	-	-
58090000	Woven fabrics of	2,315	-	-
60029900	Oth.knit\crochet fab	5,178	-	-
72071190	Other semi-finished	-	13,838,738	4,119,793
72139990	Other bars & rods	31,423,187	59,672,244	74,228,060
73061000	Linepipe of iron etc	525,080	25,000	-

**Trinidad & Tobago's Exports to Colombia 2002-2004 (TT\$) (Cont'd)**

H S No	Description	2002	2003	2004
73090090	Other reservoirs,tanks	-	-	409,462
82071900	Oth. Rock drill,parts	58,845	214,106	32,620
82079000	Other interchangeable	-	-	51,273
84138100	Other pumps	12,438	-	-
84143000	Compressors for	-	906	-
84149000	Parts for air pumps	-	433	504
84151000	Air-conditioning	621,285	560,780	21,961
84158200	A/c other, with	93,246	43,496	15,342
84159000	Parts of air-cond.	992	204	-
84189900	Other refrig.	143,546	427,537	435,863
84223000	Mach.fill\close\seal	-	545,099	-
84224000	Other packing	-	25,263	-
84313900	Parts for other	24,876	-	9,449
84314910	Parts for moving,	347,943	1,588,910	1,576,485
84314990	Parts for other	299,704	1,028,314	199,599
84439000	Parts for other	51,659	-	-
84631000	Draw-benches for	288,447	-	-
84719000	Other auto.data	-	22,050	-
84772000	Extruders for	557,295	-	-
84775900	Other mach.for	243,560	-	-
84818000	Safety or relief	12,457	-	-
85011000	Motors,of an output	-	120	-
85014000	Other ac motors,	-	412	1,937
85065000	Lithium	11,671	126,985	-
85322200	Oth.fixed capacitors	-	31	-
85365000	Other switches<1000	18,754	91	-
85369000	Oth.elec.apparatus	5,286	47	126
85413000	Thyristor,diacs&triacs	565	-	3,823,224
85438990	Oth.sound mixing unit	-	24	-
90258090	Other instruments	1,244	-	-
90261000	Measuring instruments	-	12,584	-
90262000	Pressure gauges	3,110	-	-
90268000	Other meters	62,192	-	-
90269000	Parts for meters	995	-	-
90278000	Viscometers,etc.	-	56,928	-
90308900	Other devices	-	250,419	-
90309000	Parts for spectrum	1,121,827	834,984	-
90321000	Thermostats	-	12	-
93059000	Oth.part & accessories	-	8,553	-
96062900	Other buttons	8,150	-	-
	<b>Total</b>	<b>\$ 329,441,157</b>	<b>\$ 168,715,213</b>	<b>\$ 211,395,246</b>

Source: Central Statistical Office of Trinidad and Tobago

## Trinidad and Tobago's Imports from Colombia

### Trinidad & Tobago's Imports from Colombia 2002-2004 (TT\$)

H S No	Description	2002	2003	2004
6031020	Roses fresh cut	825,086	653,484	763,546
6031030	Chrysanthemums	827,233	542,534	-
6031090	Other flowers & buds	1,352,375	1,099,418	1,173,387
11022000	Flour of maize	-	-	991,887
15119010	Palm stearin	980,064	-	-
15119090	Other palm oil	-	-	6,517,249
15132100	Palm kernel oil, crude	868,003	-	803,068
17011100	Raw cane sugar	-	10,449,389	4,799,564
17019990	Other sugar	6,588,598	24,889,140	12,659,104
17041000	Chewing gum	333,729	542,220	586,803
17049000	Sugar confectionery	963,099	988,058	1,273,492
18069000	Other chocolate prep.	1,394,621	1,639,757	811,790
19053010	Sweet biscuits	689,378	1,050,364	1,038,670
21011100	Essences, concentrates	370,638	-	-
21011200	Prep with coffee basis	485,521	748,418	748,418
21069090	Other food preparation	374,297	-	-
24012000	Tobacco, wholly, partly	5,116,251	1,181,587	-
24013000	Tobacco, refuse	427,491	-	-
25221000	Quicklime	281,399	-	-
25231000	Cement clinkers	-	3,961,918	1,172,965
27011100	Anthracite	-	1,716,507	644,774
27040030	Retort carbon	2,344,972	4,588,513	970,242
27090090	Other crude petroleum	300,133,833	606,612,449	342,571,377
28011000	Chlorine	1,948,799	1,764,896	1,996,933
28352600	Phosphates of	1,404,388	1,124,584	1,388,666
29181400	Citric acid	583,705	712,641	-
29369000	Vitamins incl.natural	-	-	486,750
30043900	Other hormones	-	554,383	833,326
30049020	Paracetamol, aspirin	1,313,703	-	1,785,896
30049030	Other analgesics	318,812	-	-
30049090	Other medicaments	1,245,222	2,956,326	605,742
33029000	Other mixtures of	-	807,672	1,262,201
33079000	Other cosmetic and	-	552,748	-
35069100	Adhesives	838,689	2,938,448	3,181,701
35069900	Other glue & adhesives	1,797,343	2,573,649	784,451

**Trinidad & Tobago's Imports from Colombia 2002-2004 (TT\$) (Cont'd)**

H S No	Description	2002	2003	2004
38081010	Insecticides for agri.	1,583,781	867,815	799,450
38083010	Herbicides (retail)	-	521,622	-
38123000	Anti-oxidising prep.	-	-	533,486
39019000	Other ethylene polymer	537,886	-	-
39041000	Polyvinyl chloride	3,591,435	17,965,473	6,680,749
39049000	Other polymers	13,718,050	-	17,265,712
39172300	Rigid tubes & hoses	-	-	935,374
39173210	Electrical conduits	651,106	980,957	-
39174000	Fitting	2,076,651	2,537,879	2,327,513
39204200	Flexible non-cellular	-	657,357	-
39202000	Non-cellular plates	-	-	997,570
39209900	Non-cellular plates	1,179,982	486,203	610,367
39219000	Other cellular plates	585,683	2,067,387	1,732,931
39231090	Other boxes, cases	678,549	-	666,028
39233010	Bottles of plastic	-	599,055	774,746
39239090	Other articles	-	-	748,315
39241010	Cups, forks, plates etc.	-	439,363	-
39241020	Drinking straws	-	981,464	1,101,200
40112000	Tyres for buses	-	868,742	-
48025200	Paper, p\board>40	1,500,153	5,551,346	-
48030020	Toilet\facial tissue	4,849,104	785,153	670,819
48041900	Other kraftliner	548,644	-	485,759
48184010	Sanitary towels and	1,096,824	1,328,707	1,289,359
55081020	S/thread retail	749,082	600,999	-
56031100	Nonwoven m.m.filaments	4,132,326	8,290,567	4,617,099
63071000	Floor-cloth, dish-cloth	585,118	590,163	-
68053000	Abrasive powder	258,852	-	-
69089000	Glazed wall tiles	2,004,499	1,940,786	1,705,788
70109010	Other glass bottles	-	-	3,346,525
70109210	Bottles for drinks	-	1,310,421	-
70109310	Bottles for drinks	-	13,468,694	-
73049000	Other steel pipes	288,655	-	-
73082000	Towers and lattice	-	-	591,542
73102900	Other casks, boxes,	-	-	3,859,523
73269090	Other iron or steel	674,565	1,054,598	1,632,665
76149000	Other stranded wire	-	1,373,986	-
82122010	Safety razor blades	-	626,854	-
84248100	Agricultural or horti.	-	496,790	-

### Trinidad & Tobago's Imports from Colombia 2002-2004 (TT\$) (Cont'd)

H S No	Description	2002	2003	2004
84313900	Parts for other	965,630	-	-
84314910	Parts for moving,	335,494	-	3,398,807
84383090	Other machinery for	776,631	487,292	732,561
84806000	Moulds for mineral	-	-	1,070,732
85043300	Oth.transformer power	3,759,978	1,027,418	-
85393100	Discharge lamps,	-	-	1,539,185
94032090	Other metal furniture	-	-	749,217
96062100	Plastic buttons	245,491	-	-
	<b>Total</b>	<b>\$381,181,418</b>	<b>\$742,556,194</b>	<b>\$450,715,024</b>

Source: Central Statistical Office of Trinidad & Tobago

## Trade Within the Andean Community

Members of the Andean Community (CAN) are: Colombia, Bolivia, Ecuador, Peru and Venezuela. Following are statistics on trade within the Andean region.

### ANDEAN Intra-Community Trade (1999-2001) US\$M

	1999	2000	2001 Estimated	1999	2000	2001
	\$M			Annual % of change		
Intra-CAN exports	3,940	5,175	5,680	-27.2	31.3	9.8
Bolivia	294	304	351	-7.9	3.4	15.5
Colombia	1,634	2,167	2,744	-23.3	32.6	26.6
Ecuador	445	663	779	-17.6	49.0	17.5
Peru	347	446	518	-25.9	28.5	16.1
Venezuela	1,220	1,595	1,288	-37.5	30.7	-19.2
Non-traditional products	890	1,031	1,043	-44.9	15.8	1.2
Oil and oil by-products	330	564	245	-1.4	70.9	-56.6

Source: Andean Community

### ANDEAN Break-Down of Intra-Community Trade (1999-2001)

	1999	2000	2001
Manufacturing and refined oil	89%	86%	91%
Mining and crude oil	7%	11%	7%
Agriculture and fishing	4%	3%	2%

Source: Andean Community

### Andean Bilateral Exports (1999-2001) US\$M

	1999	2000	2001 Estimated	1999	2000	2001
	\$M			Annual % of change		
from Colombia to Venezuela	913	1,295	1,727	-20.2	41.8	33.4
from Venezuela to Colombia	789	853	743	-44.8	8.1	-12.9
from Ecuador to Peru	163	289	323	-19.0	77.3	11.8
from Peru to Ecuador	51	97	122	-52.3	90.2	25.8
from Colombia to Ecuador	324	462	691	-43.9	42.6	49.6
from Venezuela to Peru	286	530	345	-4.3	85.3	-34.9

Source: Andean Community

### ANDEAN Trade with the World (1999-2001) US\$M

	1999	2000	2001 Estimated	1999	2000	2001
	\$M			Annual % of change		
<b>CAN exports to the world</b>	43,208	57,599	52,038	11.1	33.3	-9.7
Bolivia	1,402	1,457	1,322	5.8	3.9	-9.3
Colombia	11,550	13,126	12,318	7.0	13.6	-6.2
Ecuador	4,207	4,822	4,455	1.6	14.6	-7.6
Peru	5,973	6,794	6,854	5.9	13.7	0.9
Venezuela	20,076	31,400	27,089	18.1	56.4	-13.7
Non-traditional products	3,861	4,890	5,268	-24.2	26.7	7.7
Oil and oil by-products	16,215	26,510	21,821	36.6	63.5	-17.7
<b>CAN Imports from the World</b>	35,179	39,635	44,566	-23.0	12.7	12.4

Source: Andean Community

### **ANDEAN Principal Destination Markets 80% (\$M)**

<b>Country</b>	<b>2000</b>	<b>2001</b>	<b>% of Change</b>
United States	26,808	22,316	-16.8
European Union	5,605	5,763	2.8
Andean Community	5,175	5,680	9.8
Mercosur	2,299	1,917	-16.6
Dominican Republic	979	896	-8.5
Japan	904	776	-14.2
Chile	851	701	-17.6
Canada	743	810	9.0
Mexico	712	770	8.2
Northern Triangle 1/	621	582	-6.3
China	563	636	12.9
Russian Federation	235	271	15.5
Taiwan	158	141	-10.7

Source: Andean Community



## Colombia's Total Exports

### Top Colombian Exports 2003 (US\$'000s)

HS No	Product	Value 2003 US\$'000s	Annual growth in value between 1999- 2003, %	Annual growth in value between 2002-2003, %
<b>TOTAL</b>	<b>All products</b>	<b>13,092,218</b>	<b>1</b>	<b>10</b>
303	Fish, frozen, whole	37,793	-6	-13
306	Crustaceans	77,791	-5	-7
402	Milk and cream, concentrated or sweetened	44,474	29	6
603	Cut flowers and flower buds for bouquets, fresh or dried	682,283	6	1
803	Bananas and plantains, fresh or dried	425,471	-6	-3
901	Coffee	813,929	-12	4
1511	Palm oil & its fraction	48,852	2	65
1604	Prepared/preserved fish & caviar	33,824	-2	17
1701	Cane or beet sugar and chemically pure sucrose, in solid form	228,473	6	8
1704	Sugar confectionery (incl white choc), not containing cocoa	112,438	3	-2
2101	Extracts essences & concentrates of coffee and tea	76,786	-9	-7
2402	Cigars, cheroots, cigarillos & cigarettes	53,510	63	33
2523	Cements, portland, aluminous, slag, supersulfate & similar hydraulic cements	90,106	4	2
2701	Coal; briquettes, ovoids & similar solid fuels manufactured from coal	1,390,131	12	43
2704	Coke & semicoke of..coal, lignite, peat; retort carbon	32,324	22	79
2709	Crude petroleum oils	2,476,534	-10	-4
2710	Petroleum oils, not crude	889,078	15	30
2716	Electrical energy	63,094		667
3004	Medicament mixtures (not 3002, 3005, 3006), put in dosage	191,393	5	-11
3808	Insecticides, fungicides, herbicides packaged for retail sale	180,692	0	-5

**Top Colombian Exports 2003 (US\$'000s) (Cont'd)**

HS No	Product	Value 2003 US\$'000s	Annual growth in value between 1999- 2003, %	Annual growth in value between 2002-2003, %
3902	Polymers of propylene or of other olefins, in primary forms	103,504	32	67
3903	Polymers of styrene, in primary forms	32,732	-5	9
3904	Polymers of vinyl chloride/other halogenated olefins, in primary forms	124,360	8	47
3920	Other plates, sheets, film, foil, tape, strip of plastics etc.	76,953	16	8
3921	Plates, sheets, film, foil and strip, of plastics, nes	59,778	43	19
3923	Plastic packing goods or closures stoppers, lids, caps, closures, plastic containers	43,007	7	3
4011	New pneumatic tires, of rubber	58,443	3	8
4104	Leather of bovine/equine animal, other than leather of hd 4108/4109	72,674	29	15
4202	Trunks, suit-cases, camera cases, handbags etc, of leather, plas, tex etc	31,633	-9	5
4802	Uncoated paper for writing, printing etc.	53,023	17	25
4818	Toilet paper, handkerchiefs, tissues, napkins, table cloths, diapers, etc.	92,072	24	7
4901	Printed books, brochures, leaflets & similar printed matter	94,523	4	5
6002	Knitted or crocheted fabrics, nes	33,011	9	10
6108	Women's slips, panties, pyjamas, bathrobes etc, knitted/crocheted	44,754	-4	-12
6109	T-shirts, singlets and other vests, knitted or crocheted	37,534	13	35
6203	Men's suits, jackets, trousers etc & shorts	209,689	4	44
6204	Women's suits, jackets, dresses skirts etc&shorts	128,090	25	18
6212	Brassieres, girdles, corsets, braces, suspenders etc&parts	39,537	-1	-18
6302	Bed, table, toilet and kitchen linens	40,540	-2	7

**Top Colombian Exports 2003 (US\$'000s) (Cont'd)**

<b>HS No</b>	<b>Product</b>	<b>Value 2003 US\$'000s</b>	<b>Annual growth in value between 1999- 2003, %</b>	<b>Annual growth in value between 2002-2003, %</b>
6910	Ceramic sink, wash basin, bath, bidet & similar sanitary fixture	31,591	43	21
7010	Carboy, bottle & other container of glass	32,303	10	-12
7103	Precious & semi-precious stone, not strug,	79,694	-6	-13
7108	Gold unwrought or in semi-manuf forms	585,165	749	520
7202	Ferro-alloys	414,744	25	52
7306	Tubes, pipes and hollow profiles of iron or steel, nes	35,990	16	19
8418	Refrigerator, freezer, etc	39,440	2	-19
8703	Cars (incl. station wagon)	40,513	13	-75
8704	Trucks, motor vehicles for the transport of goods	43,680	23	-65
9403	Other furniture and parts thereof	62,214	33	78

Source: ITC/UNCTAD

## Colombia's Total Imports

### Top Colombian Imports 2003 (US\$'000s)

HS No	Product	Value 2003 US\$'000s	Annual growth in value between 1999-2003, %	Annual growth in value between 2002- 2003, %
<b>TOTAL</b>	<b>All products</b>	<b>13,880,613</b>	<b>7</b>	<b>5</b>
100190	Wheat nes and meslin	200,046	9	2
100300	Barley	42,730	19	55
100590	Maize (corn) nes	261,284	6	5
120100	Soya beans	113,604	22	-13
150710	Soya-bean oil crude, whether or not degummed	81,034	2	32
210690	Food preparations nes	78,559	10	0
230400	Soya-bean oil-cake&oth solid residues,whether or not ground or pellet	102,603	-4	38
271000	Petroleum oils&oils obtained from bituminous minerals,o/than crude etc	185,620		26
290122	Propene (propylene)	139,756	25	35
290250	Styrene	58,328	5	30
290321	Vinyl chloride (chloroethylene)	137,126	5	30
291737	Dimethyl terephthalate	43,669	3	0
300490	Medicaments nes, in dosage	216,099	9	-1
310210	Urea,wthr/nt in aqueous solution in packages weigh more than 10 kg	78,290	13	41
310420	Potassium chloride, in packages weighing more than 10 kg	52,059	4	19
382490	Chemical/allied industry preparations/prods nes	64,404	11	26
390110	Polyethylene having a specific gravity of less than 0.94	69,740	5	34
390120	Polyethylene having a specific gravity of 0.94 or more	73,107	6	24
401110	Pneumatic tire new of rubber f motor car incl station wagons&racg cars	57,014	1	-4
401120	Pneumatic tires new of rubber for buses or lorries	55,446	8	14
470321	Chemical wood pulp,soda or sulphate,coniferous,semi-bl or bleached,nes	50,332	2	8

**Top Colombian Imports 2003 (US\$'000s) (Cont'd)**

HS No	Product	Value 2003 US\$'000s	Annual growth in value between 1999-2003, %	Annual growth in value between 2002-2003, %
520100	Cotton, not carded or combed	83,797	10	33
520942	Denim fabrics of cotton, >=85%, more than 200 g/m2	75,190	10	-8
720839	Hot roll iron/steel nes, coil >600mm x <3mm	61,232	17	32
720917	Cold rolled iron/steel, coils >600mm x 0.5- 1mm	42,639	18	53
760110	Aluminium unwrought, not alloyed	46,420	10	12
841210	Reaction engines nes other than turbo jets	57,087	38	390
843049	Boring or sinking machinery nes, not self- propelled	78,414	74	568
847130	Portable digital computers <10kg	55,817	29	41
847149	Digital data processing systems, nes	183,468	40	48
847150	Digital processing units not sold as complete systems	55,665	-16	10
847160	Computer input/outputs, with/without storage	87,611	-1	8
847330	Parts&accessories of automatic data processg machines&units thereof	72,725	2	6
851730	Telephonic or telegraphic switching apparatus	49,917	-12	-4
851750	Apparatus for carrier-current/digital line systems	63,627	11	23
852520	Transmission apparatus,for radioteleph incorporatg reception apparatus	495,775	27	47
852812	Colour television receivers	107,976	26	7
870322	Automobiles w reciprocating piston engine displacg > 1000 cc to 1500 cc	196,836	29	-8
870323	Automobiles w reciprocating piston engine displacg > 1500 cc to 3000 cc	195,853	35	22
870324	Automobiles with reciprocating piston engine displacing > 3000 cc	76,514	10	20
870422	Diesel powerd trucks w a GVW exc five tonnes but not exc twenty tonnes	52,063	68	80
870431	Gas powered trucks with a GVW not exceeding five tonnes	44,450	22	9

### Top Colombian Imports 2003 (US\$'000s) (Cont'd)

HS No	Product	Value 2003 US\$'000s	Annual growth in value between 1999-2003, %	Annual growth in value between 2002-2003, %
870600	Chassis fitted w engines for the vehicles of headg Nos 87.01 to 87.05	74,128	44	23
870899	Motor vehicle parts nes	57,783	8	4
880230	Aircraft nes of an unladen weight > 2,000 kg but not exceeding 15,000 kg	85,269	-15	-14
880240	Aircraft nes of an unladen weight exceeding 15,000 kg	480,115	50	17
880330	Aircraft parts nes	81,057	31	-21
930690	Munitions of war&pts thereof&other ammunitions&projectiles&pts thereof	46,080	34	38
9999AA	National Chapter 99 data	74,578	-15	593

Source: ITC/UNCTAD

### Potential Export Opportunities

Opportunities exist for Trinidad and Tobago's products in the Colombia market. Kindly review the list of Colombian imports and the list of Trinidad & Tobago exports to that market above. Below is market share data for two key imports into Colombia.

#### Industrial Chemicals (Estimated US\$M)

	2002	2003	2004
Total Market Size	6,000.28	6,180.29	6,365.70
Total Local Production	4,581.49	4,718.94	4,860.51
Total Exports	934.97	963.02	991.90
Total Imports	2,353.76	2,424.37	2,497.10

Source: US Commercial Guide, 2004

The overall chemical products market in Colombia has been estimated at \$6.37 billion. This sector is one of the largest and most complex in Colombia. The chemical sector accounts for approximately 10.14 percent of industrial employment. It also represents 3.5 percent of all establishments and 15.12 percent of gross manufacturing production. Demand for basic chemicals for all industries; and especially active ingredients for the pharmaceutical, cosmetics, and food and beverage processing industries; is expected to maintain steady growth of about 2 percent yearly.

### **Processed Food (Estimated US\$M)**

	2002	2003	2004
Total Market Size	3,150	3,200	3,260
Total Local Production	3,310	3,370	3,420
Total Exports	860	890	900
Total Imports	700	720	740

Source: US Commercial Guide, 2004

Demand in Colombia for processed foods and other high value food products have grown steadily starting in the early 90's. Specific products showing an upward increase in sales since then are poultry meat and beef offal, fresh/frozen pork, mechanically deboned chicken meat, hatching and table eggs, fresh fruits, breakfast cereals, beer, pet food, and assorted snack foods.

## **Sales and Distribution Channels**

Colombia offers a full range of sales channels to consumers, with various distribution methods depending on the type of product offered. These methods range from traditional ones in which wholesalers sell to traditional shops which then sell to the public; to more sophisticated methods, such as large department stores and hypermarkets, which have rapidly gained popularity.

While most imported items, especially capital equipment and raw materials are still purchased through agents and distributors; some large domestic manufacturing companies import most of these items directly. Furthermore, some major distributors, wholesalers and end-users are opening purchasing offices and warehouses in the United States and contacting suppliers and manufacturers via the internet, thus avoiding intermediaries in Colombia.

Consumer products from countries worldwide are available in Colombia at acceptable price levels, but still many enter the country, as open and technical contraband can be attributed in part, to the high cost of importing. The Colombian government has attained encouraging results in its effort to reduce contraband. Free trade zones and bonded warehouses are commonly used for imported merchandise and processing of export oriented goods.

## **Direct Marketing**

Direct marketing is rapidly gaining popularity in Colombia. Its growth has been fueled by such factors as technological advances in printing and distribution, an increased use of credit cards and changing lifestyles. Also, more women are entering the job market and seeking ways to save time in making household purchases. Many stores and large

distributors are producing their own catalogs for phone, mail orders, e-mail or the web with products that can be paid for with cash, check, debit or credit cards.

E-commerce is a potential marketing alternative. Internet and catalog sales in Colombia are rapidly growing. Although on-line shopping has not spread as quickly as in other countries, courier services are available for legal credit card purchases.

## **Agents/Distributors**

Foreign firms interested in exporting to Colombia's private sector are not required by law to secure local representation, however, Colombians prefer to deal with those companies with local representation to secure after-sales servicing. For sales to the government, however, whether direct or through international tenders, Colombian law requires that foreign bidders have legal representation in Colombia.

Securing an agent, representative, or distributor in Colombia requires a contract that meets the provisions of the Colombian Commercial Code. This contract must be registered with the Chamber of Commerce where the agent/representative is located. Agency or representation agreements do not require government approval.

An agent or representative differs from an appointed distributor. The former is legally associated with the principal and may enter into legal agreements on the principal's behalf, while the latter may act totally independently from the principal. Distributors may purchase items from a foreign supplier, wholesaler or jobber, and then sell them locally at their own discretion and risk.

When negotiating agreements and contracts, one should focus on formality, personal relationships and trust. Colombians want to know their supplier or partner personally before deciding whether he or she is trustworthy.

### **Market Entry Strategy:**

- Secure an agent, representative, or distributor in Colombia, which requires a contract that meets the provisions of the Colombian Commercial Code;
- Focus on formality, personal relationships and trust when negotiating agreements and contracts;
- Direct marketing and personal visits supported by such factors as technological advances in internet communications, printing and distribution of materials to prospective customers are already popular in Colombia;
- Keep good after-sales service arrangements, not only in the original buying decision, but also in maintaining the sales relationship. Warranties on imports are important factors that support after sales service in Colombia;
- Products and/or service quality, financing, and price supported by extensive advertising campaigns play an important role in Colombians' buying decision.



## Advertising & Promotion

The introduction of new consumer products to the Colombian market usually requires an extensive advertising campaign. Companies' marketing strategies frequently include media advertisements, and printed technical and sales articles in a combination of media – radio, television, cable TV, newspapers, periodicals, trade magazines, and the internet — announcing sales and special offers. As a major entertainment form for Colombians, television is also one of the most effective media for advertising in Colombia.

Some companies are also effectively using a variety of marketing techniques to promote consumer products, including raffles, discount coupons, and accrual of points to exchange for a variety of products and/or services. Credit card holders are also entitled to market promotions and discounts, as well as subscribers to some newspapers, magazines or cellular services. Promotional seasonal “sales” have also become popular in Colombia throughout the year, usually on special holidays such as Valentine's Day, Father's Day, Mother's Day, etc.

Overnight shopping in most malls during long weekends is being introduced in major urban centers.

Colombia has about thirty important daily newspapers (the three principal daily papers are in Bogotá), a large number of trade and business papers and magazines, nationwide and regional television networks, AM and FM radio stations, and private local cable TV companies. Also available is a great variety of business, industrial and trade publications from most Colombian industrial and trade associations and private publishers. Most publications have web sites. See list under country contact section.

## Trade Fairs

Colombiatex January 20 – 24 Web: <a href="http://www.colombiatex.com">www.colombiatex.com</a> Organiser: INEXMODA – Fashion and Export Institute. <a href="http://www.inexmoda.org.com">www.inexmoda.org.com</a> Fairground: Palacio de Exposiciones y Convenciones, Medellín Textile, supplies, sourcing, full package, machinery show and related services for the apparel and home furnishing sectors	International Footwear & Leather Show February and July Web: <a href="http://www.ifls.com.co">www.ifls.com.co</a> Organiser: ACICAM <a href="http://www.acicam.org">www.acicam.org</a> PBX (571 ) 281 64 00 Fax (571 ) 341 89 95 Fairground: Corferias, Cra 40 No. 22C – 67. Tel (571) 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> Leather and footwear
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<p>XXIII Vitrina Turística de ANATO February Web: <a href="http://www.anato.com.co">www.anato.com.co</a> Organiser: ANATO <a href="http://www.anato.com.co">www.anato.com.co</a> Fairground: Corferias, Cra 40 No. 22C – 67. Tel (571) 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> Tourism Exhibition. Travel, tourism</p>	<p>Bogotá Fashion March and September Web: <a href="http://www.corferias.com">www.corferias.com</a> Organiser: Bogotá FASHION <a href="mailto:Bogotáfashion_pc@cable.net.co">Bogotáfashion_pc@cable.net.co</a> Tel (571) 6218531 Fax (571) 6108301 Bogotá Fairground: Corferias, Cra 40 No. 22C – 67. Tel (571) 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> Fashion, accessories</p>
<p>17a Feria Internacional del Libro de Bogotá April Web: <a href="http://www.feriadellibro.com">www.feriadellibro.com</a> Organisers: CAMARA COLOMBIANA DEL LIBRO- CORFERIAS <a href="http://www.camlibro.com.co">www.camlibro.com.co</a> <a href="http://www.corferias.com">www.corferias.com</a> Tel.: (571) 288 61 88 Fax.: (571) 287 33 20 Fairground: Corferias, Cra 40 No. 22C – 67. Tel (571) 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> International Book Fair. Books, prints, libraries</p>	<p>Expoconstruction &amp; Expodesign May Web: <a href="http://www.expoconstruccionyexpodiseno.com">www.expoconstruccionyexpodiseno.com</a> Organisers: CAMACOL, PRODISEÑO, CORFERIAS Fairground: Corferias, Cra 40 No. 22C – 67. Tel (571) 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> Construction, interior design, open area, architectonic finishing, infrastructure, energy, security and environment</p>
<p>VII Andigráfica 2005 June (every two years) Web: <a href="http://www.corferias.com">www.corferias.com</a> Organisers: CORFERIAS-ANDIGRAF <a href="mailto:andigraf@andigraf.org">andigraf@andigraf.org</a> <a href="http://www.corferias.com">www.corferias.com</a> Fairground: Corferias, Cra 40 No. 22C – 67. Tel (571) 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> Latin American Graphic Industries Exhibition. Paper and printing technology; printing equipment; printing machinery; printing ink</p>	<p>XVIII Expopartes 2004 June (every two years) Organiser: ASOPARTES Tel. (571) 2102914/2102908 Bogotá Fax: (571) 2102908 Fairground: Corferias, Cra 40 No. 22C – 67. Tel (571) 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> Automobile accessories and spare parts</p>

<p>XV Agroexpo July Web: <a href="http://www.agroexpo2003.com">www.agroexpo2003.com</a> Organiser: CORFERIAS <a href="http://www.corferias.com">www.corferias.com</a> Fairground: Corferias, Cra 40 No. 22C – 67. Tel (571) 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> Latin America's agro-industrial and livestock event</p>	<p>Colombiamoda August Web: <a href="http://www.colombiamoda.com">www.colombiamoda.com</a> Organiser: INEXMODA – Fashion and Export Institute. <a href="http://www.inexmoda.org.co">www.inexmoda.org.co</a> Fairground: Palacio de Exposiciones y Convenciones, Medellín Colombia's fashion sample of designers, apparel, home textile, machinery, liberalisation services</p>
<p>Proflora October 8 – 10 Web: <a href="http://www.proflora.org">www.proflora.org</a> Organiser: PROFLORES <a href="mailto:proflora@asocolflores.org">proflora@asocolflores.org</a> PBX (571) 2 57 93 11 ext. 0138 or 0139 Bogotá Fax: (571) 2 57 93 11 ext. 0145 Fairground: Centro de convenciones Getsemaní. Cartagena The most important flower exhibition in Colombia and the region: General supplies, service companies, growers &amp; distributors, plan material suppliers</p>	<p>Andina – Pack 2003 November 4 – 7 Web: <a href="http://www.andinapack.com">www.andinapack.com</a> Organiser: PAFYC Ltda Tel: (571) 216 9537 – 648 0528 Fax (571) 258 1170 <a href="mailto:andinapk@cable.net.co">andinapk@cable.net.co</a> Fairground: Corferias, Cra 40 No. 22C – 67. Tel (571) 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> Packaging: Machinery &amp; equipment, packaging materials, services &amp; design</p>
<p>Expoartesanas December 10 – 21 Web: <a href="http://www.expoartesanas.com">www.expoartesanas.com</a> Organisers: CORFERIAS &amp; ARTESANIAS DE COLOMBIA Fairground: Corferias, Cra 40 No. 22C – 67. Tel 381 00 00. Bogotá <a href="http://www.corferias.com">www.corferias.com</a> International Handicrafts Fair Gifts; ceramic decorative articles; handicrafts; goldware/ silverware; jewellery; art; toy, wood craft</p>	

Source: PROEXPORT Colombia

## **Franchising**

Franchising is gaining importance in Colombia as a business development and marketing system. Relationships between franchisers and franchisees are regulated by the terms of freely negotiated contracts, provided that they are consistent with the Colombian Commercial Code and the applicable legal framework. Emphasis is given to the clear description of the parties' mutual rights and responsibilities. Competent legal advice is essential during all steps of a franchising negotiation.

Currently, there are approximately 107 franchises in Colombia. The United States is the foreign franchise leader in Colombia with an estimated 30 percent market share. Colombia is first with 62 percent, and other countries total about eight percent. Colombian and foreign franchising companies generate approximately 11,000 direct and 45,000 indirect jobs through approximately 1,200 outlets. COINVERTIR, a Colombian government institution that promotes investment in Colombia is a good contact for finding prospective partners and franchisees.

## **Joint Ventures**

Globalisation has created a pressing need for a range of new technologies in Colombia. Although joint ventures and licensing agreements have been important business practices in Colombia, they have become even more important recently as businesses strive to become more competitive.

Leasing is playing an important role in developing and modernising domestic industry, including several joint export-oriented units. Colombian industry urgently needs to modernise many of its processes (which imply product diversification for alternative markets through changes in production facilities) and to upgrade obsolete equipment. To reach these goals, Colombia needs to acquire new capital equipment and state-of-the-art technology.

Leasing is also an important mechanism utilised in Colombia for productive financing, as reflected in the amount of the total portfolio market of the financial sector. The importance of leasing is also reflected in the formation of gross capital assets. One of the essential characteristics of leasing, as a financial service within the framework of the Colombian economy, is that it is an adequate tool for investment financing under industrial re-conversion policies.

## **Government Procurement**

Government entities, institutes, industrial and commercial enterprises must follow the provisions of Law 80 of October 31, 1993 which regulates purchases made and contracts entered into by the government and state industrial and commercial enterprises.

Under Law 80, Colombian government contracting agencies must select contractors through a public competitive bidding process. There are a few exceptions to this rule. Foreign individuals not domiciled in Colombia or foreign private legal entities without a branch in Colombia that are interested in government contracts must provide a copy of their registration with the corresponding registry in their country of origin. They must also submit documents proving their existence and incumbency whatever is the case. In addition, they must appoint an agent or legal representative, domiciled in Colombia, which is duly authorised to bid on and execute the contracts as well as to represent the foreign enterprise in and out of court.

Under Law 80, Colombian bidders enjoy preferential treatment; given that equal contracting conditions, domestic goods and services are preferred. The Colombian government has strongly recommended those all-official entities, and decentralised government industrial and commercial organisations “buy Colombian.” Under similar conditions, for all Colombian government acquisitions preference must be given to Colombian products and services whenever competitive prices and quality are found versus “foreign” products and services. The same procedures must be followed in connection with concession and association contracts signed with Colombian government entities.

When foreign firms bid under equal conditions, the contract is awarded to the firm that includes a greater number of domestic workers in its workforce, more domestic content in its products, and better technology transfer conditions. As a general rule, all individuals and legal entities wishing to enter into contracts with state entities must register with the Chamber of Commerce in their jurisdiction in order to be qualified, classified, and rated in accordance with the provisions of Law 80. Foreign bidders and/or suppliers of equipment and services are also required to register with a Colombian Chamber of Commerce under the so-called “Registro Unico de Proponentes” (Bidders Register) and, in most instances, must be pre-classified and pre-qualified by the Chamber and, in some cases, by the Colombian government contracting agency.

A system known as SICE/Sistema de Informacion de Contratacion Estatal (State Contracting Information System) is a database that was introduced on May 1, 2002. Its purpose is to register and obtain a certificate for all foreign and domestic suppliers of all types of commodities and services, their products and prices in order to be able to enter into contracts with state agencies and industrial and commercial enterprises. One can also register via Internet in accordance with CUBS/Catalogo Unico de Bienes y Servicios (The Sole Catalog of Goods and Services) which is a listing of goods and services classified, standardised and codified with the products that may be acquired by government entities.

Registration is subject to a minimal fee. For additional information on SICE and on registering, interested parties can access the following web sites: [www.sice-cgr.gov.co](http://www.sice-cgr.gov.co); [www.contraloriagen.gov.co](http://www.contraloriagen.gov.co); and [www.telecom.com.co](http://www.telecom.com.co).

Although Law 80 has made the government contracting system more dynamic, Colombia is still not a signatory (it acts as an observer) to the World Trade Organisation (WTO) government procurement code. There have been frequent complaints of a lack of transparency in the acquisition process for major government contracts. The RUE and SICE systems explained above are expected to become useful tools for better transparency in the process of contracting with government entities.

Presently a bill introduced by the Uribe administration is working its way through the Colombian Congress to introduce changes to this code. This bill, purportedly submitted among other reasons, to meet the nation's commitments to the IMF, seeks to give greater power to the Comptroller's Office (Contraloría) to nullify contracts and ensure transparency in all phases of a project. Also, the bill would derogate provisions exempting certain sectors or entities from submitting to general contracting regulations. The bill also would establish on a national level SICE, which aims to give the general public more information on the contracting process, thereby reducing opportunities for corruption. Cali was the first city to implement this online system in July 2004.

## **Intellectual Property Rights (IPR)**

Andean Community Decision 351 on the protection of copyrights has been in effect in Colombia since January 1, 1994. Colombia also has a modern copyright law: Law 44 of 1993. Law 44 and Colombia's civil code include some provisions for IPR enforcement and have been used to combat infringement and protect rights.

Colombia is a member of the Berne and Universal Copyright Conventions, the Buenos Aires and Washington Conventions, the Rome Convention for the Protection of Performers, Producers of Phonograms and Broadcasting Organisations, the Geneva Convention for Phonograms, the WIPO Copyright Treaty, and the WIPO Performances and Phonograms Treaty. It is not a member of the Brussels Convention relating to the Distribution of Programme-Carrying Signals Transmitted by Satellite.

Colombia's Criminal Code of 2001 includes copyright infringement as a crime, and significantly increased jail terms from three to five years. The code also contains provisions regarding the violation of technological protection measures and rights management information, both key obligations of the WIPO treaty. Colombia has also created a Special Investigative Unit within the Prosecutor General's Office dedicated to intellectual property rights issues. This unit began functioning in November 1999 and is currently working on a number of cases against pirate television programming broadcasters.

## **Product Pricing**

Colombian consumers buy many imported products, but the cost of importing can be high. Consumers may pay between 80 percent and 120 percent above the FOB price of imports. The landed price of most consumer goods with local production is calculated by estimating 15 percent of the FOB price for freight & insurance, warehousing and other documentation costs, 20 percent CIF import duty, plus a 16 percent value-added tax (VAT), assessed on the CIF-duty-paid value of most imports, thus putting their price at an additional 60 percent over the FOB price.

Department stores and supermarkets extend concession contracts to individuals and companies by permitting promotional space in their facilities to promote and sell consumer goods. These promotions include both known and unknown labels, and the goods are offered at discount prices in some cases. If the products are unknown in the market, the department stores or supermarkets may place them in the stores on a demonstration basis for a given period of time and will only place new orders if the products are well accepted by the public and sell relatively quickly. The largest supermarkets also carry their own labels at discount prices.

Suppliers to large store chains, supermarkets, and hypermarkets must provide certain guarantees on the continuity of products offered to avoid foreign surplus stock or remnants entering the Colombian market (i.e., foodstuffs, textiles, apparel, appliances, etc).

## **Customer Support**

After-sales service and customer support is a decisive purchasing factor in Colombia. Government and private firms often request that their potential suppliers provide testimonials regarding satisfaction of other clients with equipment and after-sales service.

Warranty imports is an important factor that supports after sales service in Colombia. Warranty imports including replacement parts and components under warranty by a foreign manufacturer or supplier are exempted from the payment of Colombian import duties. Decree 2685 of December 28, 1999 is the new Colombian Customs Code that took effect on July 1, 2000. Section IV, Article 141 of this Code states that, all merchandise or goods that have been repaired abroad or new ones that will replace items previously exported because they were found to be damaged, imperfect, having malfunctions or with an unsuitable end-use, and are under warranty by a foreign manufacturer or supplier, may be imported into Colombia without the payment of import duties.

All original import and re-export documentation should be kept and presented with replacement imports to clearly identify goods, together with a valid warranty document,

transport documentation, etc. A warranty import process must be completed and import declaration documents presented within a maximum of one year from the date the items subject to repair or replacement were exported.

In some instances, Colombian Customs may authorise the importation of replacement goods without the requirement of having previously exported the damaged goods or parts for replacement and/or repair. However, Customs will require a surety or warranty bond equivalent to 100 percent of custom duties paid, valid for one year from the date replacement goods are being imported. This would ensure that damaged goods would then be exported within the following month from the date replacement goods were re-imported.



## Country Contacts

### COLOMBIAN CONTACTS:

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Embassy of Colombia (Accredited to Trinidad & Tobago)  
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Fax: 876 968 0577  
Email: [encoljam@cwjamaica.com](mailto:encoljam@cwjamaica.com)

Coinvertir  
(Foreign Investment Promotion Agency)  
Address Cra. 7 No.71-52,  
Torre B, Of. 702 Bogotá,  
Colombia  
Tel: 571 312 0312  
Fax: 571 312 0318  
Email: [eumana@coinvertir.org.co](mailto:eumana@coinvertir.org.co)  
Website: [www.coinvertir.org.com](http://www.coinvertir.org.com)

Colombian Federation of Chambers of Commerce  
Confederacion Colombiana de Camaras de Comercio  
(CONFECAMARAS)  
Carrera 13 # 27-47, Oficina # 502  
Santafé de Bogotá, Colombia  
Tel: 571 288 1200  
Fax: 571 288 4228  
Email: [analdex@multi.net.co](mailto:analdex@multi.net.co)  
Website: [www.confecamaras.org.co](http://www.confecamaras.org.co)

Bogotá Chamber of Commerce  
Cra. 9 No.16-21  
Bogotá, Colombia  
Tel: 571 334 7900, 381 0270  
Fax: 571 284 7735  
Email: [davidba@ccb.org.co](mailto:davidba@ccb.org.co), [formac@ccb.org.co](mailto:formac@ccb.org.co)  
Website: [www.ccb.org.co](http://www.ccb.org.co) [www.empresario.com.co](http://www.empresario.com.co)

Cali Chamber of Commerce  
Calle 8 No 3 –14  
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Phone: 572 886 1321, 1300  
Fax: 572 886 1328, 99  
Email: jdominguez@ccc.org.co , contacto@ccc.org.co  
Website: www.ccc.org.co

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Avenida Oriental Carrera 46 N.52-82  
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Tel: 574 511 6111, 512 4826  
Fax: 574 512 5215  
Email: amchamber@epm.net.co, ccmed@medellin.cetcol.net.co  
Website: www.amchamcolombia.com.co, www.camaramed.org.co

Ministry of Agriculture  
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Telephone: 334-1199.  
Bancoldex (Bank of Foreign Trade),  
Calle 28 No. 13A-15, 41st floor  
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Ministry of Foreign Trade  
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Fax: 571 606 7534  
Email: anaisabel@mincomex.gov.co, efrains@mincomex.gov.co  
Website: www.mincomex.gov.co

National Association of Industry (ANDI)  
Calle 35 No.4-81 Bogotá,  
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Website: www.andi.org.co

**National Association of Exporters (ANALDEX)**

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Website: [www.analdex.org](http://www.analdex.org)

**PROEXPORT - Colombia**

(Government Trade Promotion Agency)  
Calle 28 13A-15  
Santafé de Bogotá, Colombia  
Tel: 571 560 0100  
Fax: 571 606 7586  
Email: [ctrurbay@proexport.com.co](mailto:ctrurbay@proexport.com.co)  
Website: [www.proexport.com.co](http://www.proexport.com.co)

**Websites - Colombian Media Houses**

**Cable TV Networks:**

SKY: [www.sky.com.co](http://www.sky.com.co)  
Direct TV: [www.directv.com](http://www.directv.com)  
TV Cable: [www.tvcable.com.co](http://www.tvcable.com.co)  
Cablecentro: [www.cablecentro.com](http://www.cablecentro.com)  
Supercable: [www.supercabletv.net.co](http://www.supercabletv.net.co)  
Superview: [www.superview.com.co](http://www.superview.com.co)

**Newspapers and Periodicals:**

EL TIEMPO: [www.eltiempo.com](http://www.eltiempo.com)  
EL ESPECTADOR: [www.elespectador.com](http://www.elespectador.com)  
LA REPUBLICA: [www.larepublica.com.co](http://www.larepublica.com.co)  
PORTAFOLIO: [www.portafolio.com.co](http://www.portafolio.com.co)

**Magazines:**

LA NOTA ECONOMICA: [www.lanota.com.co/economia](http://www.lanota.com.co/economia)  
CAMBIO: [www.revistacambio.com](http://www.revistacambio.com)  
DINERO: [www.dinero.com/dinero](http://www.dinero.com/dinero)  
SEMANA: [www.semana.com](http://www.semana.com)  
BUSINESS COLOMBIA: [www.amchamcolombia.com.co](http://www.amchamcolombia.com.co)

**Radio Networks:**

CARACOL: [www.caracol.com.co](http://www.caracol.com.co)

RCN: [www.rcn.com.co](http://www.rcn.com.co)

TODELAR: [www.todelar.com](http://www.todelar.com)

SUPER: [www.cadenasuper.com](http://www.cadenasuper.com)

**TV Networks:**

Caracol: [www.canalcaracol.com](http://www.canalcaracol.com)

RCN: [www.canalrcn.com](http://www.canalrcn.com)

**Fair Authorities:**

CORFERIAS: [www.corferias.com](http://www.corferias.com)

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Ministry of Trade & Industry  
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Website: [www.tradeind.gov.tt](http://www.tradeind.gov.tt)

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Fax: 868 675 9000  
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Website: [www.caricom.org](http://www.caricom.org)

## **Overview of the Agreement on Trade, Economic and Technical Cooperation Between CARICOM and the Republic of Colombia**

### **INTRODUCTION**

The CARICOM/Colombia Agreement negotiated in 1994 facilitated *one-way* duty free access for a list of CARICOM exports to Colombia with a commitment for the More Developed Countries of CARICOM (MDCs) to provide preferential access to Colombia at the beginning of the fourth year of the Agreement. In 1998, the Agreement was amended to include duty free access for a specified list of Colombian exports to the CARICOM MDCs, namely, Barbados, Guyana, Jamaica and Trinidad & Tobago. The Protocol to amend the Agreement also included increased duty free access for specific CARICOM goods to Colombia.

### **CARICOM/COLOMBIA AGREEMENT – 1994**

#### **CHAPTER I**

##### **Article 1: Objectives**

This article deals with the objective of the agreement, which is to strengthen the trade and economic relations and technical cooperation between CARICOM and Colombia. This is to be accomplished through the promotion and expansion of trade between both Parties, with particular emphasis on exports from CARICOM states in the early stages of the Agreement. It also includes the promotion and protection of investments, the facilitation of joint ventures, the development of technical and scientific cooperation activities and the inclusion of private sector exchanges between both Parties.

##### **Article 2 & 3: The Joint Council /Meetings of the Joint Council**

These articles address the issue of a Committee to administer the Agreement. The Joint Council will consist of representatives from CARICOM and Colombia. The functions are: to ensure Parties comply with the provisions of the Agreement; periodically review the regulations; and make recommendations to the Parties. This section also outlines the administrative procedures to convene a meeting of the Council.

#### **CHAPTER II**

##### **Article 4: Trade Liberalisation**

In this section the parties agree to promote trade liberalisation, taking into account the difference in the levels of development between CARICOM and Colombia, and in particular, the Less Developed Countries (LDCs) of CARICOM.

### **Article 5: Treatment of Imports into Colombia from CARICOM**

Colombia agrees to grant products originating in CARICOM free access to its market, as set out in the following Annexes.

- *Annex I* – The products listed in Annex I originating in CARICOM will be granted duty free access to Colombia.
- *Annex II* – The tariffs on the products listed in Annex II will be phased out through three equal annual reductions, commencing on the date of entry into force of this Agreement.
- *Annex III* – Duties will be applied to products listed in Annex III.
- Duties will be applied to all goods not listed in the Agreement, unless the Joint Council decides to amend the Agreement.

### **Article 6: Treatment of Imports into CARICOM from Colombia**

This section states that duties will be applied to Colombian exports to the MDCs of CARICOM. In the fourth year of the Agreement, the MDCs will introduce a programme to reduce the duties on an agreed list of Colombian exports. Under this Agreement, the Less Developed Countries of CARICOM (LDCs), namely, Antigua & Barbuda, Belize, Dominica, Grenada, Saint Lucia, St Kitts & Nevis and St Vincent & the Grenadines are not required to grant duty free access to Colombian exports.

### **Article 7: Treatment of Used Goods**

This article outlines the definition and treatment of used goods under the Agreement.

### **Article 8: Duties**

This section defines *duties* as *customs duties*.

### **Article 9: Rules of Origin**

This article addresses the Rules of Origin which are the laws, regulations and administrative procedures designed to determine the eligibility of the goods for preferential access under the Agreement. The Rules of Origin are outlined in *Annex IV* of the Agreement.

### **Article 10: Technical Standards**

In this article, the Joint Council is mandated to review the technical, industrial, commercial, public health, sanitary and phytosanitary standards of the Parties and make recommendations to ensure that they do not constitute obstacles to trade.

### **Article 11: General Exceptions**

This section outlines the measures that the Parties may enforce, provided that they are not obstacles to trade. These measures include those required for intellectual property rights, relating to gold or silver production or trade and the conservation of non-renewable natural resources.

**Article 12: Trade Promotion**

In this section, the Parties agree to facilitate official trade missions, organise fairs and exhibitions and continuously share information such as market studies.

**Article 13: Trade Financing**

In this article the Joint Council is to review the trade financing policies of the Parties and making recommendations towards greater facilitation.

**Article 14: Trade in Services**

In this section, the Parties propose to amend the Agreement to incorporate Services, in keeping with the Uruguay Round of the GATT.

**Article 15: Transportation**

This article states that the Parties will collaborate on developing air and sea transport and warehousing services.

**Article 16: Safeguard Clauses**

This article outlines the procedures to temporarily suspend duty free access on a product, such as where the quantities of the product from one Party causes damage to the national production of like or similar products of the importing country or in cases of balance of payment deficits.

**Article 17: Unfair Trade Practices**

This section deals with the measures to be implemented in situations of dumping as well as where trade distorting subsidies are applied.

**CHAPTER III**

**Article 18: Economic Cooperation**

In this chapter, the Parties agree to encourage investments, undertake joint production of goods and collaborate in the provision of services. A bilateral treaty on investment is also under consideration.

**Article 19: Technical Cooperation**

This article discusses cooperation in areas such as human resource development, institution building, science and technology, research and development, environment management, disaster preparedness, health research, energy, tourism and agricultural development.



## **CHAPTER IV**

### **Article 20: Private Sector Activities**

This section makes provision for the development of a private sector Colombia-Caribbean Business Council to analyse trade and investment opportunities, supply business information and organise business exchanges.

### **Article 21: Settlement of Disputes**

This article outlines the procedures for the settlement of disputes between Parties.

### **Article 22: Evaluation of the Agreement**

This article states that the Joint Council is required to undertake periodical reviews of the Agreement and make recommendations as necessary to improve relations between the Parties.

### **Article 23: Adherence to the Agreement by Other ALADI Member States and the Bahamas**

This article makes provision for the accession of the Latin-American Integration Association Member Countries (ALADI) to this Agreement, subject to prior negotiations between the Parties. The ALADI Member Countries are Argentina, Bolivia, Brazil, Chile, Colombia, Cuba, Ecuador, Mexico, Paraguay, Peru, Uruguay and Venezuela.

### **Article 24: Annexes**

Article 24 states that the attached Annexes (list of goods and governing rules) are an integral part of this Agreement.

### **Article 25: Termination**

This section outlines the procedures to terminate the Agreement.

### **Article 26: Entry into Force**

Article 26 states that the Agreement will enter into force when the Parties have notified each other that all internal legal procedures have been completed.

### **Article 27: Duration**

This article states that the Agreement will be of an indefinite duration.

### **Article 28: Amendments**

This section advises that amendments or modifications to the Agreement will be done through Protocols to the Agreement

### **Article 29: Transitional Measures**

This articles outlines the procedures to formalise this Agreement with the appropriate institutions.

## **PROTOCOL AMENDING THE CARICOM/COLOMBIA AGREEMENT – 1998**

This Protocol highlights the commitment of Parties to bring into effect reciprocal trade, taking into account the different levels of economic development between Colombia and CARICOM, in particular, the Less Developed Countries (LDCs) of CARICOM.

- *Annex I* – The products listed in Annex I originating in CARICOM will be granted duty free access to Colombia, effective June 1, 1998.
- *Annex II* – The products listed in Annex II originating in Colombia will be granted duty free access to the MDCs of CARICOM, effective June 1, 1998.
- *Annex III* – Rules of Origin: This provision states that the Rules of Origin in Annex III applies to goods originating in CARICOM and Colombia, effective June 1, 1998 and will *replace* the Rules of Origin set out in Annex IV of the 1994 Agreement.
- *Annex IV* – The tariffs on the products listed in Annex IV originating in Colombia will be phased out through four (4) equal annual reductions in the CARICOM MDCs, at the rate of 25 percent each year, effective from 1 January 1999 to 1 January 2002.
- *Annex V* – The tariffs on the products listed in Annex IV originating in CARICOM will be phased out through four (4) equal annual reductions in the Colombian market, at the rate of 25 percent each year, effective from 1 January 1999 to 1 January 2002.

### **Entry into Force**

This section states that this Protocol and Annexes will enter into force on June 1, 1998 and will be an integral part of the CARICOM/Colombia Agreement of July, 2004.

## **CONCLUSION**

The products on those lists for phased tariff reduction are now duty free. As such, the revisions to the Annexes are as follows:

- CARICOM/Colombia Agreement – 1994
  - Annex I & II – The products listed originating in CARICOM will be granted duty free access to Colombia.
- Protocol Amending the CARICOM/Colombia Agreement – 1998
  - *Annex I & V* – The products listed originating in CARICOM will be granted duty free access to Colombia.
  - *Annex II & IV* – The products listed originating in Colombia will be granted duty free access to the CARICOM MDCs.
  - *Annex III* – The Rules of Origin regulating the Agreement and Protocol. Annex III replaces the Rules as outlined in Annex IV of the Agreement.

Both Parties have ratified the Agreement and subsequent Protocol.

## **Full Text of the CARICOM/Colombia Agreement on Trade, Economic and Technical Cooperation**

**Agreement**  
**on**  
**Trade, Economic and Technical Cooperation**  
**between the**  
**Caribbean Community (CARICOM)**  
**and**  
**The Government of the Republic of Colombia**  
*1994*

\*\*\*\*\*

AND

\*\*\*\*\*

**Protocol Amending the Agreement**  
**on**  
**Trade, Economic and Technical Cooperation**  
**between the**  
**Caribbean Community (CARICOM)**  
**and**  
**The Government of the Republic of Colombia**  
*1998*

**AGREEMENT**  
**ON**  
**TRADE, ECONOMIC AND TECHNICAL COOPERATION**  
**BETWEEN THE**  
**CARIBBEAN COMMUNITY (CARICOM)**  
**AND**  
**THE GOVERNMENT OF THE REPUBLIC OF COLOMBIA**  
  
**1994**

**AGREEMENT BETWEEN THE CARIBBEAN COMMUNITY (CARICOM)  
AND THE GOVERNMENT OF THE REPUBLIC OF COLOMBIA  
ON TRADE, ECONOMIC AND TECHNICAL CO-OPERATION (1994)**

The Caribbean Community (CARICOM) and the Government of the Republic of Colombia (hereafter called the Parties);

**AWARE** of the necessity to accelerate the Caribbean and Latin American integration process and of the significance accorded by the Parties to the various sub-regional integration processes, as a means of achieving greater international competitiveness of the Region and facilitating their full development;

**TAKING INTO ACCOUNT** the different levels of economic development between the Member States of CARICOM and Colombia;

**DESIROUS** of achieving a more dynamic, commercial and economic relationship between them;

**CONSIDERING** the advantage of formulating clear and accurate guidelines that permit their different economic entities greater involvement in the economic development of the Member States of CARICOM and Colombia;

**HAVING REGARD** to the rights and obligations of Colombia under the Cartagena Agreement (Andean Group), the Montevideo Treaty 1980, that establishes the Latin American Integration Association (ALADI) which allows the conclusion of Partial Scope Agreements with other countries and integration areas of Latin America, and Resolution 2 of the Council of Ministers of Foreign Relations of the Contracting Parties of the said Treaty; to the rights and obligations of the Member States of CARICOM under the Treaty establishing the Caribbean Community; and also the rights and obligations of Colombia and those Member States of CARICOM which are Contracting Parties to the General Agreement on Tariffs and Trade (GATT);

**DECIDING** to establish closer trade and economic relations and promote greater technical cooperation between the Parties;

**HEREBY** undertake to implement this Agreement:

**CHAPTER I**

**ARTICLE 1**  
**OBJECTIVES**

The fundamental objective of this Agreement shall be to strengthen the trade and economic relations and technical cooperation between the Parties through:

- (a) the promotion and expansion of the sale of goods originating in CARICOM and Colombia with particular emphasis on exports from CARICOM States in the early stages of the implementation of this Agreement;
- (b) the promotion and protection of investments aimed at taking advantage of the opportunities offered by the markets of the Parties and strengthening their competitiveness in the international market;
- (c) the facilitation of the creation and operation of regional joint ventures;
- (d) the development of technical and scientific cooperation activities which may be agreed upon between the Parties;
- (e) the promotion of private sector activities, including business exchanges between the Parties.

## **ARTICLE 2**

### **THE JOINT COUNCIL**

1. A CARICOM-Colombia Joint Council on Trade, Economic and Business Cooperation (hereinafter called the Joint Council) is hereby established and shall be responsible for the administration of this Agreement.
2. The Joint Council shall consist of representatives of Colombia and CARICOM.
3. The functions of the Joint Council shall be:
  - (a) to ensure compliance by the Parties with the provisions of this Agreement;
  - (b) to recommend solutions to any problems which may arise in relation to the provisions of this Agreement;
  - (c) to review this Agreement periodically, assess its functioning and recommend measures considered appropriate for the achievement of its objectives;
  - (d) to implement any other functions which the Parties may assign to it.
4. The decisions of the Joint Council shall have the status of recommendations to the Parties.

**ARTICLE 3**  
**MEETING OF THE JOINT COUNCIL**

1. The Joint Council shall meet at least annually, on such dates as may be determined by the Parties.
2. The meetings of the Joint Council shall be chaired jointly by the Parties.
3. Meetings of the Joint Council shall be held alternately in Colombia and in a Member State of CARICOM or in such other place as may be agreed by the Parties.
4. The Agenda for each meeting of the Joint Council shall be agreed on by the Parties, at least one (1) month before each meeting.
5. The Joint Council shall establish and regulate its own procedures and may create subsidiary bodies to assist it in the execution of its functions.

**CHAPTER II**

**ARTICLE 4**  
**TRADE LIBERALISATION**

The Parties agree to promote a programme of trade liberalisation taking into account the difference in the levels of development between Colombia and CARICOM generally, and, in particular, those countries designated the Less Developed Countries (LDCs) of CARICOM.

**ARTICLE 5**  
**TREATMENT OF IMPORTS INTO**  
**COLOMBIA FROM CARICOM**

1. Colombia agrees to grant products originating in Member States of CARICOM free access to its market by means of the implementation of programmes for the elimination of non-tariff barriers and for the elimination of tariff as set out in Annex I and Annex II to this Agreement.
2. The tariff on the products listed in Annex I shall be eliminated on the entry into force of this Agreement.
3. The tariff on the products listed in Annex II shall be eliminated through three equal annual reductions commencing on the date of the entry into force of this Agreement.
4. Most Favoured Nation treatment will be applied to products listed in Annex III. This is an additional list of products chosen from CARICOM's exportable offer, which may



receive preferential treatment in Colombia beginning in the fourth year after the entry into force of this Agreement, following negotiations between the Parties.

5. The Joint Council may review any request made by the Parties to modify the treatment granted to any of the items listed in Annexes II and III to this Agreement.

6. For products other than those listed in Annexes I, II and III to this Agreement, Most Favoured Nation treatment shall be applied unless the Joint Council decides to improve the treatment.

## **ARTICLE 6**

### **TREATMENT OF IMPORTS INTO CARICOM**

### **FROM COLOMBIA**

1. The Parties agree that CARICOM shall grant Most Favoured Nation treatment in the application of the customs tariff in respect of all imports from Colombia.

2. CARICOM further undertakes that Member States of CARICOM shall not, without prior consultation with Colombia, apply any non-tariff barriers with respect to imports from Colombia beyond those currently in place or those authorised under the Treaty establishing the Caribbean Community.

3. The More Developed Countries (MDCs) of CARICOM namely, Barbados, Guyana, Jamaica and Trinidad and Tobago, shall introduce a programme to eliminate or reduce tariffs on an agreed list of products of export interest to Colombia, commencing at the beginning of the fourth year after the entry into force of this Agreement.

4. The list of products to be offered preferential treatment by the CARICOM MDCs shall be agreed during the evaluation of the Agreement by the Joint Council in the third year after the entry into force of this Agreement. To this end, CARICOM will consider favourably the proposals by Colombia in order to bring into effect the reciprocity in this Agreement.

5. The CARICOM LDCs shall not be required to grant tariff concessions to exports of Colombia into their territories.

## **ARTICLE 7**

### **TREATMENT OF USED GOODS**

The reduction of duties provided for in Articles 5 and 6 of this Agreement shall not apply to used goods. For the purposes of this Agreement, used goods are defined as those which, on importation, show evidence of wear and include those goods which are irregular, imperfect or discarded from the production process, and in the case of motor vehicles, those which were produced more than one year before their importation.

## **ARTICLE 8**

### **DUTIES**

For the purposes of this Agreement, duties shall be understood as customs duties and any other charges of equivalent effect, whether fiscal, monetary, foreign exchange or of any other nature that affect imports. This does not include fees and charges when they represent the cost of services rendered.

## **ARTICLE 9**

### **RULES OF ORIGIN**

1. The Parties shall apply to imports covered by this Agreement, a regime of rules of origin which is designed to strengthen their mutual trade flows.
2. The determination of the origin of goods during the first three years of the implementation of the Agreement shall be in accordance with the provisions set out in Annex IV to this Agreement. The Joint Council will, at the beginning of the second year, commence the review of those provisions in order to establish those which will apply from the beginning of the fourth year.
3. The certification and verification procedures shall be in accordance with those established in Annex IV to this Agreement.
4. Rules of origin will be determined based on the general principle of change of customs classification heading, whenever this involves a substantial transformation process. The establishment of specific requirements by product may be necessary.
5. The origin regime shall include the concept of cumulative origin to favour production linkages among the Parties.
6. The Rules of Origin will be adjusted in the light of technological change, as well as changes in the production structure of the Parties.
7. A review mechanism is established in Annex IV.

## **ARTICLE 10**

### **TECHNICAL STANDARDS**

The Joint Council shall review the technical, industrial, commercial and public health standards, as well as sanitary and phytosanitary measures of the Parties and shall recommend the actions which it considers appropriate to ensure that these standards and measures do not constitute obstacles to trade between the Parties.

## **ARTICLE 11**

### **GENERAL EXCEPTIONS**

This Agreement allows the adoption or enforcement by Colombia or by any Member State of CARICOM of the following measures, provided they are not used as obstacles to trade.

- (a) those required to protect public morale;
- (b) laws and regulations necessary for security purposes and for the prevention of disorder or crime;
- (c) those needed to ensure compliance with laws and regulations related to customs control, or pertaining to the classification, grading or marketing of goods, or for the operation of monopolies by state enterprises or enterprises legally granted exclusive or special privileges;
- (d) those required to protect intellectual property rights;
- (e) those relating to gold or silver production or trade;
- (f) those relating to products from prison labour;
- (g) those aimed at the protection of national treasures of artistic, historical or archaeological value;
- (h) those required to prevent or alleviate critical shortages of foodstuffs in any of the exporting Parties; or
- (i) those relating to the conservation of non-renewable natural resources.

## **ARTICLE 12**

### **TRADE PROMOTION**

The Parties agree to establish trade promotion programmes to facilitate the activities of official and private trade missions, the organisation of fairs and exhibitions, the continuous exchange of information, market studies and other activities leading to the optimal utilisation of the preferences of the liberalisation programme, and the opportunities offered by the trade measures agreed on.

**ARTICLE 13**  
**TRADE FINANCING**

1. The Joint Council will periodically review trade financing between the Member States of CARICOM and Colombia and recommend those mechanisms which may be implemented to facilitate this.
2. The Parties recognise the importance of timely payments for the development of trade and undertake to ensure that neither Colombia nor any Member State of CARICOM will establish undue impediments to the prompt payment for goods traded pursuant to this Agreement.

**ARTICLE 14**  
**TRADE IN SERVICES**

1. The Parties recognise the importance of trade in services for the development of their economies.
2. The Parties further recognise that it will be opportune and necessary to develop cooperation in this sector based on the results of the Uruguay Round of the GATT. To this end, the Parties will negotiate amendments or further expansion of this Agreement.

**ARTICLE 15**  
**TRANSPORTATION**

1. The Parties recognise the importance of improving transportation services as a means to facilitate trade between the Member States of CARICOM and Colombia.
2. The Joint Council shall identify the measures that contribute to improved transportation services, including the negotiation of air and maritime transport agreements between Colombia and the Member States of CARICOM.
3. The Parties further undertake to explore the possibility of creating joint enterprises in the area of transport and to promote the establishment of warehouses for the consolidation of freight.

**ARTICLE 16**  
**SAFEGUARD CLAUSES**

1. The Member States of CARICOM and Colombia may apply bilateral safeguard measures of a temporary nature when:

- (a) imports of products from any Member State of CARICOM or Colombia are made in such quantities that such products cause or may cause damage to the national production of like or directly competitive products of the importing country;
  - (b) it is necessary to redress balance-of-payment deficits or to protect the external financial position of the importing country.
2. Safeguard measures shall consist of the temporary suspension of the tariff preferences and the reinstatement of the Most Favoured Nation duties for the specific product.
  3. Safeguard measures shall be applied for an initial period of no longer than one year. This term may be renewed for an additional year, if the causes that motivated the imposition of the safeguard clause persist.
  4. The importing country seeking to impose or renew any safeguard measure shall request a meeting of the Joint Council in order to have consultations on the imposition or renewal of such measures. This imposition or renewal does not require consensus.

### **ARTICLE 17**

### **UNFAIR TRADE PRACTICES**

In cases where situations of dumping, as well as distortions from the application of export subsidies or from domestic subsidies equivalent in nature arise in the trade between the Parties, the affected party may apply the appropriate measures in conformity with its domestic legislation, if it exists, which in any case, shall be in conformity with the provisions of the GATT.

### **CHAPTER III**

### **ARTICLE 18**

### **ECONOMIC COOPERATION**

1. The Parties agree to encourage investments by their nationals in each other's territory through, inter alia, the consideration of eventual negotiations of Bilateral Treaties on the Promotion and Reciprocal Protection of Investments, investment promotion activities and the exchange of information on investment opportunities. To this end, similar agreements between individual Member States of CARICOM and Colombia will be encouraged.
2. The Parties agree to encourage joint production of goods and collaboration in the provision of services, especially those aiming to take advantage of market opportunities in third countries.

## **ARTICLE 19**

### **TECHNICAL COOPERATION**

1. The Parties agree to encourage and promote cooperation in areas such as human resource development, institution building, science and technology, research and development, environmental management, disaster preparedness and management, health research and management, energy, tourism and agricultural development.
2. Technical cooperation shall be implemented through the conclusion of agreements which will elaborate the modalities for dealing with, *inter alia*, exchanges among universities, training and research institutions, the provision of experts, the granting of training awards, graduate studies, strengthening of information systems and participation in seminars and workshops.

## **CHAPTER IV**

### **ARTICLE 20**

#### **PRIVATE SECTOR ACTIVITIES**

The Parties agree to promote the active participation of the private sector in the fulfillment of the objectives of this Agreement. To that end, they will consider the possibility of establishing a Colombia-Caribbean Business Council to analyse trade and investment opportunities, supply business information and organise business exchanges.

### **ARTICLE 21**

#### **SETTLEMENT OF DISPUTES**

1. Any dispute which may arise between the Parties concerning the interpretation, application, execution or breach of the provisions of this Agreement may, if the dispute is not resolved by the Parties, be referred by either Party to the Joint Council for its consideration and recommendations.
2. In the exercise of its powers under this Article, the Joint Council shall define guidelines and mechanisms for the settlement of disputes within six (6) months after the entry into force of this Agreement. Such mechanisms may be negotiation, mediation, conciliation and the formulation of recommendations by groups of experts.
3. The recommendations of the Joint Council or any group of experts nominated by the Joint Council with respect to the settlement of disputes shall not be binding.

**ARTICLE 22**  
**EVALUATION OF THE AGREEMENT**

The Joint Council shall periodically undertake an evaluation of the implementation of this Agreement and the achievement of its objectives. On the basis of such evaluation, the Joint Council shall recommend the measures it considers necessary to improve trade and economic relations and technical cooperation between the Parties.

**ARTICLE 23**  
**ADHERENCE TO THE AGREEMENT BY OTHER**  
**ALADI MEMBER STATES AND THE BAHAMAS**

1. In order to facilitate the convergence of this Agreement with other integration schemes of the Latin American countries, it remains open to the adherence of other ALADI Member Countries, subject to prior negotiations between the Parties and those countries which demonstrate their intention to become members, in accordance with the provisions of paragraphs (a) and (b) of Article 9 of the Treaty of Montevideo 1980.
2. This Agreement shall not apply to The Bahamas, unless it adheres thereto subject to prior negotiations between the Parties and The Bahamas.

**ARTICLE 24**  
**ANNEXES**

The Annexes to this Agreement are an integral part thereof.

**ARTICLE 25**  
**TERMINATION**

1. Any Party may terminate this Agreement, through written communication of its decision to the other Party. Termination shall take effect six (6) months after such notice is received by the other Party. In that event, Colombia shall inform the General Secretariat of ALADI.
2. All rights and obligations acquired by virtue of this Agreement shall automatically cease, on the effective date of termination, except with regard to those obligations pertaining to the importation of products which shall be in force for a further period of one (1) year unless the Parties agree to a longer period.

**ARTICLE 26**  
**ENTRY INTO FORCE**

This Agreement shall enter into force when the Parties have notified each other that all internal legal procedures have been completed.

**ARTICLE 27**  
**DURATION**

This Agreement shall be of indefinite duration.

**CHAPTER 28**  
**AMENDMENTS**

Any addition, amendment or modification of this Agreement shall be done through Protocols to this Agreement.

**ARTICLE 29**  
**TRANSITIONAL MEASURES**

1. The Parties shall immediately perform all procedures required to formalise this Agreement with the appropriate institutions, in conformity with their respective legal requirements.
2. The Government of Colombia shall deposit this Agreement with the General Secretariat of the Latin American Integration Association (ALADI), in conformity with the Montevideo Treaty 1980 and the Resolutions of the Council of Ministers of Foreign Relations of the Contracting Parties to the said Treaty.

**IN WITNESS WHEREOF**, the undersigned Plenipotentiaries, being duly authorised, have affixed their signatures to this Agreement.

**DONE AT CARTAGENA in COLOMBIA** in the English and Spanish languages, both texts being equally authentic, this **24 day of JULY 1994**.

**SIGNED by Hon. Erskine Sandiford**  
**For the Caribbean Community**

**SIGNED by H E Mr César Gaviria Trujillo**  
**For the Government of the Republic of Colombia**



**ANNEX I**  
**LIST OF PRODUCTS FOR IMMEDIATE DUTY CONCESSION**

<b>CARICOM TARIFF HEADING</b>	<b>PRODUCT DESCRIPTION</b>	<b>NANDINA</b>	<b>RATE OF DUTY</b>
01.02	Exclusively, bulls	0102100000	5
01.02		0102901000	10
01.02		0102909010	10
01.02		0102909090	10
01.05	Live poultry	0105110000	5
01.05		0105190000	10
01.05		0105910000	10
01.05		0105990000	10
01.06	Exclusively, dogs, bees and parrots	0106003000	10
01.06		0106004000	5
01.06		0106009090	10
03.01	Fish live, whether or not for breeding or for industrial harvesting	0301100000	10
03.01		0301901000	5
03.01		0301909000	10
03.02	Exclusively, shark, croaker, grouper and dolphin, fresh or chilled	0302000000	20
03.04	Other fish fillets and fish meat, minced, frozen	0304900000	20
03.05	Smoked fish; fish dried, salted or in brine (excluding fish flour for consumption)	0305200010	20
03.05		0305200090	20
03.05		0305300000	20
03.05		0305400000	20
03.05		0305510000	20
03.05		0305590000	20
03.05		0305610000	20
03.05		0305620000	20
03.05		0305630000	20
03.05		0305690000	20
03.06	Exclusively lobster, frozen	0306110000	20
03.07	Exclusively molluscs, live, fresh, chilled,	0307000000	20

	frozen, dried, salted or in brine		
06.01	Live plants	0601100000	5
06.01		0601200000	5
06.02	Other live plants	0602100000	5
06.02		0602200000	5
06.02		0602300000	5
06.02		0602400000	5
06.02		0602910000	5
06.02		0602990000	5
06.03	Cut flowers	0603100011	5
06.03		0603100019	5
06.03		0603100020	5
06.03		0603100030	5
06.03		0603100040	5
06.03		0603100090	5
06.03		0603900000	5
06.04	Foliage and other parts of plants	0604100000	5
06.04		0604910000	5
06.04		0604990000	5
07.03	Garlic, fresh or chilled	0703200000	15
07.07	Cucumbers and gherkins, fresh	0707000000	15
07.08	Exclusively pigeon peas, string beans, seim	0708100000	15
07.08		0708200000	15
07.08		0708900000	15
07.09	Other vegetables	0709100000	15
07.09		0709200000	15
07.09		0709300000	15
07.09		0709400000	15
07.09		0709510000	15
07.09		0709520000	15
07.09		0709600000	15
07.09		0709700000	15
07.09		0709900000	15
07.11	Preserved cucumbers and gherkins	0711400000	15
07.13	Exclusively peas and beans, including black beans for sowing and red kidney beans	0713101000	5
07.13		0713109000	15
07.13		0713301000	5
07.13		0713309000	15

07.14	Tannias and other roots, excluding cassava	0714200000	15
07.14		0714900010	15
07.14		0714900090	15
08.01	Coconuts, brazil nuts and cashew nuts	0801100000	15
08.01		0801200000	15
08.01		0801300000	15
08.02	Chestnuts, fresh or dried	0802310000	15
08.02		8023200000	15
08.03	Bananas and plantains, dried	0803000010	15
08.03	Bananas, fresh	0803000099	15
08.04	Exclusively dates, figs, avocados, guavas, mangoes	0804100000	15
08.04		0804200000	15
08.04		0804400000	15
08.04		0804500000	15
08.07	Exclusively watermelons and papaws (papaya), fresh	0807100000	15
08.07		0807200000	15
08.08	Exclusively fresh apples	0808100000	15
08.09	Exclusively plums, fresh	0809400000	15
08.10	Exclusively chataigne (breadfruit), tamarind, sapodilla, passion fruit, soursop, fresh	0810900090	15
09.01	Coffee, whether or not roasted (excluding raw beans and coffee substitutes)	0901110000	10
09.01		0901120000	15
09.01		0901211000	15
09.01		0901212000	20
09.01		0901220000	20
09.02	Tea	0902100000	15
09.02		0902200000	15
09.02		0902300000	20
09.02		0902400000	20
09.04	Pepper and pimento	0904110000	10
09.04		0904120000	15
09.04		0904200000	15
09.07	Cloves	0907000000	10
09.08	Exclusively nutmeg and mace	0908100000	10
09.08		0908200000	10
09.10	Ginger, saffron, tumeric, thyme, bay leaves, curry and other spices	0910100000	10

09.10		0910200000	10
09.10		0910300000	10
09.10		0910400000	10
09.10		0910500000	10
09.10		0910910000	10
09.10		0910990000	10
10.06	Exclusively rice, for sowing	1006101000	5
12.09	Vegetable seeds, for sowing, except beet seed, seed of forage plants and seed of herbaceous plants, principally utilized for their flowers	1209910000	5
12.09		1209991000	5
12.09		1209992000	5
12.09		1209999000	5
13.02	Vegetable saps and extracts, except saps and extracts of opium, pectic substances, agar-agar and mucilages and thickeners	1302120000	15
13.02		1302130000	5
13.02		1302140000	5
13.02		1302190000	15
15.15	Exclusively nutmeg oil	1515900010	20
15.15		1515900099	20
17.04	Confectionery with sugar (including white chocolate) not containing cocoa	1704100000	20
17.04		1704901000	20
17.04		1704909000	20
18.01	Cocoa beans	1801001000	10
18.01		1801002000	15
18.03	Cocoa paste	1803100000	15
18.03		1803200000	15
18.06	Chocolate and other preparations containing cocoa, including confectionery containing chocolate	1806100000	20
18.06		1806200000	20
18.06		1806310010	20
18.06		1806310090	20
18.06		1806320010	20
18.06		1806320090	20
18.06		1806900010	20
18.06		1806900090	20

19.04	Prepared foods, prepared by swelling or roasting or cereals, other cereals in grain form, pre-cooked; excluding maize	1904100000	20
19.04		1904900000	20
19.05	Other bread, pastry, cakes, biscuits and other baker's wares including ice cream cones	1905000010	20
19.05		1905000090	20
20.05	Preserved beans and vegetables and mixtures thereof	2005100000	20
20.05		2005200000	20
20.05		2005300000	20
20.05		2005400000	20
20.05		2005510000	20
20.05		2005590000	20
20.05		2005600000	20
20.05		2005700000	20
20.05		2005800000	20
20.05		2005901000	20
20.05		2005909000	20
20.06	Fruit preserved by sugar	2006000000	20
20.07	Jams, fruit jellies and marmalades, excluding homogenised preparations	2007911000	20
20.07		2007912000	20
20.07		2007991000	20
20.07		2007992000	20
20.07		2007993000	20
20.07		2007994000	20
20.08	Preserved fruits, nuts and vegetables; peanut butter, excluding pineapple	2008111000	20
20.08		2008119000	20
20.08		2008191000	20
20.08		2008192000	20
20.08		2008199000	20
20.08		2008300000	20
20.08		2008401000	20
20.08		2008409000	20
20.08		2008501000	20
20.08		2008509000	20
20.08		2008600000	20

20.08		2008701000	20
20.08		2008709000	20
20.08		2008801000	20
20.08		2008809000	20
20.08		2008910000	20
20.08		2008920000	20
20.08		2008991000	20
20.08		2008999100	20
20.08		2008999200	20
20.08		2008999300	20
20.08		2008999900	20
20.09	Grape juice, concentrated or natural	2009601000	10
20.09	Grape must, concentrated or not	2009602000	10
20.09	Apple juice, concentrated or not	2009700000	20
20.09	Passion fruit juice, concentrated or not	2009801930	20
20.09	Vegetable juice, concentrated or not	2009802000	20
21.01	Exclusively extracts, essences and concentrates of coffee and chicory	2101100000	20
21.01		2101300000	20
21.02	Prepared baking powders	2102300000	15
21.03	Pepper sauce and other sauces or condiments excluding tomato, ketchup and mayonnaise	2103902000	20
21.03		2103909000	20
21.04	Exclusively soups and broths, prepared	2104102000	20
21.05	Ice cream and similar products	2105000000	20
21.06	Flavoured or coloured sugar syrups; coconut cream, mauby syrup; flavoured powders for making beverages; other food preparations	2106100000	20
21.06		2106901000	15
21.06		2106902000	15
21.06		2106903000	15
21.06		2106904000	15
21.06		2106905000	15
21.06		2106909010	5
21.06		2106909090	20
22.01	Exclusively bottled spring water and purified water; club soda	2201100000	20
22.02	Water including mineral water and aerated water containing added sugar or other sweetening matter or flavouring; aerated	2202100000	20

	beverages and fruit drinks; flavoured milk and peanut punch; malt beverages		
22.02		2202900000	20
22.03	Beer and malt beer; stout	2203000000	20
22.06	Exclusively shandy	2206000000	5
22.07	Exclusively undenatured ethyl alcohol	2207100010	15
22.07		2207100090	15
22.08	Rum; gin; vodka; cordials and liqueurs; angostura bitters, creams, anises and other liqueurs, excluding compound and alcoholic preparations of a kind used for the manufacture of beverages, spirits obtained by distilling grape wine or marc or whiskies	2208400000	20
22.08		2208500010	5
22.08		2208500020	5
22.08		2208901000	15
22.08		2208902000	5
22.08		2208903010	5
22.08		2208903020	5
22.08		2208904000	20
22.08		2208905000	5
22.08		2208906000	5
22.08		2208909000	20
22.09	Vinegar and substitutes for vinegar	2209000000	20
24.01	Tobacco, unmanufactured, excluding tobacco refuse	2401101000	5
24.01		2401102000	5
24.01		2401201000	5
24.01		2401202000	5
25.01	Salt (including table salt, and denatured salt), but excluding pure sodium chloride with a minimum purity of 99.5%	2501001010	5
25.01		2501001090	5
25.01		2501009000	5
25.05	Natural sands of all kinds	2505100000	5
25.05		2505900000	5
25.18	Dolomite, whether or not calcinated, not agglomerated	2518100000	5
25.18		2518200000	5
25.20	Exclusively gypsum, natural	2520100000	5

25.21	Exclusively limestone flux	2521000000	5
26.06	Exclusively calcined bauxite	2606000000	5
26.19	Slag, dross, scalings and other waste from the manufacture of steel	2619000000	5
27.09	Exclusively crude petroleum oils	2709000000	10
27.10	Lubricating oils, motor spirit (gasolene) and other light oils; aviation spirit; other fuel oils; lubricating oil based stock; kerosene; diesel oil and gas oil; bunker c fuel oil; excluding finished lubrication oils in containers up to 200 litres, oils for transmission and hydraulic brake fluid	2710001100	15
27.10		2710001900	15
27.10		2710002000	15
27.10		2710003000	10
27.10		2710004100	10
27.10		2710004900	10
27.10		2710005010	10
27.10		2710005090	10
27.10		2710006010	10
27.10		2710006090	10
27.10		2710007100	5
27.10		2710007200	10
27.10		2710007300	10
27.10		2710007990	10
27.10		2710009900	10
27.11	Propane, butane and other liquefied petroleum gases, excluding natural gas and unmixed propane and butane in gaseous state	2711120010	5
27.11		2711120091	5
27.11		2711120099	5
27.11		2711130010	5
27.11		2711130090	5
27.11		2711140000	5
27.11		2711190000	5
27.13	Petroleum bitumen	2713200000	10
27.14	Natural bitumen and asphalt	2714900010	10
27.14		2714900090	10
28.01	Chlorine	2801100000	5
28.04	Oxygen	2804400010	5



28.04		2804400090	5
28.11	Carbon dioxide and Nitrous oxide	2811210010	5
28.11		2811210090	10
28.11		2811292010	5
28.11		2811210090	10
28.15	Liquid lye (sodium hydroxide)	2815120000	5
28.51	Exclusively battery water (distilled water)	2851009090	10
29.01	Acetylene	2901291000	5
29.04	Exclusively sulphonic acid	2904100090	10
29.05	Methanol	2905110000	5
30.04	Medicaments containing other antibiotics, not including penicillins or streptomycins or their derivatives, for oncological uses	3004201010	5
30.04	Medicaments containing other antibiotics, for veterinary purposes	3004202000	10
30.04	Medicaments containing insulin, not containing antibiotics	3004310000	10
30.04	Medicaments containing adrenal cortical hormones, for oncological treatments	3004320010	5
30.04	Other medicaments (for human use) for oncological treatments	3004391010	5
30.04	Other medicaments containing hormones, for human use	3004391090	10
30.04	Other medicaments containing alkaloids for veterinary purposes	3004402000	10
30.04	Other medicaments containing vitamins for human use	3004501000	10
30.04	Synthetic substitutes of human plasma	3004901000	10
30.04	Medicaments for oncological treatments or for the treatment of aids	3004902010	5
30.04	Medicaments to substitute human feeding, prepared for parenteral administration	3004902020	5
31.02	Urea and other mineral or chemical fertilizers, excluding ammonium sulphate and ammonium nitrate, whether or not in aqueous solution	3102100000	5
31.02		3102290000	5
31.02		3102400000	5
31.02		3102500000	5
31.02		3102600000	5
31.02		3102700000	5

31.02		3102800000	5
31.02		3102900000	5
33.01	Essential oils, excluding resinoids	3301110010	5
33.01		3301110090	5
33.01		3301120010	5
33.01		3301120090	5
33.01		3301130010	5
33.01		3301130090	5
33.01		3301140010	5
33.01		3301140090	5
33.01		3301190010	5
33.01		3301190090	5
33.01		3301210010	5
33.01		3301210090	5
33.01		3301220010	5
33.01		3301220090	5
33.01		3301230010	5
33.01		3301230090	5
33.01		3301240010	5
33.01		3301240090	5
33.01		3301250010	5
33.01		3301250090	5
33.01		3301260010	5
33.01		3301291010	5
33.01		3301291090	5
33.01		3301292010	10
33.01		3301292090	10
33.01		3301299010	5
33.01		3301299090	5
33.01		3301900000	5
33.02	Mixtures of odoriferous substances and mixtures (including alcoholic solutions) with a basis of one or more of these substances, of a kind used as raw materials in industry	3302100000	10
33.02		3302900000	15
33.03	Perfumes and toilet waters	3303000000	15
33.04	Sunscreen or suntan preparations; beauty or make-up preparations and other preparations for care of the skin	3304100000	20
33.04		3304200000	20

33.04		3304300000	20
33.04		3304910000	20
33.04		3304990000	20
33.05	Shampoos and other preparations for use on the hair	3305100000	20
33.05		3305200000	20
33.05		3305300000	20
33.05		3305900000	20
33.06	Toothpaste	3306100000	20
33.07	Personal deodorants and antiperspirants and other cosmetic preparations; shaving preparations; "agarbatti" and other perfumed preparations	3307100000	20
33.07		3307200000	20
33.07		3307300000	20
33.07		3307410000	20
33.07		3307490000	20
33.07		3307900000	20
34.02	Organic surface active agents obtained through condensation of ethylene oxide with mixtures of alcohols of 11 carbons or more, whether or not put up for retail sale	3402131000	15
34.02	Detergents for the textile industry and other surface-active agents, excluding those of heading no. 34.01	3402901000	15
34.02		3402909000	15
34.04	Exclusively bees wax, prepared	3402902000	10
34.05	Scouring pastes, powders and other scouring preparations; polishes and similar preparations, excluding polishes for footwear, leather or wood	3405300000	15
34.05		3405400000	15
34.05		3405900000	15
34.06	Exclusively candles	3406000000	15
35.03	Fish glue and other animal glues	3503002010	10
35.03		3503002090	10
35.06	Prepared glues and other prepared adhesives; products suitable for use as glues or adhesives	3506100000	15
35.06		3506910000	15
35.06		3506990000	15
36.05	Exclusively matches	3605000000	20

38.23	Prepared additives for cements and mortars; screen emulsion; printers pressroom chemicals	3823400000	10
38.23		3823904010	5
38.23		3823904090	5
39.11	Petroleum resins and polyterpenes in primary forms	3911109000	5
41.01	Hides and skins of bovine animals, excluding horses	4101100000	5
41.01		4101210000	5
41.01		4101220000	5
41.01		4101290000	5
41.01		4101300000	5
41.04	Leather of bovine animals	4104100000	10
41.04		4104210000	5
41.04		4104220000	5
41.04		4104290000	10
41.04		4104310000	15
41.04		4104390000	15
41.05	Sheep skin leather	4105110000	5
41.05		4105120000	5
41.05		4105190000	10
41.05		4105200000	10
42.02	School bags, excluding those covered with plastic or textile fabric	4202119000	20
42.02		4202190000	20
44.03	Wood in the rough, non-coniferous	4403001000	5
44.03		4403009000	5
44.07	Sawn wood, non-coniferous	4407009010	10
44.09	Wood of non-coniferous species, tongued, grooved	4409209000	10
44.15	Pallets and crates for beverages	4415109000	15
44.18	Builders' joinery and carpentry of wood, excluding cellular wood panels, shingles and shakes, and shutters for concrete	4418100000	15
44.18		4418200000	15
44.19	Ashtrays; fruit bowl, rolling pins	4419000000	15
44.20	Wooden statuettes and wall plaques	4420100000	15
44.21	Handicrafts made of wood	4421100000	15
44.21		4421901000	15
44.21		4421902000	15

44.21		4421903000	15
44.21		4421904000	15
44.21		4421905000	15
44.21		4421906000	15
44.21		4421907000	15
44.21		4421909010	15
44.21		4421909020	15
44.21		4421909030	15
44.21		4421909090	15
46.01	Table and floor mats	4601200000	20
46.02	Baskets; articles of basket work or wicker work	4602100000	20
46.02		4602900000	20
47.07	Waste and scrap of paper or paperboard	4707100000	5
47.07		4707200000	5
47.07		4707300000	5
47.07		4707900000	5
55.13	Woven fabrics of synthetic staplex fibres containing less than 85% by weight of such fibres mixed mainly or solely with cotton, of a weight not exceeding 170 g/m <sup>2</sup> ; excluding products of subheadings 55.13.12 and 55.13.49	5513110000	20
55.13		5513130000	20
55.13		5513190000	20
55.13		5513210000	20
55.13		5513220000	20
55.13		5513230000	20
55.13		5513290000	20
55.13		5513310000	20
55.13		5513320000	20
55.13		5513330000	20
55.13		5513390000	20
55.13		5513410000	20
55.13		5513420000	20
55.13		5513430000	20
56.01	Sanitary towels and tampons, napkins and napkin liners for babies and similar sanitary articles, of wadding	5601100010	15
56.01		5601100090	15
59.05	Textile wall coverings	5905000000	5
61.03	Men's or boys' ensembles, jackets, blazers,	6103210000	20

	trousers, bib and brace overalls, breeches and shorts, knitted or crocheted, excluding those of cotton		
61.03		6103290000	20
61.03		6103310000	20
61.03		6103330000	20
61.03		6103390000	20
61.03		6103410000	20
61.03		6103430000	20
61.03		6103490000	20
61.04	Women's or girls' ensembles, dresses, trousers and shorts, excluding those made of cotton	6104210000	20
61.04		6104230000	20
61.04		6104290000	20
61.04		6104410000	20
61.04		6104430000	20
61.04		6104440000	20
61.04		6104490000	20
61.04		6104630000	20
61.04		6104690000	20
61.05	Men's or boys' shirts, knitted or crocheted made from acrylic or modacrylic	6105201000	20
61.07	Undergarments, knitted or crocheted, for men and boys, excluding those made from cotton and synthetic or Man-made fibres	6107190000	20
61.07		6107990000	20
61.08	Undergarments and nightwear, knitted or crocheted, for women and girls, excluding those made from cotton and synthetic or man-made fibres (not excluding other knitted or crocheted garments of synthetic fibres for women or girls)	6108190000	20
61.08		6108290000	20
61.08		6108390000	20
61.08		6108920000	20
61.08		6108990000	20
61.10	Jerseys, pullovers, cardigans, waistcoats and similar articles, excluding those made of cotton, wool or acrylic fibres	6110309000	20
61.10		6110900000	20
61.11	Babies' garments, excluding those made of	6111300000	20

	cotton		
61.11		6111900010	20
61.11		6111900090	20
61.12	Track suits, excluding those made of cotton or synthetic fibres	6112190000	20
61.14	Other garments knitted or crocheted for other textile materials	6114900000	20
61.15	Pantyhose and tights of synthetic fibres, excluding pantyhose for varicose veins, of synthetic fibres	6115201000	20
61.15		6115202000	20
61.15		6115931000	20
61.15		6115939000	20
62.01	Men's and boys' outer garments, made of wool, fine animal hair, synthetic and man-made fibres	6201110000	20
62.01		6201130000	20
62.01		6201190000	20
62.01		6201910000	20
62.01		6201990000	20
62.03	Men's or boys' suits, ensembles, breeches, trousers, made of wool, fine animal hair, synthetic and man-made fibres, excluding those made of cotton	6203210000	20
62.03		6203230000	20
62.03		6203290000	20
62.03		6203430000	20
62.03		6203490000	20
62.04	Women's or girls' suits, excluding those made of wool, fine animal hair, cotton and synthetic fibres	6204190000	20
62.04	Women's or girls' ensembles, excluding those made of wool, fine animal hair and cotton	6204230000	20
62.04	Women's or girls' ensembles of other textile materials	6204290000	20
62.04	Women's or girls' jackets, dresses, excluding cotton	6204310000	20
62.04		6204330000	20
62.04		6204390000	20
62.04		6204410000	20
62.04		6204430000	20
62.04		6204440000	20

62.04		6204490000	20
62.05	Men's or boys' shirts, made of wool, fine animal hair and other textile materials, excluding cotton, man-made and synthetic fibres	6205100000	20
62.05		6205900000	20
62.06	Women's or girls' blouses, shirts and shirt blouses, made of silk, silk refuse, wool and fine animal hair and other textile materials excluding cotton, man-made and synthetic fibres	6206100000	20
62.06		6206200000	20
62.06		6206900000	20
62.08	Nightwear for women or girls, made of the other textile materials	6208290000	20
62.08		6208990000	20
62.11	Other track suits and swimwear for men or women, of wool, fine animal hair, and other textile materials	6211310000	20
62.11		6211390000	20
62.11		6211410000	20
62.11		6211490000	20
63.07	Diapers and dress patterns	6307901000	20
63.07		6307909012	20
65.01	Hat-forms, hat bodies and hoods of felt, plateaux and manchons of felt	6501000000	15
65.02	Hat-shapes	6502001000	15
65.02		6502009000	15
65.03	Felt hats and other felt headgear	6503000000	20
65.04	Hats and other headgear	6504000000	20
65.05	Hats and other headgear; hairnets	6505100000	20
65.05		6505900000	20
65.06	Other headgear (including safety headgear)	6506100000	20
65.06		6506910000	20
65.06		6506920000	20
65.06		6506990000	20
68.10	Articles pre-fabricated of cement or concrete	6810910000	15
69.04	Ceramic building bricks; support or filler tiles	6904100000	15
69.04		6904900000	15
69.05	Ceramic roofing tiles	6905100000	15



69.08	Glazed ceramic tiles and similar articles of any shape, the largest surface area of which is capable of being enclosed in a square the side of which is greater than 7 cm	6908900000	15
69.13	Statuettes and other ornamental ceramic articles	6913100000	20
69.13		6913900000	20
70.09	Mirrors, not for motor vehicles	7009910000	15
70.09		7009920000	15
70.10	Containers of neutral glass for use of the pharmaceutical industry and carboys, bottles, flasks, jars, pots and other containers of glass, of a kind used for the conveyance or packing of goods	7010900010	15
70.13	Glassware of a kind used for table	7013100000	20
70.13		7013210000	20
70.13		7013290000	20
70.13		7013310000	20
70.13		7013320000	20
70.13		7013390000	20
71.13	Articles of jewellery and parts thereof	7113110000	20
71.13		7113190000	20
71.13		7113201000	20
71.13		7113209000	20
72.04	Ferrous waste and scrap of iron or steel, except ingots	7204100000	5
72.04		7204210000	5
72.04		7204290000	5
72.04		7204300000	5
72.04		7204410000	5
72.04		7204490000	5
72.09	Sheets and plates	7209110000	5
72.09		7209120000	10
72.09		7209130000	10
72.09		7209140010	5
72.09		7209140090	10
72.09		7209210000	5
72.09		7209220000	10
72.09		7209230000	10
72.09		7209240000	10
72.09		7209310000	10

72.09		7209320000	10
72.09		7209330000	10
72.09		7209340000	10
72.09		7209410000	10
72.09		7209420000	10
72.09		7209430000	10
72.09		7209440000	10
72.09	Sheets and plates	7209900000	10
72.10		7210310010	5
72.10		7210310090	10
72.10		7210390010	5
72.10		7210390090	10
72.10	Sheets and plates, plated or coated with chromium oxides	7210500000	10
72.10	Sheets and plates, painted or coated with aluminium	7210600000	10
72.10	Sheets and plates, painted, varnished or plastic coated	7210700000	10
72.10	Other flat-rolled products of iron or non-alloy steel, of a width of 600 mm or more, clad, plated or coated	7210900000	10
72.12	Steel sheets electrolytically plated or coated with zinc, of a thickness or less than 3 mm and having a minimum yield point of 295 mpa or a thickness of 3 mm or more and having a minimum yield point of 355 mpa	7212210000	10
72.12		7212290000	10
72.13	Other wire rod; Containing by weight 0.6% Or more of carbon	7213500000	10
72.14	Bars and rods of non-alloy steel excluding those of a diameter more than 100 mm	7214100010	10
72.14		7214100090	10
72.14		7214300090	5
72.14		7214400090	5
72.14		7214500090	5
72.14		7214600090	10
72.16	U shapes, of iron or non-alloy steel	7216310000	10
72.16	I or h shapes, not further worked than hot-rolled, hot-drawn or extruded of a height of 80 mm or more	7216320000	10

72.16		7216330000	10
72.16	L or t sections, not further worked than hot-rolled, hot-drawn or extruded, of a height of 80 mm or more	7216400000	10
72.26	Flat rolled products	7226100000	5
72.26		7226200000	5
72.26		7226910000	5
72.26		7226920000	10
72.26		7226990000	10
72.28	Bars of high speed steel of an external diameter not exceeding 65 mm	7228100010	5
72.28	Other bars of high speed steel	7228100090	5
72.28	Other bars of silico-manganese steel	7228200090	5
72.28	Other bars not further worked than hot-rolled, or other non-alloy steel	7228300090	10
72.28	Other bars, not further worked than forged, of other non-alloy steel	7228400090	5
72.28	Exclusively, other bars of other alloy steel, of a diameter greater than 65 mm	7228600090	5
72.28	Shapes of other alloy-steel	7228700000	5
72.28	Hollow drill bars, of alloy or non-alloy steel	7228800000	5
73.10	Double walled, double lined bottom containers to be employed in the shipment or storage of animal semen utilized for artificial insemination, of a capacity not exceeding 50 litres	7310299010	5
74.04	Copper waste and scrap	7404000000	5
74.19	Containers with a capacity greater than 300 litres, except for compressed or liquefied gases	7419991000	5
74.19	Handicraft of copper	7419999090	15
75.03	Nickel waste and scrap	7503000000	5
76.02	Aluminium waste and scrap	7602000000	5
82.12	Safety razor blades	8212201000	20
84.09	Parts of aircraft engines	8409100000	5
84.09	Carburetors and parts thereof	8409916000	5
84.19	Solar water heaters, non-electric of instantaneous heating up, exclusively those of photovoltaic cells	8419190000	20
84.32	Yam and cassava planters	8432300010	10
84.32		8432300090	10
84.66	Parts for other machinery for drilling, boring,	8466931000	5

	milling or threading metals		
84.66		8466932000	10
84.66		8466933000	10
84.66		8466934000	10
84.66		8466935000	10
84.66		8466936000	5
84.66		8466939000	10
84.79	Presses for the manufacture of particle board or fibre building board of wood or other ligneous materials; rope or cable making machines; machinery and apparatus for working metal including electric wire coil winders; machinery and apparatus for the soap industry; humidifiers and de-humidifiers	8479300000	5
84.79		8479400000	5
84.79		8479810000	5
84.79		8479891000	5
84.79		8479893000	15
84.79		8479894000	5
84.79		8479895000	5
84.79		8479896000	10
84.79		8479899020	15
84.79		8479899030	5
84.79		8479899090	5
85.07	Electric accumulators, made of nickel cadmium or nickel iron	8507300000	10
85.07		8507400000	10
85.16	Microwave ovens	8516500000	5
85.18	Microphones and stands thereof	8518100000	10
85.18	Headphones including headphones with microphones	8518300000	20
85.24	Records, tapes and other accessories for sound recording and similar processes, excluding moulds of discs, tapes and films	8524101000	5
85.24		8524109000	15
85.24		8524211000	5
85.24		8524219000	10
85.24		8524221000	5
85.24		8524229010	5
85.24		8524229090	15

85.24		8524231000	5
85.24		8524239010	5
85.24		8524239090	15
85.24		8524909010	5
85.24		8524909090	5
85.27	Radio-broadcast receivers, excluding reception apparatus for radio-telegraphy or radio broadcasting	8527110000	20
85.27		8527190000	20
85.27		8527210000	20
85.27		8527290000	20
85.27		8527310000	20
85.27		8527320000	20
85.27		8527390000	20
85.36	Fuses for vehicles; switches for vehicles; switches of a type used in electronics	8536101000	5
85.36		8536501000	10
85.36		8536502000	10
85.39	Sealed beam lamp units and flash lamps	8539100000	5
85.39		8539392000	5
85.39		8539399000	5
85.40	Cathode tubes for black and white television sets or other monochromes; tubes for television cameras; other cathode tubes; magnetrons; klistrones; other high frequency tubes	8540120000	5
85.40		8540200000	5
85.40		8540300000	5
85.40		8540410000	5
85.40		8540420000	5
85.40		8540490000	5
85.40		8540810000	5
85.40		8540890000	5
85.41	Diodes, except photodiodes and light producing diodes	8541100000	5
85.44	Fibre optic cables	8544700000	5
89.03	Vessels, multipurpose boats, of glass fiber (including those for sports and for recreation)	8903910010	20
89.03		8903910090	20
89.03		8903920010	20
89.03		8903920090	20

89.03		8903990010	20
89.03		8903990090	20
90.10	Apparatus and material for automatically developing photographic film	9010100000	5
90.21	Artificial teeth	9021210000	15
92.06	Steel bandage instruments	9206000000	5
94.03	Wooden furniture of a kind used in the office	9403300000	20
94.03	Wooden furniture of a kind used in the kitchen or bedroom	9403400000	20
94.03		9403500000	20
94.04	Mattresses and mattress supports	9404600000	20
94.04		9404210000	20
94.04		9404290000	20
94.05	Exclusively, lamps for use in illuminating surgery and odontological chambers	9405101000	20
95.06	Other articles and materials for gymnastics or athletics	9506910000	20
96.01	Articles of worked ivory, bone, coral and shell	9601100000	20
96.01		9601900000	20
96.02	Coconut shell articles	9602009000	5
97.05	Collections and collectors' pieces	9705000010	5
97.05		9705000090	5

**ANNEX II**  
**LIST FOR GRADUAL DUTY REDUCTION**

<b>CARICOM TARIFF HEADING</b>	<b>PRODUCT DESCRIPTION</b>	<b>NANDINA</b>	<b>RATE OF DUTY</b>
02.02	Beef frozen	0202100000	20
02.02		0202200000	20
02.02		0202300000	20
02.03	Meat of swine, chilled or frozen	0203110000	20
02.03		0203120000	20
02.03		0203190000	20
02.03		0203210000	20
02.03		0203220000	20
02.03		0203290000	20
02.10	Meat and edible meat, salted, in brine or smoked; edible flours and meals of meat or meat offal	0210110000	20
02.10		0210120000	20
02.10		0210190000	20
02.10		0210209000	20
02.10		0210900010	20
02.10		0210900090	20
03.06	Prawns, frozen	0306131000	20
03.06	Farmed shrimps	0306139010	20
04.02	Milk and cream, condensed and sweetened	0402991000	20
04.03	Yoghurt	0403100000	20
07.02	Tomatoes	0702000000	15
07.14	Cassava	0714100000	15
08.04	Pineapple, fresh or dried	0804300000	15
08.05	Oranges, grapefruits, sour limes, mandarines, fresh	0805100000	15
08.05		0805201000	15
08.05		0805302000	15
08.05		0805400000	15
11.02	Rice flour	1102300000	20
11.04	Wheat germ	1104300000	20

12.03	Copra	1230000000	15
16.01	Sausages and similar products	1601000000	20
16.02	Other prepared or preserved meat, meat offal or blood	1602100000	20
16.02		1602200000	20
16.02		1602310000	20
16.02		1602390000	20
16.02		1602410000	20
16.02		1602420000	20
16.02		1602491000	20
16.02		1602499000	20
16.02		1602501000	20
16.02		1602509000	20
16.02		1602900000	20
18.05	Cocoa powder	1805000000	20
19.01	Festival mix and cake mixes	1901200000	20
19.01		1901909000	20
19.02	Pasta, whether or not cooked, not stuffed or prepared, excluding couscous	1902110000	20
19.02		1902190000	20
19.02		1902200000	20
19.02		1902300000	20
20.08	Preserved fruit-pineapple	2008200000	20
20.09	Orange juice concentrated	2009110000	20
20.09		2009190000	20
20.09	Pawpaw juice, concentrated or not	2009801100	20
20.09	Mango juice, concentrated or not	2009801910	20
20.09	Soursop juice, concentrated or not	2009801920	20
20.09	Mixed fruit juices containing not more than 50% citrus juices, pineapple or tomato juice	2009900000	20
21.03	Tomato ketchup, mayonnaise	2103200000	20
21.03		2103901000	20
23.02	Rice bran, wheat bran, wheat middling	2302200000	15
23.02		2302300000	15
23.05	Oil cake and other solid residues resulting from the extraction Or ground-nut oil	2305000000	15
23.06	Oil cakes, of coconut or copra, or of palm nuts or kernels	2306500000	15
23.06		2306600000	15



24.02	Cigars	2402100000	5
30.03	Medicaments	3003100000	5
30.03		3003200000	5
30.03		3003310000	5
30.03		3003390000	5
30.03		3003400000	5
30.03		3003900000	5
30.04	Medicaments containing penicillin or derivatives thereof with a penicillanic acid structure, or streptomycin or their derivatives for human and veterinary purposes	3004101000	10
30.04		3004102000	10
30.04	Medicaments containing other antibiotics for human purposes, not for oncological treatment	3004201090	10
30.04	Other medicaments containing adrenal cortex hormones, not for oncological treatment	3004320090	10
30.04	Other medicaments, for veterinary purposes, containing adrenal or other products of heading 29.37, without antibiotics	3004392000	10
30.04	Medicaments containing alkaloids or derivatives thereof and not containing hormones, other products of heading no. 29.37 or antibiotics (for human use)	3004401010	5
30.04		3004401090	10
30.04	Other medicaments containing vitamins or other products of heading no. 29.36 (for veterinary use)	3004502000	10
30.04	Other medicaments for human use	3004902090	10
30.04	Other medicaments for veterinary use	3004903000	10
32.10	Marine paints, anticorrosive, anti-crustive and water pigments used for finishing leather	3210001000	15
32.10		3210002000	15
34.01	Toilet soap	3401110000	20
34.02	Organic surface active agents; cationics; other organic surface active agents; non-ionic other surface active agents; tenso-active washing, cleaning preparations, whether or not put up for sale	3402120000	20
34.02		3402139000	20
34.02		3402190000	20
34.02		3402200000	20

38.08	Insecticides; disinfectants and other	3808101000	5
38.08		3808102000	5
38.08		3808109010	0
38.08		3808109090	5
38.08		3808401000	5
38.08		3808409010	5
38.08		3808409090	5
38.08		3808901000	5
38.08		3808909000	5
39.23	Boxes, crates and similar articles of plastics, not for conveyance	3923100000	20
39.24	Exclusively tableware and other articles for use in the table or kitchen, of plastics	3924100000	20
44.18	Parquet panels of wood and builders joinery and carpentry of wood	4418300000	15
44.18		4418909000	15
48.17	Envelopes	4817100000	20
48.18	Tablecloths and serviettes	4818300000	20
48.18	Sanitary towels and tampons; napkins and napkin liners	4818400090	20
48.21	Printed labels of all kinds, of paper or paperboard	4821100000	15
61.03	Men's or boys' ensembles, of synthetic fibres and jackets of cotton	6103230000	20
61.03		6103320000	20
61.04	Women's or girls' ensembles and dresses made of cotton	6104220000	20
61.04		6104420000	20
61.05	Men's or boys' shirts of other textile materials (excluding cotton)	6105209000	20
61.05		6105900000	20
61.06	Women's or girls' blouses, shirts and shirt blouses, excluding those made of cotton, knitted or crocheted	6106200000	20
61.06		6106900000	20
61.07	Undergarments, knitted or crocheted, for men and boys, made of cotton and synthetic or man-made fibres	6107110000	20
61.07		6107120000	20
61.07		6107210000	20
61.07		6107220000	20

61.07		6107290000	20
61.07		6107910000	20
61.07		6107920000	20
61.08	Undergarments and nightwear, knitted or crocheted, for women and girls, made of cotton or synthetic or man-made fibres	6108110000	20
61.08		6108210000	20
61.08		6108220000	20
61.08		6108310000	20
61.08		6108320000	20
61.08		6108910000	20
61.09	T-shirts of textiles other than cotton, acrylic and modacrylic	6109909000	20
61.10	Jerseys, pullovers, cardigans, waistcoats and similar articles, made from cotton or acrylic fibres	6110200000	20
61.10		6110301000	20
61.11	Babies' garments, made of cotton	6111200000	20
61.12	Track suits and swimwear, made of cotton or synthetic fibres	6112110000	20
61.12		6112120000	20
61.12		6112310000	20
61.12		6112390000	20
61.12		6112410000	20
61.12		6112490000	20
61.14	Tank tops, made from cotton or synthetic or man-made fibres	6114200000	20
61.14		6114300000	20
61.15	Women's hosiery of synthetic fibres	6115110000	20
61.15		6115120000	20
62.01	Men's and boys' outer garments made from cotton	6201120000	20
62.01		6201920000	20
62.01		6201930000	20
62.04	Women's or girls' suits, made of wool, fine animal hair, cotton and synthetic fibres	6204110000	20
62.04		6204120000	20
62.04		6204130000	20
62.04	Women's or girls' ensembles, made of wool and fine animal hair	6204210000	20

62.04	Women's or girls', jackets made of cotton	6204320000	20
62.04	Women's or girls' dresses made of cotton	6204420000	20
62.05	Men's or boys' shirts, made of synthetic and man-made fibres	6205300000	20
62.06	Women's or girls' blouses, shirts and shirt blouses made of synthetic and man-made fibres	6206400000	20
62.08	Nightwear for women or girls, made of textile materials, excluding cotton and synthetic and man-made fibres	6208210000	20
62.08		6208220000	20
62.08		6208910000	20
62.08		6208920000	20
62.11	Track suits and swimwear, made of wool, fine animal hair and other textile materials, excluding cotton and synthetic and man-made fibres	6211110000	20
62.11		6211120000	20
62.11		6211320000	20
62.11		6211330000	20
62.11		6211420000	20
62.11		6211430000	20
63.02	Toilet and kitchen linen, of terry towelling	6302600000	20
63.07	Floor-cloths, dish-cloths, dusters and similar cleaning cloths	6307909019	20
64.03	Exclusively, sports footwear for skiing with uppers of natural leather and footwear with outer soles of wood, without in-soles and without metal toe-cap	6403110000	20
64.03		6403300000	20
73.21	Stoves for gaseous fuels and for other fuels	7321111000	
73.21	Exclusively, stoves for solid fuel and other similar cooking appliances and plate warmers for solid fuels	7321131000	20
73.21		7321139000	
74.07	Copper bars, rods and profiles	7407100000	10
74.07		7407210000	10
74.07		7407220000	10
74.07		7407290000	10
76.10	Structures and parts of structures of aluminium	7610100000	15
76.10	Structures and parts of structures of aluminium	7610900000	15
84.13	Pumps; excluding: pumps used in dispensing	8413200000	15

	gasolene and lubricants, pumps used for aircraft engines, pumps for oil used in motor vehicle engines and concrete pumps		
84.13		8413302100	5
84.13		8413302200	5
84.13		8413302300	5
84.13		8413500000	15
84.13		8413600000	15
84.13		8413701010	15
84.13		8413701090	15
84.13		8413709010	15
84.13		8413709090	15
84.14	Vacuum pumps	8414100000	15
84.15	Window and wall air conditioning machines	8415100010	15
84.15		8415100090	15
84.18	Household type refrigerators and food freezers; beverage coolers; merchandizers; heat pumps; other refrigerating equipment, excluding parts and sealed absorption type units	8418100000	20
84.18		8418210000	20
84.18		8418220000	20
84.18		8418290000	20
84.18		8418300000	20
84.18		8418400000	20
84.18		8418500000	15
84.18		8418602000	15
84.18		8418603000	15
84.18		8418605000	15
84.18		8418606000	15
84.18		8418609010	15
84.18		8418609020	5
85.29	Parts for aerials and aerial reflectors, excluding those of bars of ferrita	8529102000	15
85.29		8529109000	15
89.02	Fishing vessels	8902001010	15
89.02		8902001091	0
89.02		8902001099	0
89.02		8902002010	10
89.02		8902002090	10
94.05	Other lamps and electric fittings, not for public	9405109000	20

	open spaces; electric lamps for bed-heads, for table, for offices or for floor standing; other parts for lighting, of glass; other parts of lighting apparatus, of plastics; other parts for lighting apparatus		
94.05		9405200000	20
94.05		9405902000	15
94.05		9405903000	15
94.05		9405909000	15

### ANNEX III

#### CARICOM - COLOMBIA LIST OF PRODUCTS FOR WHICH DUTY CONCESSION COULD BE NEGOTIATED IN FUTURE

CARICOM TARIFF HEADING	PRODUCT DESCRIPTION	NANDINA	RATE OF DUTY
02.07	Poultry not cut in pieces, fresh or chilled	0207100000	20
02.07		0207210000	20
02.07		0207220000	20
02.07		0207230000	20
03.03	Fish, frozen	0303000000	20
03.04	Fish fillets and other fish meat, fresh or chilled	0304100000	20
03.04	Fish fillets and other fish meat, frozen	0304200000	20
03.06	Shrimps, frozen	0306139020	20
04.01	Milk and cream	0401100000	15
04.01		0401200000	15
04.01		0401300000	1
04.06	Fresh cheese; processed cheese	0406100000	20
04.06		0406300000	20
08.03	Plantains, fresh	0803000091	15
10.06	Rice, not for sowing	1006109000	15
10.06		1006200000	20
10.06		1006300000	20
10.06		1006400000	20
11.01	Wheat flour (white and whole wheat)	1101000000	20
11.03	Semolina, of wheat	1103110000	20

11.06	Flour and meal of sago and of manioc	1106200000	20
15.07	Soya bean oil, whether or not refined	1507100000	20
15.07		1507900010	15
15.07		1507900090	20
15.08	Groundnut oil, whether or not refined	1508100000	20
15.08		1508900000	20
15.11	Palm oil, refined	1511100000	20
15.11		1511900000	20
15.13	Coconut oil, whether or not refined	1513110000	20
15.13		1513190000	20
15.15	Maize (corn) oil and its fractions	1515210000	20
15.15		1515290000	20
15.16	Other vegetable fat	1516200000	20
15.17	Margarine; edible mixtures or preparations of animal or vegetable fats or oils or fractions of different fats or oils of this chapter, other than edible fats or oils or their fractions of heading no. 15.16	1517100000	20
15.17		1517900000	20
17.01	Cane sugar and chemically pure sucrose in solid form	1701111000	20
17.01		1701119000	20
17.01	Cane sugar and chemically pure sucrose in solid form	1701910000	20
17.01		1701990000	20
17.03	Molasses	1703100000	15
17.03		1703900000	15
19.01	Food preparations of flour, meal, starch or malt extract; other food products of cocoa and other pastes; excluding festival mix and cake mixes	1901101000	20
19.01		1901109000	20
19.01		1901190100	15



19.01		1901902000	20
20.09	Grapefruit juice	2009200000	20
20.09	Other citrus juices	2009300000	20
20.09	Pineapple juice	2009400000	20
20.09	Tomato juice	2009500000	20
23.04	Oil cake and meal of soya bean	2304000000	15
23.09	Mill feed and other animal feeds, dog and cat food; prepared complete poultry feed; mixed bird seed	2309100000	15
23.09		2309909010	5
23.09		2309909090	15
24.02	Cigarettes	2402201000	5
24.02		2402202000	5
25.23	Building cement (grey) and cement clinkers	2523100000	10
25.23	Building cement (grey) and cement clinkers	2523290000	10
27.08	Pitch	2708100000	10
27.10	Finished lubricating oils in containers up to 200 litres, oils for transmission and hydraulic brake fluid	2710007910	10
27.10		2710009200	10
27.15	Cut backs	2715001000	10
27.15		2715009010	10
27.15		2715009090	10
28.07	Sulphuric acid	2807000000	10
28.14	Anhydrous ammonia	2814100000	5
28.18	Aluminium oxide (including artificial corundum)	2818100000	5
28.18		2818200000	5
28.33	Aluminium sulphate	2833220000	10
29.15	Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids, their halogenated, sulphonated, nitrated or nitrosated derivatives	2915110000	10

29.15		2915121000	10
29.15		2915122000	5
29.15		2915129000	5
29.15		2915130000	5
29.15		2915210000	10
29.15	Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids, their halogenated, sulphonated, nitrated or nitrosated derivatives	2915220000	10
29.15		2915230000	5
29.15		2915240000	0
29.15		2915291010	5
29.15		2915291020	5
29.15		2915291030	5
29.15		2915291090	5
29.15		2915299000	5
29.15		2915310000	10
29.15		2915320000	5
29.15		2915330000	10
29.15		2915340000	10
29.15		2915350000	5
29.15		2915391000	5
29.15		2915392000	10
29.15		2915393000	10
29.15		2915399000	5
29.15		2915401000	10
29.15		2915402000	5
29.15		2915500010	0
29.15		2915500020	10
29.15		2915500030	5
29.15	Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids, their halogenated, sulphonated, nitrated or nitrosated derivatives	2915600010	5

29.15		2915600020	5
29.15		2915600030	10
29.15		2915600091	5
29.15		2915600099	5
29.15		2915700010	5
29.15		2915700020	10
29.15		2915700031	5
29.15		2915700039	10
29.15		2915700041	10
29.15		2915700042	10
29.15		2915700049	10
29.15		2915901000	5
29.15		2915902000	5
29.15		2915903000	10
29.15		2915904000	10
29.15		2915909010	10
29.15		2915909020	5
29.15		2915909030	10
29.15		2915909041	5
29.15		2915909049	5
29.15		2915909090	5
31.02	Ammonium sulphate and	3102210000	5
	Ammonium nitrate, whether or not in aqueous solution		
31.02		3102300000	5
32.07	Prepared pigments	3207100000	5
32.08	Paints and varnishes, based of synthetic polymers or chemically modified natural polymers dispersed or dissolved in a non-aqueous medium	3208100000	15
32.08		3208200000	15
32.08		3208900000	15
32.09	Paints (dissolved in aqueous medium)	3209100000	15
32.09		3209900000	15

32.10	Other paints and varnishes	3210009000	15
32.12	Pigment in paste form of a kind used in the manufacture of paints	3212901000	15
32.14	Non-refractory surfacing preparations	3214100000	15
32.14		3214900000	15
32.15	Printing ink	3215110000	15
32.15		3215190000	15
34.01	Laundry soap	3401190010	20
34.01		3401190090	20
34.01		3401200000	20
34.02	Organic surface-active agents, whether or not put up for retail sale, anionics	3402110000	20
37.07	Chemical preparations for photographic uses	3707100000	15
37.07		3707900000	15
38.14	Thinners	3814000000	10
38.19	Hydraulic brake and transmission fluids	3819000010	15
38.19		3819000020	15
39.05	Polymers or other vinyl	3905110000	15
	Acetate or other vinyl esters, in primary forms		
39.05	Other vinyl polymers in primary forms	3905190000	15
39.05		3905200000	5
39.05		3905901000	5
39.05		3905909000	15
39.17	Pvc pipes and fittings, including electrical conduits; pipes and fittings of high-density polyethylene	3917210000	20
39.17		3917230000	20
39.17		3917310000	20
39.17		3917320010	15
39.17		3917320090	15

39.17		3917330000	20
39.17		3917390000	15
39.17		3917400000	20
39.20	Other plates, sheets, film, foil, and strip not reinforced, stratified or combined with other materials, unsupported	3920100000	20
39.20		3920200010	5
39.20		3920200090	20
39.20		3920300010	5
39.20		3920300090	20
39.20		3920410000	20
39.20		3920420000	20
39.20		3920510000	20
39.20		3920590000	20
39.20		3920610000	20
39.20		3920620000	20
39.20		3920630000	20
39.20		3920690000	20
39.20		3920710000	15
39.20		3920720000	15
39.20		3920730000	15
39.20		3920790000	15
39.20		3920910010	5
39.20		3920910090	20
39.20		3920920000	20
39.20		3920930000	20
39.20		3920940000	20
39.20		3920990000	15
39.21	Other plates, sheets, film, foil and strip, of plastics	3921110000	20
39.21		3921120000	20
39.21		3921130000	20
39.21		3921140000	15
39.21		3921190000	15
39.21		3921900010	20

39.21		3921900090	20
39.22	Shower trays, shower cubicles, baths and wash-basins, of plastics	3922101000	20
39.22		3922109000	20
39.22		3922900000	20
39.23	Articles for the conveyance or packing of goods, of plastics; stoppers, lids, caps, and other closures, of plastics; excluding boxes, crates and similar articles of plastics, not for the conveyance	3923210000	20
39.23		3923290000	20
39.23		3923301000	20
39.23		3923309010	10
39.23		3923309090	20
39.23		3923400000	10
39.23		3923500010	20
39.23		3923500090	20
39.23		3923900000	20
39.24	Other articles for home use and sanitary and toilet articles, of plastic	3924909000	20
39.25	Reservoirs, tanks, vats and similar containers, of a capacity exceeding 300 litres	3925100000	20
39.25		3925900000	20
39.26	Planters, window boxes; articles of apparel including gloves, statuettes and other ornamental articles; cocktail swords	3926200000	20
39.26		3926400000	20
39.26		3926909090	20
40.07	Vulcanized rubber thread and cord	4007000000	15
40.08	Vulcanized rubber strips, rods, plates, sheets and profile shapes, of vulcanized rubber other than hard rubber	4008111000	15

40.08		4008112000	15
40.08		4008190000	15
40.08		4008211000	15
40.08		4008212000	15
40.08		4008290000	15
40.09	Vulcanized rubber hoses and tubes, reinforced other than hard rubber, reinforced	4009200000	15
40.09		4009300000	15
40.09	Vulcanized rubber hoses and tubes, reinforced other than hard rubber, reinforced	4009400000	15
40.09		4009500000	15
40.11	Tyres for use on motor cars, buses or trucks	4011100000	15
40.11		4011200010	15
40.11		4011200090	15
40.12	Tyre flaps	4012900000	15
40.13	Inner tubes (pneumatics) for	4013100010	15
	Motor cars, buses or trucks		
40.13		4013100090	15
42.02	School bags covered with plastic or textile fabric	4202129000	20
44.18	Cellular wood panels	4418901000	15
48.02	Writing and printing paper, including those containing more than 8% by weight in ash	4802510000	15
48.02		4802521000	5
48.02		4802522000	5
48.02		4802523000	5
48.02		4802524000	15
48.02		4802529010	15
48.02		4802529090	15
48.02		4802530000	15
48.02		4802601000	5
48.02		4802602000	5

48.02	Writing and printing paper, including those containing more than 8% by weight in ash	4802603000	15
48.02		4802609010	0
48.02		4802609020	0
48.02		4802609030	15
48.02		4802609090	15
48.04	Wrapping and packing paper; uncoated, kraft paper, excluding unbleached	4804210000	15
48.04		4804290000	15
48.04		4804310000	15
48.04		4804390000	15
48.04		4804401000	15
48.04		4804510000	15
48.04		4804520000	15
48.04		4804590000	15
48.08	Kraft paper	4808200000	15
48.08		4808300000	15
48.16	Carbon paper	4816100000	15
48.17	Exclusively, letter cards, plain postcards and correspondence cards	4817200000	20
48.17	Boxes, pouches, wallets and writing compendiums, of paper	4817300000	20
48.18	Toilet paper, articles of apparel and clothing accessories, handkerchiefs, cleansing or facial tissues	4818100000	20
48.18		4818200000	20
48.18		4818400010	20
48.18		4818500000	20
48.19	Cartons, boxes and cases of corrugated paper or paperboard; sacks and bags	4819100000	15
48.19		4819200000	15



48.19		4819301000	15
48.19		4819309000	15
48.19		4819400000	15
48.20	Registers, account books, notebooks, exercise books; binders; folders and file covers	4820100000	20
48.20		4820200000	20
48.20		4820300000	20
48.21	Other labels of all kinds, of paper or paperboard	4821900000	15
48.23	Paper and paperboard for writing; trays, dishes, plates and cups, of paper	4823510000	20
48.23		4823590000	20
48.23		4823600000	20
49.09	Printed or illustrated postcards	4909000000	20
52.08	Woven cotton fabrics	5208110000	20
52.08		5208120000	20
52.08		5208130000	20
52.08		5208190000	20
52.08		5208210000	20
52.08		5208220000	20
52.08		5208230000	20
52.08		5208290000	20
52.08		5208310000	20
52.08		5208320000	20
52.08		5208330000	20
52.08		5208390000	20
52.08		5208410000	20
52.08		5208420000	20
52.08		5208430000	20
52.08		5208490000	20
52.08		5208510000	20
52.08		5208520000	20
52.08		5208530000	20

52.08		5208590000	20
55.08	Sewing thread of synthetic staple fibres for retail sale	5508100000	15
55.16	Woven fabrics of artificial staple fibres	5516110000	20
55.16		5516120000	20
55.16		5516130000	20
55.16		5516140000	20
55.16	Woven fabrics of artificial staple fibres	5516210000	20
55.16		5516220000	20
55.16		5516230000	20
55.16		5516240000	20
55.16		5516310000	20
55.16		5516320000	20
55.16		5516330000	20
55.16		5516340000	20
55.16		5516410000	20
55.16		5516420000	20
55.16		5516430000	20
55.16		5516440000	20
55.16		5516910000	20
55.16		5516920000	20
55.16		5516930000	20
55.16		5516940000	20
56.07	Twine, cordage and ropes, of synthetic fibres	5607410000	15
56.07		5607490000	15
56.07		5607500000	15
57.02	Carpets	5702100000	20
57.02		5702310000	20
57.02		5702320000	20
57.02		5702390000	20
57.02		5702410000	20
57.02		5702420000	20
57.02	Carpets	5702490000	20
57.02		5702510000	20

57.02		5702520000	20
57.02		5702590000	20
57.02		5702910000	20
57.02		5702920000	20
57.02		5702990000	20
61.03	Men's or boys' ensembles, of cotton and trousers of cotton	6103220000	20
61.03		6103420000	20
61.04	Women's or girls' trousers and shorts made of cotton	6104620000	20
61.05	Men's or boys' shirts, knitted or crocheted, made of cotton	6105100000	20
61.06	Women's or girls' blouses, shirts and shirt-blouses, of	6106100000	20
	Cotton, knitted or crocheted		
61.09	T-shirts of cotton, acrylic or mod-acrylic, singlets or other vests, knitted or crocheted	6109100000	20
61.09		6109901000	20
62.03	Men's or boys' ensembles made of cotton	6203220000	20
62.03	Men's or boys' trousers, bib and brace overalls, breeches and shorts, made of cotton, wool or fine animal hair	6203410000	20
62.03	Men's or boys' trousers, bib and brace overalls, breeches and shorts, made of cotton, wool or fine animal hair	6203420000	20
62.04	Women's or girls' ensembles, made of cotton	6204220000	20
62.05	Men's or boys' shirts, made of cotton	6205200000	20
62.06	Women's or girls' blouses, shirts and shirt blouses, made of cotton	6206300000	20
63.05	Sacks and bags of polyethylene or polypropylene and other man-made textile materials	6305311000	20
63.05		6305312000	20

63.05		6305390000	20
63.07	Life-jackets, life-belts, dust masks	6307100000	20
63.07		6307200000	20
63.07		6307902000	20
63.07		6307909011	20
63.07		6307909020	20
63.07		6307909030	20
63.07		6307909090	20
64.01	Waterproof footwear of rubber or of plastic	6401100000	20
64.01		6401910000	20
64.01		6401920000	20
64.01	Waterproof footwear of rubber or of plastic	6401199000	20
64.02	Other footwaer, with outer soles and uppers of rubber or plastics	6402110000	20
64.02		6402190000	20
64.02		6402200000	20
64.02		6402300000	20
64.02		6402910000	20
64.02		6402990000	20
64.03	Footwear, with outer soles of rubber, plastics, leather or composition leather and uppers of leather; excluding sports footwear for skiing, with uppers of natural leather and footwear with outer soles of wood without in soles and without metal toe-cap	6403190000	20
64.03		6403200000	20
64.03		6403400000	20
64.03		6403510000	20
64.03		6403590000	20
64.03		6403910000	20
64.03		6403990000	20
64.04	Footwear, with outer soles or rubber, plastics, leather or composition leather and uppers, of textile materials	6404110000	20

64.04	Footwear, with outer soles or rubber, plastics, leather or composition leather and uppers, of textile materials	6404190000	20
64.04		6404200000	20
64.05	Other footwear	6405101000	20
64.05		6405109000	20
64.05		6405520000	20
64.05		6405901000	20
64.05		6405909000	20
68.13	Brake linings and pads	6813100010	15
68.13		6813100020	15
69.07	Unglazed tiles and paving stones	6907100000	15
69.07		6907900000	15
69.08	Exclusively tiles, cubes, dices and any shape and similar articles, of any shape, the largest surface area of which is capable of being enclosed in a square the size of which is less than 7 cm	6908100000	15
69.10	Complete lavatory sets, ceramic	6910100000	15
69.10		6910900000	15
69.12	Ceramic household articles	6912000000	20
72.03	Ferrous products obtained by direct reduction of iron ore	7203100000	5
72.07	Semi-finished products of iron or non-alloy steel	7207110000	5
72.07		7207120000	5
72.07		7207190000	5
72.07		7207200000	5
72.10	Sheets and plates, plated or coated with tin, or thickness of 0.5 mm or more	7210110000	10
72.10	Sheets and plates, plated or coated with tin of a thickness of less than 0.5 mm	7210120000	10

72.10	Sheets and plates, plated or coated with lead, including terne-plate	7210200000	10
72.10	Sheets and plates, galvanized, corrugated of a thickness $\geq 2$ mm and other; and galvanized non-corrugated of a thickness $\geq 2$ mm	7210410010	5
72.10		7210410090	10
72.10		7210490010	5
72.10	Sheets and plates, of iron or	7210490090	10
	Non-alloy steel galvanized of other mode		
72.12	Flat-rolled products of iron or non-alloy steel galvanized of other mode	7212300000	10
72.13	Wire rods of steel, excluding those containing by weight of 0.6% or more of carbon	7213100000	15
72.13	Wire rods of steel, excluding those containing by weight of 0.6% or more of carbon	7213200000	10
72.13		7213310010	5
72.13		7213310020	5
72.13		7213310030	5
72.13		7213310090	10
72.13		7213390010	5
72.13		7213390090	10
72.13		7213410010	5
72.13		7213410090	5
72.13		7213490010	5
72.13		7213490090	10
72.14	Bars and rods of non-alloy steel, of a diameter of 100 mm or less	7214200010	15
72.14		7214200090	15
72.14		7214300010	10
72.14		7214400010	10

72.14		7214500010	10
72.14		7214600010	10
72.15	Bars of iron or non-alloy steel, diameter<=100 mm, cold-finished excluding those containing 0.25% less of carbon	7215100010	10
72.15		7215100090	5
72.15	Bars of iron or non-alloy steel, diameter<=100 mm, cold-finished excluding those	7215200010	10
	Containing 0.25% less of carbon		
72.15		7215200090	5
72.15		7215300010	10
72.15		7215300090	5
72.15		7215400010	10
72.15		7215400090	5
72.15		7215900010	10
72.15		7215900090	5
72.16	Angles, shapes and sections of iron or non-alloy steel, excluding: u, i or h sections, not further worked than hot-rolled, hot drawn or extruded of a height of 80 mm or more; l or t sections	7216100000	10
72.16		7216210000	10
72.16		7216220000	10
72.16		7216500000	10
72.16		7216600000	10
72.16		7216900000	10
72.17	Wire of iron or non-alloy steel	7217111000	15
		7217119000	15
		7217121000	15
		7217129000	15
72.17		7217131000	15
72.17		7217139000	15
72.17		7217191000	15
72.17		7217199000	15

72.17		7217211000	15
72.17		7217219000	15
72.17		7217221000	15
72.17		7217229000	15
72.17		7217231000	15
72.17		7217239000	15
72.17		7217291000	15
72.17		7217299000	15
72.17		7217310000	15
72.17		7217320000	15
72.17		7217330000	15
72.17		7217390000	15
72.28	Bars of silicon manganese steel of a diameter of less than 65 mm	7228200010	10
72.28	Other bars not further worked than hot-rolled, hot-drawn, or extruded of a diameter of less than 65 mm	7228300010	10
72.28	Other bars not further worked than forged, of a diameter of less than 65mm	7228400010	10
72.28	Other bars not further worked than cold formed or cold finished, of a diameter of less than 65 mm	7228500010	10
72.28	Other bars cold-finished	7228500090	5
72.28	Other bars of a diameter less than 65 mm	7228600010	10
73.08	Structures and parts of structures of iron or steel, excluding scaffolding	7308100000	15
73.08		7308200000	15
73.08		7308300000	15
73.08		7308901000	15
73.08		7308909000	15
73.09	Reservoirs, tanks and similar containers of iron or steel	7309000090	15



73.10	Tanks, casks, drums and similar containers, of a capacity not exceeding 300 litres	7310100000	15
73.10		7310210000	15
73.10		7310291000	15
73.10		7310299090	15
73.12	Cables for reinforcing tyres, of iron or steel	7312100010	5
73.12		7312100090	15
73.13	Wire for fencing of iron or steel	7313001000	15
73.13		7313009010	15
73.13		7313009090	15
73.14	Netting and fencing, excluding	7314200000	15
	Netting of stainless steel and expanded metal		
73.14		7314300000	15
73.14		7314410000	15
73.14		7314420000	15
73.14		7314490000	15
73.17	Nails	7317000090	15
73.21	Stovers, ranges and cookers; excluding stoves for solid fuel, and other similar cooking appliance and plate warmers for solid fuels; excluding stoves for gaseous fuels and other fuels	7321119000	20
73.21		7321121000	20
73.21		7321129000	20
73.26	Other articles of iron and steel	7326110000	15
73.26		7326190010	15
73.26		7326190090	15
73.26		7326200000	15
73.26		7326900010	52
73.26		4326900090	15
76.15	Table and kitchenware, of aluminium	5615101000	20

76.15		6615102000	20
76.15		7615108000	15
76.15	Table and kitchenware, of aluminium	8615109010	20
76.15		7615109080	20
76.15		7615109090	20
83.04	Filing cabinets	8304000000	20
83.05	Staples	8305200000	15
83.09	Crown corks of base metal	8309100000	15
83.11	Welding rods	8311100000	15
83.11		8311200000	15
83.11		8311300000	15
84.09	Parts of engines, except parts of aircraft engines and carburettors and parts thereof	8409911000	15
84.09		8409912000	15
84.09		8409913000	5
84.09		8409914000	15
84.09		8409915000	5
84.09		8409917000	15
84.09		8409918000	5
84.09		8409919010	15
84.09		8409919090	15
84.09		8409991000	15
84.09		8409992000	5
84.09		8409993000	5
84.09		8409999010	5
84.09		8409999020	5
84.09		8409999030	5
84.09	Parts of engines, except parts of aircraft engines and carburettors and parts thereof	8409999040	5
84.09		8409999090	15
84.13	Pumps used in dispensing gasoline and lubricants; pumps used for aircraft engines; pumps used for oil used in motor vehicles engines; concrete pumps; parts of pumps; part	8413110000	10

	of liquid elevators		
84.13		8413190000	15
84.13		8413301000	5
84.13		8413302400	5
84.13		8413400000	5
84.13		8413811000	15
84.13		8413819000	15
84.13		8413911000	10
84.13		8413912000	5
84.13		8413913000	5
84.13		8413914000	5
84.13		8413919010	10
84.13		8413919090	10
84.13		8413920000	5
84.18	Refrigerating equipment-sealed absorption type unit	8418601000	5
84.18		8418604000	15
84.18		8418609090	15
84.21	Oil filters for internal combustion engines	8421230000	15
84.31	Parts of bulldozers and earth moving machinery of headings nos 84.29 and 84.30	8431402000	5
84.31		8431403000	5
84.31		8431404000	10
84.31		8431405000	10
84.31		8431409000	5
84.33	Cane harvesters,sweet potato diggers	8433599010	10
84.33		8433599090	10
84.80	Moulding boxes for metal foundary	8480100000	5
84.84	Gaskets	8484100000	15
84.84		8484900000	15

85.04	Electrical trans formers; static converters (for example, rectifiers) and inductors	8504211000	15
85.04		8504219000	15
85.04		8504221000	15
85.04		8504229000	15
85.04		8504230000	15
85.04		8504310010	5
85.04		8504310020	5
85.04		8504310090	15
85.04		8504321000	15
85.04		8504329000	15
85.04		8504330000	15
85.04	Electrical transformers; static converters (for example, rectifiers) and inductors	8504341000	15
85.04		8504342000	15
85.04		8504349000	15
85.04		8504400000	15
85.04		8504501000	15
85.04		8504509000	10
85.04		8504901000	10
85.04		8504902000	10
85.04		8504909010	5
85.04		8504909090	10
85.06	Primary cells and primary batteries	8506111000	15
85.06		8506112000	15
85.06		8506119000	15
85.06		8506121000	5
85.06		8506122000	5
85.06		8506129000	5
85.06		8506131000	5
85.06		8506132000	5
85.06		8506139000	5

85.06		8506191000	5
85.06		8506192000	5
85.06		8506199000	5
85.06		8506201000	15
85.06		8506202000	15
85.06		8506209000	15
85.07	Electric accumulators, excluding those made of nickel cadmium and nickel iron	8507100000	15
85.07		8507200000	15
85.07		8507800000	10
85.09	Blenders and other appliances	8509100000	20
85.09		8509200000	20
85.09		8509300000	20
85.09		8509401000	20
85.09		8509409000	20
85.09		8509800000	20
85.16	Water-heaters	8516100000	20
85.18	Speakers	8518210000	15
85.18		8518220000	15
85.18		8518290000	15
85.28	Television receivers (colour)	8528100000	20
85.29	Parts for aerials and aerial reflectors with bars of ferrita	8529101000	10
85.36	Fuses and circuit breakers, excluding those for vehicles and switches of a type used in electronics	8536102000	15
85.36		8536109000	15
85.35		8536201000	15
85.36		8536209000	15
85.36	Switches, excluding those for vehicles of a type used in electronics	8536503000	15

85.36		8536509010	10
85.36		8536509090	15
85.37	Boards, panels and the like for distribution of electricity	8537100000	15
85.37		8537200000	15
85.38	Circuit boards without the appliances	8538100000	15
85.39	Electric filament or discharge lamps, headlamps, excluding sealed lamp units and flash lamps	8539210000	5
85.39		8539221000	20
85.39		8539229000	20
85.39		8539291000	5
85.39		8539292000	5
85.39		8539299000	20
85.39		8539310000	20
85.39		8539391000	20
85.44	Winding wire; electrical conductors	8544110010	15
85.44		8544110090	15
85.44		8544190010	15
85.44		8544190090	15
85.44		8544200000	15
85.44		8544501000	15
85.44		8544509000	15
87.03	Motor cars and other motor vehicles of engine capacity exceeding 1000 cc of spark fired and diesel engines	8703220011	35
87.03		8703220019	35
87.03		8703220020	35
87.03		8703220091	35
87.03		8703220099	35
87.03		8703230011	35
87.03		8703230019	35
87.03		8703230020	35

87.03		8703230091	35
87.03		8703230099	35
87.03		8703240011	35
87.03		8703240019	35
87.03		8703240020	35
87.03		8703240091	35
87.03		8703240099	35
87.03		8703320011	35
87.03		8703320019	35
87.03		8703320020	35
87.03		8703320091	35
87.03		8703320099	35
87.03		8703330011	35
87.03		8703330019	35
87.03		8703330020	35
87.03		8703330091	35
87.03		8703330099	35
87.08	Radiators, silencers and exhaust pipes	8708910000	15
87.08		8708920000	15
87.12	Bicycles	8712001000	20
87.12		8712002000	20
94.01	Seats, excluding seats for aircraft, automobiles and swivel seats; seats convertible in beds	9401500000	20
94.01		9401610000	20
94.01		9401690000	20
94.01		9401710000	20
94.01		9401790000	20
94.01		9401800000	20
94.03	Other furniture and parts thereof excluding wooden furniture of a kind used in the kitchen, office or bedroom	9403100000	20
94.03		9403200000	20
94.03		9403700000	20
94.03		9403800000	20
94.03		9403901000	15
94.03		9403902000	15

94.03		9403909000	15
94.05	Electric lamps for lighting public open spaces; spotlights; other electric lighting apparatus	9405401000	20
94.05		9405402000	15
94.05	Electric lamps for lighting public open spaces; spotlights; other electric lighting apparatus	9405409000	15
95.02	Dolls, their parts and accessories	9502100000	20
95.02		9502910000	20
95.02		9502990000	15
95.03	Other toys	9503001000	15
95.03		9503002000	15
95.03		9503009100	15
95.03		9503009900	20
96.03	Brooms and brushes (including toothbrushes)	9603100010	20
96.03		9603100090	20
96.03		9603210000	20
96.03		9603290010	20
96.03		9603290090	20
96.03		9603500000	15
96.07	Slide fasteners and continuous chain parts	9607110000	15
96.07		9607190000	15
96.07		9607200000	15



## **ANNEX IV**

### **RULES OF ORIGIN**

#### **Article 1**

The determination of origin of the merchandises and its corresponding certification procedures and verification shall conform to this Annex.

#### **Article 2**

The Rules of Origin in this Annex are based on the general principle of the change of customs classification heading. To that end, the Parties will utilize the Nomenclature of the Harmonised Commodity Description and Coding System, including the headings and sub-headings and the corresponding numerical codes, the notes to the Sections, Chapters and sub-headings, as well as the General Rules of Interpretation.

#### **Article 3**

The following shall be considered as originating in the Parties –

- a) The materials or products from the mineral, plant and animal kingdoms (including those from hunting and fishing), extracted, harvested or gathered, born and bred in the territories of the Parties, or in their territorial waters and in their exclusive economic zones;
- b) Materials or products of the sea extracted beyond the territorial waters of the Parties and their exclusive economic zones by ships of national flag legally registered or leased by enterprises established within their territories;
- c) The slag, ashes, residues, waste or scrap, gathered or obtained from manufacturing and processing operations performed in the territory of the Parties, fit only for the recovery of raw materials, as long as they do not constitute toxic or hazardous wastes in accordance with national and international Law on the matter;
- d) Goods produced in the territory of the Parties which are made solely from originating materials or products;
- e) Goods produced within the territories of the Parties, which incorporate materials or products from third countries; and –
  - (i) the goods produced are classified in a customs classification heading which is different from those in

- which all the materials or products from third countries used in its manufacture are classified; or
- (ii) the c.i.f value of materials or products from third countries utilized does not exceed 60 per cent of the f.o.b. price of the goods produced or the regional content shall be no less than 40 per cent of the f.o.b. price of the goods produced; or
- (iii) a specific origin requirement for individual products as determined by the Joint Council according to Article 2 of this Agreement.

The specific origin requirements shall prevail over the general criteria in this Article.

#### **Article 4**

The determination of the transaction value of the goods produced and the transaction value of the non-originating materials or products shall be according to the Code on Customs Valuation of GATT. In the case of the transaction value of the goods produced, this shall be on an f.o.b basis. In the case of the transaction value of the non-originating materials or products, this shall be on a c.i.f. basis.

To calculate the percentage of regional content, the value of the non-originating materials or products utilized in the production of the goods shall be subtracted from the transaction value of the goods produced, this difference being divided by the transaction value of the goods produced –

$$RC = [(TV - MNV)/TV] \times 100$$

Where

RC = Regional content

TV = Transaction value of the goods produced

MNV = Transaction value of non-originating materials or products.

#### **Article 5 : Definitions**

For the purposes of this Annex, the following definitions shall apply: “Materials” or “Products” means the raw materials, intermediate goods and parts utilized in the production of goods.

“Production” means planting, extraction, harvesting, fishing, hunting, manufacturing, processing or assembly of goods.

#### **Article 6**

For the purposes of determining origin, the goods produced from materials or products originating in another Party shall be considered as originating from the territory of a Party whenever those materials or products meet the rules of origin established in the Annex.

### **Article 7**

The following will not be considered as processes of substantial transformation, whether or not an origin requirement has been complied with –

- a) operations to ensure the preservation of goods during transportation or storage, such as ventilation, refrigeration, freezing, addition of preservatives, removal of damaged parts and the like;
- b) operations such as dust removal, sifting, shelling, winnowing, maceration, drying, sorting, classification, selection, crushing, washing, painting and cutting-up;
- c) the simple formation of sets of products;
- d) simple packing, placing in containers or repackaging;
- e) the simple dividing up or assembly of packages;
- f) the affixing of brands, labels, or other similar distinctive signs;
- g) simple mixture of materials if the characteristics of the product obtained are not essentially different from the characteristics of the materials which have been mixed;
- h) the simple gathering or assembly of non-originating parts;
- i) the slaughter of animals;
- j) the simple dilution in water or in other substances which do not alter the essential characteristics of the goods;
- k) the carrying out of two or more of these operations.

### **Article 8**

In order for the goods to benefit from the preferential treatment, the same must be directly delivered from the exporting country to the importing country.

For these purposes, the following shall be considered as direct consignment:

- a) Products transported without going through third countries;
- b) Products transported in transit through one or more non-participating countries with or without transshipment or temporary storage under the surveillance of customs authorities of such countries provided that –
  - (i) the transit is justified by geographical reasons or by considerations related to transport requirements;
  - (ii) they are not designed for trade or use in the transit country; and
  - (iii) they do not undergo during transportation or storage, any operation – other than loading or unloading or operations to keep them in good condition and ensure their conservation.

### **Article 9**

In order for the products to benefit from the preferential treatment provided for under this Agreement, the exporter shall include in the export documentation a declaration certifying the fulfillment of the origin requirements set down in this Annex, in the format set down in the Appendix to this Annex.

Such declaration may be issued by the final producer or by the exporter of the goods concerned in the format set down in the Appendix to this Annex, and must in any case be certified by an official body.

The Certificate of Origin shall be valid for a period of 180 days from the date of issue.

### **Article 10**

Each Party shall require the exporter or producer who completes and signs a certificate of origin to keep all the records and documents pertaining to the origin of the goods, in accordance with national legislation, for a minimum of two (2) years from the date of the certificate.

### **Article 11**

The competent authority of each Party may request the official bodies authorized by the other Parties to issue certificates of origin to carry out control of this document when –

- a) there are grounds for doubts regarding the authenticity of the document;
- b) there are grounds for doubts in regard to the accuracy of the data contained therein;
- c) for random checks.

The competent authority of the exporting country shall supply the information requested within forty-five (45) days.

### **Article 12**

In no case shall the Customs authorities of the Parties interrupt an import procedure of the products covered by the certificates of origin mentioned in preceding Articles. However, the Customs authorities of the importing Party, in addition to requesting the appropriate additional information from the competent authorities of the exporting Party, shall adopt the actions they deem necessary to safeguard the fiscal interests.

### **Article 13**

The functions and obligations of the official bodies authorized by the Parties to carry out origin certification will be, *inter alia*,

- a) to verify the accuracy of the declaration presented to them by the producer or the exporter by way of systems or procedures which ensure the accuracy of the data;
- b) to provide to the other Parties the administrative cooperation required for the control of documentary proof origin.

The official bodies authorized by the Parties will no later than sixty (60) days after entry into force of the Agreement transmit through their respective Foreign Ministries to the Foreign Ministries of the other Parties the approved list of the official bodies authorized to issue the certificates mentioned in this Annex, along with a list of signatures, facsimiles of the authorized signatures and the stamps of the official bodies authorized.

Any changes to such listings shall enter into force thirty (30) days after receipt of notification.

### **Article 14**

The Joint Council shall review the rules of origin at least once every twelve (12) months or at the request of one of the Parties, and it may modify them.

The Joint Council may also establish specific origin requirements for any product.

**PROTOCOL AMENDING THE AGREEMENT**  
**ON**  
**TRADE, ECONOMIC AND TECHNICAL COOPERATION BETWEEN THE**  
**CARIBBEAN COMMUNITY (CARICOM)**  
**AND THE**  
**GOVERNMENT OF THE REPUBLIC OF COLOMBIA**  
  
**1998**

**PROTOCOL AMENDING THE AGREEMENT ON TRADE, ECONOMIC AND  
TECHNICAL COOPERATION BETWEEN THE CARIBBEAN COMMUNITY  
AND THE GOVERNMENT OF THE REPUBLIC OF COLOMBIA**

The Caribbean Community (CARICOM) and the Government of the Republic of Colombia:

**RECALLING** the Agreement on Trade, Economic and Technical Cooperation (hereinafter referred to as “**the Agreement**”) done at Cartagena in Colombia on the 24<sup>th</sup> day of July 1994;

**RECOGNISING** the different levels of economic development between the Republic of Colombia and CARICOM, in particular, those countries designated the Less Developed Countries (LDCs) of CARICOM.

**RECALLING** the commitment to bring into effect reciprocity in the Agreement;

**CONSCIOUS** of the need to achieve a more dynamic, commercial and economic relationship between them;

**RECOGNISING** the importance of applying to imports covered by the Agreement, a regime of Rules of Origin which is designed to strengthen this mutual trade flow;

**HAVE AGREED** to amend the Agreement through the provisions of this Protocol as follows:

- (1) The products listed in Annex 1 to this Protocol originating in the CARICOM Member States participating in the Agreement, shall be accorded duty-free access into the Colombian market, effective from 1 June 1998.
- (2) The products listed in Annex II to this Protocol originating in Colombia shall be accorded duty-free access into the markets of the CARICOM MDCs participating in the Agreement, effective from 1 June 1998.
- (3) The provisions of the Rules of Origin set out in Annex III to this Protocol shall apply to goods originating in CARICOM and Colombia, effective from 1 June 1998 and shall replace the Rules of Origin set out in the Annex IV to the Agreement
- (4) The products listed in Annex IV to this Protocol originating in Colombia, shall be accorded four (4) annual duty reductions in the markets of the CARICOM MDCs participating in the Agreement at the rate of 25 per cent each year effective from 1 January 1999 to 1 January 2002.

- (5) The products listed in Annex V to this Protocol originating in CARICOM Member States participating in the Agreement, shall be accorded four (4) annual duty reductions in the Colombian market, at the rate of 25 per cent each year effective from 1 January 1999 to 1 January 2002.

### **Signature**

This Protocol shall be subject to signature by the Parties.

### **Entry into Force**

This Protocol and its Annexes shall enter into force on 1 June 1998 and shall be an integral part of the Agreement on Trade, Economic and Technical Cooperation between the Caribbean Community and Colombia, done at Cartagena in Colombia on the 24<sup>th</sup> day of July 1994.

**IN WITNESS WHEREOF**, the undersigned plenipotentiaries, being duly authorised, have affixed their signatures to this Protocol.

**DONE at GEORGETOWN in GUYANA** in the English and Spanish languages, both texts being equally authentic, this **21<sup>st</sup> day of MAY 1998**.

SIGNED.....  
for the Caribbean Community

SIGNED.....  
for the Government of the Republic of Colombia



## ANNEX I

### PRODUCTS FOR WHICH IMMEDIATE DUTY FREE CONCESSION WILL BE OFFERED BY COLOMBIA ON IMPORTS ORIGINATING IN CARICOM MEMBER STATES PARTICIPATING IN THE AGREEMENT FROM 1 JUNE 1998

CARICOM TARIFF HEADING	COLOMBIA TARIFF HEADING	DESCRIPTION
Ex.2309.904 Ex.2309.909	2309.90.30.00	Milk substitutes for cattle food
25.23.10	2523.10.00.00	Unpulverised Cement ("Clinker")
25.23.29	2523.29.00.00	Other Portland Cement
27.08.10	2708.10.00.00	Pitch
Ex.27.10.92	2710.00.79.00	Lubricating Oils excluding Base Oils, White Oils and Spindle Oils
27.10.94	2710.00.92.00	Transmission Oils and Hydraulic Brakes Fluid, excluding those of heading 38.19
27.15.009	2715.00.10.00	Bitumen Crunchers
27.15.009	2715.00.90.90	Other Bitumen mixtures with Asphalt or Pitch Base
28.07.001 28.07.002	2807.00.10.00	Sulphuric Acid
28.14.10	2814.10.00.00	Anhydrous Ammonia
28.18.10	2818.10.00.00	Artificial Corundum whether or not chemically defined
28.18.20	2818.20.00.00	Aluminium Oxide, other than Artificial Corundum
28.33.22	2833.22.00.00	Aluminium Sulphate
29.15.11	2915.11.00.00	Formic Acid
29.15.12	2915.12.10.00	Sodium Formate
29.15.12	2915.12.90.00	Salts of Formic Acids

29.15.13	2915.13.00.00	Formic Acid Esters
29.15.21	2915.21.00.00	Acetic Acid
29.15.22	2915.22.00.00	Sodium Acetate
29.15.23	2915.23.00.00	Cobalt Acetates
29.15.24	2915.24.00.00	Acetic Anhydride
29.15.29	2915.29.10.00	Acetate of Calcium, Lead, Copper, Chromium, Aluminum or Iron
29.15.29	2915.29.90.00	Other byproducts of Acetic Acid and their Salts
29.15.31	2915.31.00.00	Ethyl Acetate
29.15.32	2915.32.00.00	Vinyl Acetate
29.15.33	2915.33.00.00	n-Butyl Acetate
29.15.34	2915.34.00.00	Isobutyl Acetate
29.15.35	2915.35.00.00	Acetate of 2-Ethoxyethyl
Ex.29.15.39	2915.39.10.00	Methyl Acetate
29.15.39	2915.39.20.00	Propyl and Isopropyl Acetate
Ex.29.15.39	2915.39.30.00	Amyl and Isoamyl Acetate
Ex.29.15.39	2915.39.90.00	Other Acetic Acid Esters
Ex.29.15.40	2915.40.10.00	Mono Acids Di- or Trichloroacetic
Ex.29.15.40	2915.40.20.00	Salts and Esters from Monacids, Di- Trichloroacetic
Ex.29.15.50	2915.50.10.00	Propionic Acid
Ex.29.15.50	2915.50.20.10	Salts from Propionic Acid
Ex.29.15.50	2915.50.20.20	Esters from Propionic Acid
Ex.29.15.60	2915.60.11.00	Butyric Acids
Ex.29.15.60	2915.60.19.00	Salts and esters from Butyric Acids
Ex.29.15.60	2915.60.21.00	Valeric Acids
Ex.29.15.60	2915.60.29.00	Salts and Esters from Valeric Acids
Ex.29.15.70	2915.70.10.00	Palmitic Acid, their salts and Esters
Ex.29.15.70	2915.70.21.00	Stearic Acid
Ex.29.15.70	2915.70.22.00	Stearic Acid Salts
Ex.29.15.70	2915.70.29.00	Stearic Acid Esters
Ex.29.15.90	2915.90.10.00	Acetyl Chloride
Ex.29.15.90	2915.90.20.00	Bromine Acetic Acids

Ex.29.15.90	29.15.90.30.00	Other byproducts of Acetic Acid
Ex.29.15.90	29.15.90.40.00	Tin Octonate
Ex.29.15.90	29.15.90.50.00	Lauric Acid
Ex.29.15.90	29.15.90.90.00	Other Saturated Acrylic Monocarboxyl Acids and their Anhydride, Halogen
31.02.21	3102.21.00.00	Ammonium Sulphate
31.02.30	3102.30.00.00	Ammonium Nitrate, whether or not in Aqueous Solution
32.07.10	3207.10.00.00	Prepared pigments, prepared opacifiers and prepared colours and similar preparations
Ex.32.12.909	3212.90.10.00	Pigments dissolved in non-aqueous medium, utilized for manufacture of paints
37.07.10	3707.10.00.00	Sensitising emulsions
Ex.37.07.90	3707.90.00.00	Other chemical preparations for photographic uses except Varnish, Glues and similar preparations
38.14.00	3814.00.00.00	Organic composite solvents and thinners not elsewhere specified or included; prepared paints or Varnish removers
38.19	3819.00.00.00	Hydraulic Brake Fluids and other prepared liquids for hydraulic transmission not containing or containing less than 70% by weight of Petroleum Oils or Oils obtained from Bituminous Minerals
39.05.30	3905.30.00.00	Polyvinyl Alcohol whether or not containing non-hydrolyzed acetate groups
Ex.39.05.99	3905.99.10.00	Polyvinyl butyrate
Ex.39.23.50	3923.50.00.10	Silicone Corks
Ex.40.08.21	4008.21.21.00	Plates for Graphic Arts combined with other non cellular rubber materials
Ex.48.02.52	4802.52.10.00	Security paper for cheques weighing 40g/m <sup>2</sup> or more but not more than 150g/m <sup>2</sup>

Ex.48.02.52	4802.52.20.00	Security paper for bills, weighing 40g/m <sup>2</sup> or more but not more than 150g/m <sup>2</sup>
Ex.48.02.52	4802.52.30.00	Other security paper weighing 40g/m <sup>2</sup> or more but not more than 150g/m <sup>2</sup>
Ex.48.02.60	4802.60.10.00	Security paper for cheques of which more than 10% by weight of the total fibre contents consists of fibres obtained by a mechanical process
48.02.60	4802.60.20.00	Other security paper of which more than 10% by weight of the total fibre content consists of fibers obtained by mechanical process.
Ex.48.02.60	4802.60.90.10	Paper on rolls or in sheets with a weight less than 40g/m <sup>2</sup> which meets the other specifications of Note 3 of the chapter
48.04.41	4804.41.10.00	Crude Kraft paper and Paperboard weighing more than 150g/m <sup>2</sup> but less than 225g/m <sup>2</sup> decorative
48.19.309	4819.30.00.00	Other printed sacks having a base of a width of 40 cm or more (cement sacks)
72.03.10	7203.10.00.00	Ferrous products obtained by direct reduction of iron ore
72.07.11	7207.11.00.00	Ferrous or steel of rectangular (including square) cross section the width measuring less than twice the thickness
72.07.12	7207.12.00.00	Other of rectangular (other than square) cross section
72.07.19	7207.19.00.00	Other semi-finished products of iron or non-alloy steel containing by weight less than 0.25% of carbon
72.07.20	7207.20.00.00	Other semi-finished products of iron or non-alloy steel containing by weight 0.25% or more of carbon
72.10.11	7210.11.00.00	Flat rolled products of iron or nonalloy steel of a width of 600mm or more, steel of a thickness of 0.5mm or more plated or coated with tin

72.10.12	7210.12.00.00	Flat rolled products of iron or nonalloy steel of a width of 600mm or more of a thickness less than 0.5mm plated or coated with tin
7210.20	7210.20.00.00	Flat rolled products of iron or nonalloy steel of a width of 600mm or more plated or coated with lead including terne-plate
7212.30	7212.30.00.00	Flat rolled products of iron or nonalloy steel of a width of less than 600mm otherwise plated or coated with zinc
Ex.72.14.99	7214.99.00.10	Other bars and rods of iron or nonalloy steel hot-drawn or hot-extended with a diameter of less than or equal to 100mm
Ex.85.29.10	8529.10.10.00	Antennae of ferrite
85.36.50	8536.50.19.00	Other switches, disconnecting switches communicating switches for voltage $\leq 260V$ and intensity $\leq 30A$
85.39.21	8539.21.00.00	Tungsten Halogen.
Ex.85.39.22	8539.22.10.00	Miniature incandescent lamps and tubes of a power not exceeding 200W and for a voltage exceeding 100V
Ex.85.39.29	8539.29.10.00	Other incandescent lamps and tubes for street lighting apparatus
Ex.85.39.29	8539.29.20.00	Other miniature incandescent lamps and tubes
96.03.50	9603.50.00.00	Other Brushes constituting parts of machines, appliances or vehicles

## ANNEX II

### PRODUCTS FOR WHICH IMMEDIATE DUTY FREE CONCESSIONS WILL BE OFFERED ON IMPORTS ORIGINATING IN COLOMBIA INTO THE MDCs OF CARICOM PARTICIPATING IN THE AGREEMENT FROM 1 JUNE 1998

CARICOM TARIFF HEADING	COLOMBIA TARIFF HEADING	DESCRIPTION
0404.90	0404.90.00	Products consisting of natural milk constituents
0405.901	0405.1000.00 0405.9010.00	Butter fat Butter oil
0703.20	0703.2000.00	Garlic
Ex. 1108.11	11.08.11.00	Wheat Starch
1108.12	11.08.12.00	Maize (corn) starch
1108.13	11.08.13.00	Potato starch
1108.14	11.08.14.00	Manioc (cassava) starch
Seeds, fruits and spores of a kind used for sowing:		
1209.11	1209.11.00.00	Sugar beet seed
1209.19	1209.19.00.00	Other
1209.21	1209.21.00.00	Alfalfa Seed
1209.22	1209.22.00.00	Clover
1209.23	1209.23.00.00	Fescine Seed
1209.24	1209.24.00.00	Kentucky bluegrass seed
1209.25	1209.25.00.00	Rye grass seed
1209.26	1209.26.00.00	Timothy grass seed
1209.29	1209.29.00.00	Other
1209.30	1209.30.00.00	Seeds of herbaceous plants cultivated principally for their flowers
1209.91	1209.91.10.00	Vegetable seeds (onions, celery, garlic, etc.)

1209.91	1209.91.20.00	Vegetable seeds (cabbage, cauliflower, broccoli, turnips, (other such generic seeds) Carrot
1209.91	91.30.00	Lettuce
1209.91	91.40.00	Tomatoes
1209.91	91.50.00	Other (Vegetable seeds)
1209.91	91.90.00	Seeds of fruit trees or forest trees
1209.99	99.10.00	Tobacco seeds Other (seeds)
1209.99	99.20.00	
1209.99	99.90.00	
1302.11	1302.11.00.00	Vegetal saps and extracts of Opium
1302.12	1302.12.00.00	Vegetable saps and extracts of liquorice
1302.13	1302.13.00.00	Vegetable saps and extracts of Hops
1302.14	1302.14.00.00	Vegetable saps and extracts of pyrethrum or of the roots of plants containing rotenone
1604.142	1604.1420.00	Skip Jack and Bonito prepared or preserved
1702.11	17.02.11.00.00	Lactose - lactose syrup containing by weight 99% or more lactose, expressed as anhydrous lactose, calculated on the dry matter
1702.19	17.02.19	Other lactose and lactose syrup
1702.30	17.02.30	Glucose and glucose syrup, not containing fructose or containing in the dry state less than 20% by weight of fructose
1702.40	17.02.40	Glucose and glucose syrup, containing, in the dry state at least 20% but less than 50% by weight of fructose
1702.50	17.02.50	Chemically pure fructose
1702.60	17.02.60	Other fructose and fructose syrup, containing in the dry state more than 50% by weight of fructose
1901.901	1901.9010.00	Malt extract
2304.00	2304.0000.00	Oil-cake and other solid residues, whether or not ground or in the form of pellets, resulting from the extraction of soyabean oil
2401.10	2401.10.10.00	Unmanufactured tobacco not stemmed/stripped
2401.20	2401.20.	Tobacco partly or wholly stemmed/stripped
2401.30	2401.30.00.00	Tobacco refuse

2503.00	2503.00.00.00	Sulphur of all kinds, other than sublimed sulphur, precipitated sulphur and colloidal sulphur
2507.00	2507.00.10.00 25 07.00.90.00	Koalin including calcined. Other koalinic clays whether or not calcined
271113		Butanes, liquified
2803.00	2803.00.00.00	Carbon (carbon blacks and other forms of carbon not elsewhere specified or included)
2809.00	28.09	Diphosphorous pentaoxide; phosphoric acid and polyphosphoric acids
28.16	28.16	Hydroxide, and peroxide of magnesium; oxides, hydroxides and peroxides, of stontium or bariuni
2818.30	2818.30.00.00	Aluminium Hydroxide
Sulphates, alums, peroxosulphates (persulphates) except aluminium sulphate:		
28.33.11	28.33.11.00.00	Disodium Sulphate
28.33.19	28.33 19.00.00	Other Sodium Sulphate
28.33.21	28.33.21.00.00	Magnesium Sulphate
28.33.23	28.33.23.00.00	Chromium Sulphate
28.33.24	28.33.24.00.00	Nickel Sulphate
28.33.25	28.33.25.00.00	Copper Sulphate
28.33.26	28.33.26.00.00	Zinc Sulphate
28.33.27	28.33.27.00.00	Barium Sulphate
28.33.29	28.33 29.10.00	Iron Sulphate
28.33.29	28.33.29.20.00	Mercury Sulphate
28.33.29	28.33.29.30.30	Lead Sulphate
28.33.29	28.33.29.90.00	Other Sulphate.
28.33.30	28.33.30.10.00	Aluminium Alum
28.33.39	28.33.39.90.00	Other Alum
28.33.40	28.33.40.10.00	Sodium Peroxosulphates
28.33.40	28.33.40.90.00	Other Peroxosulphates
28.35	28.35	Phosphinates (hypophosphites), phosphonates (phosphites), phosphates and polyphosphates
29.15	29.15	Saturated acyclic monocarboxylic acids, and their anhydrides, halides, peroxides and peroxyacids; their halogenated, sulphonated, nitrated or nitrosated derivatives



29.17	29.17	Polycarboxylic acids, their anhydrides, halides, peroxides, and peroxyacids; their halogenated, sulphonated, nitrated or nitrosated derivatives
29.18	29.18	Carboxylic acids with additional oxygen, function and their anhydrides, halides, peroxides and peroxyacids; their halogenated, sulphonated nitrated or nitrosated derivatives
29.23	29.23	Quaternary ammonium salts and hydroxides; lecithins and other phosphoaminoipids
29.24	29.24	Carboxyanide - function compounds; amide function compounds of carbonic acid
3002.301	30.02.30.10	Vaccines against Foot and Mouth Disease
3002.309	30.02.30.90	Other Vaccines
3003.39	30.03.39.00.00	Medicaments containing hormones or other products of HS heading No.29.37 but not containing anti-biotics or insulin
Ex.3004.10	3004.10	Medicaments containing penicillins, or derivatives thereof, with a penicillinic acid structure, or streptomycins or their derivatives excluding ampicillin and amoxicillin
Ex. 3004.20	3004.20.00	Medicaments containing other antibiotics or derivatives thereof, excluding tetracycline, chloram-phenicol, griseofurin and nystatin
Ex. 3004.32	3004.32.00.00	Medicaments containing adrenal cortical hormones
3004.40	3004.40.00.00	Medicaments containing alkaloids or derivatives thereof but not containing hormones or other products or heading No.29.37 or antibiotics
Ex. 3004.901	3004.90.29	Paludrin, (or 1-(p-chlorophenyl)-5 isopropylbignanide hydrochloride), atebirin (or mepacrine or mepacrine hydrochloride), parmaquin (or plasmoquine or parnaquin naphthoate) and aralen diphosphate (or chloroquine diphosphate) and other products or preparations of the kind mainly used for the treatment of malaria; salvarsan (or arsphenamine)
Ex. 31.02	31.02.10	Mineral or chemical fertilizers, nitrogenous except urea
3103.10	31.03.10.00.00	Superphosphates
3104.20	31.04.20.00.00	Potassium chloride

31.05	31.05	Mineral or chemical fertilisers containing two or three of the fertilising elements, nitrogen, phosphorous and potassium; other fertilizers; goods of this Chapter in tablets or similar forms or in packages of gross weight not exceeding 10kg
Synthetic organic colouring matter and preparation based thereon as specified in Note 3 to this Chapter:		
3204.11	3204.11.00.00	Disperse dyes and preparations based thereon
3204.12	3204.12.00.00	Acid dyes whether or not pre-metallicised and preparations based thereon, mordant dyes and preparations based thereon
3204.13	3204.13.00.00	Basic dyes and preparations based thereon
3204.14	3204.14.00.00	Direct dyes and preparations based thereon
3204.15	3204.15.10.00	Synthetic Indigo
3204.15	3204.15.90.00	Other Vat dyes
3204.16	3204.16.00.00	Reactive dyes and preparations based thereon
3204.17	3204.17.10.00	Preparations with a synthetic cardetnoid
3204.17	3204.17.90.00	Pigment and preparations based thereon
3204.19	3204.19.00.00	Other, including mixtures of colouring matter of two or more of the subheadings 3204.11 to 3204.19
3206	32.06	Other colouring matter, preparations as specified in Note 3 to this Chapter, other than those of heading No. 32.03, 32.04 or 32.05; inorganic products of a kind used as luminophores, whether or not chemically defined
3211.00	3211.00.00.00	Prepared driers
35.03	35.03	Gelatin, (including gelatin in rectangular (including square) sheets, whether or not surface-worked or coloured) and gelatin derivatives; isinglass; other glues of animal origin, excluding casein glues of heading No.35.01
38.06	38.06	Rosin and resin acids, and derivatives thereof; rosin spirits and rosin oils; rosin gums
3812.30	3812.30.00.00	Anti-oxidising preparations, and other compound stabilisers for rubber or plastics
38.24	38.24	Prepared binders for foundry moulds or cores, chemical products and preparations of the chemical or allied industries (including those consisting of mixtures of natural products), not elsewhere specified or included; residual products of the

		chemical or allied industries, not elsewhere specified or included.
39.02	39.02	Polymers of propylene, or of other olefins, in primary forms
39.03	39.03	Polymers of styrene, in primary forms
39.04	39.04	Polymers of vinyl chloride, or of other halogenated olefins in primary forms
39.07.00	39.07	Polyacetals, other polyethers and epoxide resins, in primary forms, polycarbonates, alkyd resins, polyallyl esters and other polyesters, in primary forms
39.08.00	39.08	Polyamides in primary forms
40.01	40.01	Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary forms or in plates, sheets or strip
40.07	4007.00.00.00	Vulcanised rubber thread and cord.
40.14	40.14	Hygienic or pharmaceutical articles (including teats), of vulcanised rubber other than hard rubber with or without fittings of hard rubber
40.15.11	4015.11.00.00	Surgical gloves
41.01.10	41.01.10	Whole hides and skins of bovine animals of a weight per skin not exceeding 8kg when simply dried, 10kg when dry salted or 14kg when fresh wet salted or otherwise preserved.
41.05	41.05	Sheep or lamb skin leather, without wool on, other than leather or heading No.4108.00 or 4109.00
41.09	4109.00.00.00	Patent leather, and patent laminated leather; metalised leather
41.11	4111.00.00.00	Composition leather, with a basis of leather or leather fibre, in slabs, sheets or strips, whether or nor in rolls
46.01.10	4601.10.00.00	Plaits and similar products of plaiting materials, whether or not assembled into strips
48.19 309	4819.30.00.00	Other printed sacks having a base of width of 40 cm or more (cement sacks)
49.02	49.02	Newspapers, journals and periodicals, whether or not illustrated or containing advertising material
49.03	4903.00.00.00	Children's picture, drawing or colouring books

51.11	51.11	Woven fabrics of carded wool, or of carded fine animal hair
52.05	52.05	Cotton yarn, (other than sewing thread), containing 85% or more by weight of cotton, not put up for retail sale
52.08	52.08	Woven fabrics of cotton containing 85% or more by weight of cotton, weighing not more than 200g/m <sup>2</sup>
52.09	52.09	Woven fabrics of cotton, containing 85% or more by weight of cotton, weighing more than 200 g/m <sup>2</sup>
52.11	52.11	Woven fabrics of cotton, containing less than 85% by weight of cotton, mixed mainly or solely with man-made fibres, weighing more than 200g/m <sup>2</sup>
52.12	52.12	Other woven fabrics of cotton
Ex. 5401.10	54.01.10.90.00	Sewing thread of synthetic filaments not put up for retail sale
Ex. 5401.20	54.01.20.90.00	Sewing thread of artificial filaments, not put up for retail sale
54.02	54.02	Synthetic filament yarn, (other than sewing thread), not put up for retail sale, including synthetic monofilament of less than 67 decitex
54.07	54.07	Woven fabrics of synthetic filament yarn, including woven fabrics obtained from materials of heading No.5404.00
54.08	54.08	Woven fabrics of artificial filament yarn, including woven fabrics obtained from materials of heading No.5405.00
55.01	55.01	Synthetic filament tow
55.03	55.03	Synthetic staple fibres not carded, combed or otherwise processed for spinning
55.06	55.06	Synthetic staple fibres, carded, combed or otherwise processed for spinning
Ex. 5508.10	55.08.10	Sewing thread of man-made staple fibres, not put up for retail sale
Ex. 5508.20	55.08.20	Sewing thread, of artificial staple fibres, not put up for retail sale
55.12	55.12	Woven fabrics of synthetic staple fibres, containing 85% or more by weight of synthetic staple fibres

55.13	55.13	Woven fabrics of synthetic staple fibres, containing less than 85% by weight of such fibres, mixed mainly or solely with cotton, of a weight not exceeding 170g/m <sup>2</sup>
55.14	55.14	Woven fabrics of synthetic staple fibres, containing less than 85% by weight of such fibres, mixed mainly or solely with cotton, of a weight exceeding 170g/m <sup>2</sup>
55.15	55.15	Other woven fabrics of synthetic staple fibres
55.16	55.16	Woven fabrics or artificial staple fibres
56.02	56.02	Felt, whether or not impregnated, coated, covered or laminated
56.03	56.03	Non-wovens, whether or not impregnated, coated, covered or laminated
56.06	5606.00	Gimped yarn and strip and the like of heading No.5404.00 or 5405.00, gimped (other than those of heading No.5605.00 and gimped horsehair yarn); chenille yarn (including flock chenille yarn); loop wale-yarn
58.01	58.01	Woven pile fabrics and chenille fabrics, other than fabrics of heading No. 58.02 or 5806.00
58.03	58.03	Gauze other than narrow fabrics of heading No.5806.00
58.04	58.04	Tulles and other net fabrics, not including woven, knitted or crocheted fabrics, lace in the piece, in strips or in motifs other than fabrics of heading No 60.02
58.08	58.08	Braids in the piece oriental trimmings in the piece, without embroidery, other than knitted or crocheted, tassels, pompons and similar articles.
58.10	58.10	Embroidery in the piece, in strips or in motifs
59.02	59.02	Tyre cord fabric of high tenacity yarn of nylon, or other polyamides, polyesters, or viscose rayon
59.03	59.03	Textile fabrics impregnated, coated, covered or laminated with plastics, other than those of heading No.5902.00
60.01	60.01	Pile fabrics, including "long pile" fabrics and terry fabrics, knitted or crocheted
60.02	60.02	Other knitted or crocheted fabrics
6307.20	6307.20.00.00	Life jackets and life-belts

6307.901	6307.90.10.00	Dress patterns (of can vas)
65.06.10	6506.10.00.00	Safety headgear
6804.00	68.04	Millstones, grindstones, grinding wheels and the like, without frame-works, for grinding, sharpening, polishing, trueing or cutting, hand sharpening or polishing stones, and parts thereof, of natural stone, of agglomerated natural or artificial abrasives, or of ceramics, with or without parts of other materials
7010.10	7010.10.00.00	Ampoules
7222.20	72.22.20.	Bars and rods not further worked than cold-formed or cold-finished
7403.11	74.03.11.00.00	Cathodes and sections of cathodes of refined copper
7403.12	74.03.12.00.00	Wire bars of refined copper
7403.13	74.03.13.00.00	Billets of refined copper
7403.19	74.03.19.00.00	Other refined copper
7403.21	74.03.21.00.00	Copper-zinc of base alloys (brass)
7403.22	74.03.22.00.00	Copper-tin base alloys (bronze)
7403.23	74.03.23.00.00	Copper-nickel base alloys (cupro-nickel) or copper-nickel-zinc base alloys (nickel silver)
7403.29	74.03.29.00.00	Other copper alloys (other than master alloys of Heading No.74.05)
7407.21	74.07.21.00.00	Bars, rods and profiles of copper, zinc base alloys
7407.22	74.07.22.00.00	Bars, rods and profiles of copper, nickel-base alloys (cupro-nickel) of copper-nickel, zinc base alloys (nickel silver)
7407.29	74.07.29.00.00	Other Bars, rods and profiles of copper alloys
7408.21	74.08.21.00.00	Copper wire of copper-zinc base alloys (brass)
74.08.22	74.08.22.00.00	Copper wire of copper-nickel base alloys (cupro-nickel) or copper-nickel-zinc base alloys (nickel silver)

7408.29	74.08.29.00.00	Other copper wire of copper alloy
74.09	74.09	Copper plates, sheets and strip, of a thickness >0.15mm
76.01	76.01	Unwrought aluminium
76.05	76.05	Aluminium wire
78.01	78.01	Unwrought lead
78.03	78.03.00.00.00	Lead bars, rods, profiles and wire
78.04	78.04	Lead plates, sheets, strip and foil; lead powders and flakes
79.01	79.01	Unwrought zinc
80.01	80.01	Unwrought tin
82.01	82.01	Hand tools, the following: spades, shovels, mattocks, picks, hoes, forks and rakes; axes, bill hooks and similar hewing tools; secateurs and pruners of any kind, scythes, sickles, hayknives, hedge shears, timber wedges and other tools; of a kind used in agriculture, horticulture or forestry
8205.70	82.05.70.00.00	Vices, clamps and the like
8205.80	82.05.80.00.00	Anvils, portable forges, hand or pedal operated grinding wheels with frameworks
82.08	82.08	Knives and cutting blades for machines or for mechanical appliances
83.08	83.08	Clasps, frames with clasps, buckles, buckle-clasps, hooks, eyes, eyelets and the like of base metal, of a kind used for clothing, footwear, awnings, handbags, travel goods or other made up articles: tubular or bifurcate rivets, or base metal; beads and spangles of base metal
84.02	84.02	Steam or other vapour generating boilers, (other than central heating hot water boilers capable also of producing low pressure steam); super-heated water boilers
84.03	84.03	Central heating boilers, other than those of heading No. 84.02

84.04	84.04	Auxiliary plant for use with boilers of heading No.84.02 or 84.03 (for example, economisers, superheaters, soot removers, gas recoverers); condensers for steam or other vapour power units
84.05	84.05	Producer gas or water gas generators, with or without their purifiers; acetylene gas generators and similar water process gas generators, with or without their purifiers
8413.50	8413.50.00.00	Other reciprocating positive displacement pumps
8413.70	8413.70	Other centrifugal pumps
8416.00	84.16	Furnace burners for liquid fuel, for pulverised solid fuel or for gas; mechanical stokers, including their mechanical grates, mechanical ash dischargers and similar appliances
84.17	84.17	Industrial or laboratory furnaces, and ovens, including incinerators, non-electric
8419.31	84.19.31.00.00	Dryers for agricultural products
8419.32	84.19.32.00.00	Dryers for wood, paper pulp, paper or paper wood
8419.39	84.19.39	Other dryers
8419.40	84.19.40.00.00	Distilling or rectifying plants
8419.50	84.19.50	Heat exchange units
8419.60	84.19.60.00.00	Machinery for liquifying air or other gases
8419.81	84.19.81.001.00	Other machinery, plant and equipment for making hot drinks and for cooking or heating food
8419.89	84.19.89	Other machinery, plant and equipment other than for making hot drinks or for cooking or heating food
84.19.90	84.19.90.40.00	Parts for water heaters
84.19.90	84.19.90.90.00	Other parts
8421.22	84.21.22.00.00	For filtering or purifying beverages other than water
8421.29	84.21.29.00.00	Other filtering or purifying machinery and apparatus for liquids
8421.29	84.21.29.10.00	Press filter
8421.29	84.21.29.20.00	Magnetic or Electro magnetic filters
8421.29	84.21.29.30.00	Filters for medical use



8421.29	84.21.29.40.00	Filters for oil wells
8421.29	84.21.29.90.00	Other filters excluding oil or petrol filters
8421.39	Other filtering or purifying machinery and apparatus for gases:	
8421.39	84.21.39.10.00	Cyclon Purifier
8421.39	84.21.39.20.00	Electrostatic filters
8421.39	84.21.39.90.00	Other purifiers excluding intake air filters for internal combustion engines
Ex. 8421.91	84.21.91.00.00	Parts of centrifuges, including centrifugal driers, excluding parts for clothes driers of Sub-Heading 8421.12
8422.19	84.22.19.00.00	Other dishwashing machines excluding household types
8422.20	84.22.20.00.00	Machinery for cleaning or drying bottles or other containers
8422.30	84.22.30	Machinery for filling, closing, sealing or labelling bottles, cans, boxes, bags or other containers; machinery for capsuling bottles, jars, tubes and similar containers; machinery for aerating beverages
8422.40	84.22.40	Other packing or wrapping machinery (including heat-shrink wrapping machinery)
84.22.90	84.22.90.00.00	Parts
84.23.90	84.23.90.00.00	Weighing machine weights of all kinds; parts of weighing machinery
8424.10	84.24.10.00.00	Fire extinguishers, whether or not charged
8424.30	84.24.30.00.00	Steam or sand blasting machines and similar jet projecting machines
8424.81	84.24.81	Appliances agricultural or horticultural
8424.89	84.24.89	Other appliances excluding agricultural or horticultural
8424.90	84.24.90.00.00	Parts
8425.20	84.25.20.00.00	Pit head winding gear, winches, specially designed for use underground
8425.31	84.25.31.00.00	Other winches, capstans. Powered by electric motor

8425.39	84.25.39.00.00	Other winches and capstans not powered by electric motor
84.26	84.26	Ship's derricks, cranes, including cable cranes; mobile lifting frames, straddle carriers and works trucks fitted with a crane
84.28	84.28	Other lifting, handling loading or unloading machinery (for example, lifts, escalators, conveyors teleferics)
8430.49	84.30.49.00.00	Other Boring or sinking machinery not self-propelled
8430.61	84.30.61	Tamping or compacting machinery not self-propelled
8430.62	84.30.62	Scrapers not self-propelled
8430.69	84.30.69	Other machinery excluding scrapers, tamping or compacting machinery not self-propelled
84.32	84.32	Agricultural, horticultural, or forestry machinery for soil preparation or cultivation; lawn or sports-ground rollers
84.33	84.33	Harvesting or threshing machinery, including straw or fodder balers; grass or hay mowers; machines for cleaning, sorting or grading eggs, fruit or other agricultural produce other than machinery of heading No.84.37
84.37	84.37	Machines for cleaning, sorting or grading seed, grain or dried leguminous vegetables; machinery used in the milling industry for the working of cereals or dried leguminous vegetables, other than farm-type machinery
8438.10	84.38.10	Bakery machinery and machinery for the manufacture of macaroni, spaghetti or similar products
8438.20	84.38.20	Machinery for the manufacture of confectionery, cocoa or chocolate
8438.40	84.38.40	Brewery machinery
8438.50	84.38.50	Machinery for the preparation of meat or poultry
8438.60	84.38.60	Machinery for the preparation of fruits, nuts or vegetables
8438.80	84.38.80	Other machinery

8438.90	84.38.90	Parts, excluding parts of machinery for sugar manufacture.
84.62	84.62	Machine tools (including presses) for working metal by forging, hammering or di-stamping: machinetools (including presses) for working metal by bending, folding, straightening, flattening, shearing, punching or notching; presses for working metal or metal carbides, not-specified above
84.65	84.65	Machine tools (including machines for nailing, stapling, gluing or otherwise assembling) for working wood, cork, bone, hard rubber, hard plastics or similar hard materials
84.74	84.74	Machinery for sorting, screening, separating, washing, crushing, grinding mixing; or kneading each, stone, ores or other mineral substances, in solid (including powder or paste) form, machinery for agglomerating, shaping or moulding; solid mineral fuels, ceramic paste, unhardened cements plastering materials or other mineral products in powder or paste form; machines of forming foundry moulds of sand
8479.20	8479.20.00.00	Machinery for the extraction or preparation of animals, or fixed vegetable fats or oils
8480.10	84.80.10.00.00	Moulding boxes for metal foundry
8480.20	84.80.20.00.00	Mould bases
8480.30	84.80.30.00.00	Moulding patterns (excluding moulding patterns of wood)
8480.41	84.80.41.00.00	Moulds for metal or metal carbides: injection or compression types
8480.49	84.80.49.00.00	Other moulds for metal or metal carbides
8480.50	84.80.50.00.00	Moulds for glass
8480.60	84.80.60.00.00	Moulds for mineral materials
8480.71	84.80.71.00.00	Moulds for rubber or plastic: injection or compression types
8480.79	84.80.79.00.00	Other moulds for rubber or plastic
8501.60		AC Generators (alternators)
8501.61	85.01.61.00.00	Of an output not exceeding 75KVA

8501.62	85.01.62.00.00	Of an output exceeding 75KVA but not exceeding 375KVA
8501.63	85.01.63.00.00	Of an output exceeding 375KVA but not exceeding 750KVA
8501.64	85.01.64.00.00	Of an output exceeding 750KVA
8502.11	85.02.11	Generating sets with compression-ignition internal combustion piston engines of an output not exceeding 75KVA
8502.12	85.02.12	Of an output exceeding 75KVA but not exceeding 375KVA
8502.13	85.02.13	Of an output exceeding 375KVA
8514.10	85.14.10.00.00	Resistance heated furnaces and ovens
8514.20	85.14.20.00.00	Induction or dielectric furnaces and ovens
8514.30	8514.30	Other furnaces and ovens
8515.21	85.15.21.00.00	Machines and apparatus for resistance welding of metal, fully or partly automatic
8515.29	85.15.29.00.00	Other machines and apparatus for resistance welding of metal, not fully or partly automatic
8515.31	85.15.31.00.00	Machines and apparatus for arc welding of metals, fully or partly automatic
8515.39	85.15.39.00.00	Other machines and apparatus for arc welding not fully or partly automatic
8515.80	8515.80	Other machines and apparatus
86.06	86.06	Railway or tramway goods vans and wagons, not self-propelled
Ex. 8701.90	8701.90.00.00	Tractors for agricultural use
87.09	87.09	Works trucks, self-propelled, not fitted with lifting or handling equipment, or the type used in factories, warehouses, dock areas or airports for short distance transport of goods; tractors of a type used on railway stations, platforms; parts of the foregoing vehicles
8716.20	8716.20.00.00	Self-loading, or self-unloading trailers and semi-trailers for agricultural purposes
89.02	89.02	Fishing vessels; factory ships and other vessels for processing or preserving fishery products

90.17.20	9017.20	Other drawing, marking out, or mathematical calculating instruments
9032.81	90.32.81.00.00	Hydraulic pneumatic instruments and apparatus
9032.89	90.32.89	Other automatic regulating or controlling instruments and apparatus, excluding hydraulic or pneumatic

## **ANNEX III**

### **RULES OF ORIGIN**

#### **CHAPTER I**

##### **GENERAL PRINCIPLES**

**ARTICLE 1** The determination of origin of the goods or products and the corresponding certification and verification procedures will be applied as established in this Annex.

**ARTICLE 2** The Rules of Origin in this Annex are based on the general principle of substantial transformation characterised by the change of Customs classification heading. To that end, the Parties will utilise the Nomenclature of the Harmonised Commodity Description and Coding System, including the headings, subheadings and the corresponding numerical codes, the notes to the sections, chapters and subheadings, as well as the general rules of interpretation.

#### **CHAPTER II**

##### **DETERMINATION OF ORIGIN**

###### **ARTICLE 3 DEFINITIONS**

For the purposes of this Annex, the following definitions shall apply:

Inputs means raw materials, intermediate goods and parts or components utilised in production.

Goods or products means inputs or finished articles.

Production means planting, extraction, harvesting, fishing, hunting, manufacturing, processing or assembly of goods or products.

Originating goods means goods, products or inputs which meet the Rules of Origin established in this Annex.

**ARTICLE 4** The following shall be considered as originating goods or products in the Parties:

- (a) Wholly produced products are:
  - i) Products from the mineral, plant or animal kingdoms (including those from hunting and fishing), extracted, harvested or gathered, born, bred or captured in the territories of the Parties, or in their territorial waters or in their exclusive economic zones;
  - ii) Production of the sea extracted beyond the territorial waters of the Parties and their exclusive economic zones by ships, wholly or partially owned by nationals of the Parties, legally chartered, leased or contracted under joint venture arrangements by enterprises established in the territories of the Parties;
  - iii) Products of factory ships, wholly or partially owned by the nationals of the Parties, legally chartered, leased or contracted under joint venture arrangements by enterprises established in the territories of the Parties produced from goods or products of the sea, extracted by ships in accordance with the provisions in (i) and (ii) above;
  - iv) The slag, ashes, residues, waste or scrap, gathered or obtained from manufacturing and processing operations performed in the territories of the Parties, fit only for the recovery of raw materials, as long as they do not constitute toxic or hazardous wastes in accordance with national and international law on the matter;
- b) Goods produced in the territories of the Parties which are made solely from originating goods.
- c) Goods produced in the territories of the Parties which utilise non-originating inputs will meet the Rules of Origin criteria established in this Article, as follows:
  - i) Goods resulting from a substantial transformation process carried out in the territories of the Parties which process confers on them a new individuality

characterised by their being classified in a Customs classification heading of Nomenclature of the Harmonised Commodity Description and Coding System, which is different from those in which all the non-originating inputs used in the process are classified; or

- ii) Goods, other than goods resulting from an assembly process, in which the CIF value of the non-originating inputs utilised does not exceed 50% of the FOB price of the goods produced or the regional content is not less than 50% of the FOB price of the goods produced.
  - iii) Goods resulting from an assembly process in which the CIF value of non-originating inputs utilised does not exceed 50% of the FOB price of the goods produced or the regional content is not less than 50% of the FOB price of the goods produced.
- d) Goods produced in the territories of the Parties which incorporate inputs from third countries, and meet the specific origin requirement determined by the Joint Council.

This specific origin requirement shall prevail over the general criteria in this Annex.

The procedure to establish the specific origin requirements shall be determined by the Joint Council.

## **ARTICLE 5**

The determination of the transaction value of the goods produced and the transaction value of the non-originating inputs shall be according to the Agreement on Customs Valuation of the WTO. The transaction value of the goods produced shall be on a FOB basis. The transaction value of the non-originating inputs shall be on a CIF basis.

To calculate the percentage of regional content of goods, the value of the non-originating inputs shall be subtracted from the transaction value for the goods produced, this difference being divided by the transaction value of the goods produced.

$$RC = \{ (TV - MNV) / TV \} \times 100$$

Where:



RC=	Regional Content
TV=	Transaction value of the goods produced
MNV=	Transaction value of non-originating inputs.

**ARTICLE 6** For the purposes of determining origin, where an input qualifies as originating goods in one Party and that input is utilised in production in the other Party, that input shall be considered as originating goods.

**ARTICLE 7** For the purposes of this Annex, the following will not be considered as processes of substantial transformation, whether or not an origin requirement has been fulfilled:

- a. operations to ensure the preservation of goods or products during transportation or storage, such as ventilation, refrigeration, freezing, addition of preservatives or salt, removal of damaged parts and the like;
- b. operations such as dust removal, washing or cleaning, sifting, peeling, shelling, winnowing, maceration, drying, sorting, classification, grading, selection, crushing, filtering, diluting in water, painting or cutting-up;
- c. the simple formation of sets of goods;
- d. the packing, placing in containers or repackaging;
- e. the dividing up or assembly of packages;
- f. the affixing of brands, labels, or other similar distinctive signs;
- g. the simple mixture of materials, if the characteristics of the product obtained are not essentially different from the characteristics of the materials which have been mixed;
- h. the slaughter of animals;

- i. the simple addition of oil;
- j. the carrying out of two or more of the operations at (a) to (i) above.

#### **ARTICLE 8**

In order for the goods or products to benefit from the preferential treatment, the same must be directly delivered from the exporting country to the importing country.

For this purpose, the following shall be considered as direct consignment:

- a) Goods or products transported without going through third countries.
- b) Goods or products transported in transit through one or more non-participating countries, with or without trans-shipment or temporary storage, under the surveillance of customs authorities of such countries, provided that:
  - i) the transit is justified by geographical reasons or by considerations related to transport requirement;
  - ii) they are not designed for trade or use in the transit country; and
  - iii) they do not undergo during transportation or storage, any operation other than loading or unloading or operations to keep them in good condition and ensure their conservation.

Nothing in the foregoing shall preclude the trans-shipment of goods through the Parties.

### **CHAPTER III**

#### **THE DECLARATION AND CERTIFICATE OF ORIGIN**

##### **ARTICLE 9**

In order for goods or products to benefit from the preferential treatment provided under this Agreement, a certificate of Origin in the format set down in the Appendix to this Annex shall be prepared, which in a single document shall provide:

- i) A declaration by the exporter or the final producer that the origin requirements prescribed in this Annex have been fulfilled;
- ii) A certificate by the authorised body of the exporting country that the declaration by the exporter or the final producer, as the case may be, is accurate.

Where the exporter is not the final producer of the goods or products, the former shall present: the declaration of origin to the authorised body.

The competent authority in the exporting country shall carry out such control as is necessary to permit the certification provided for in this Article and shall confirm all the data set out in the Certificate of Origin.

The Certificate of Origin shall have affixed the signature of an official notified by the authorised body of the exporting country pursuant to the Article 11.

The date of the Certificate of Origin may not precede that of the relevant commercial invoice.

The Certificate of Origin shall be valid for a period of 180 days from the date of issue.

##### **ARTICLE 10**

Each Party shall require the exporter or final producer who completes and signs a Certificate of Origin to keep all the records and documents pertaining to the origin of the goods or products for a minimum of three years from the date of the certificate and to produce these records and documents as requested by the competent authority, in accordance with national legislation.

## **CHAPTER IV**

### **THE FUNCTIONS AND OBLIGATIONS OF BODIES AUTHORISED TO CARRY OUT CERTIFICATION**

**ARTICLE 11**           The function and obligations of the bodies authorised by the Parties to carry out origin certification will be, *inter alia*,

- a)     to verify the accuracy of the declaration presented to them by the final producer or the exporter by way of systems or procedures which ensure the accuracy of the data;
- b)     to provide to the other Parties the administrative cooperation required for the control of documentary proof of origin.

The bodies authorised by the Parties will, no later than thirty (30) days after entry into force of the Agreement, transmit through their respective Foreign Ministries to the Foreign Ministries of the other Parties, the approved list of the bodies authorised to issue the certificates mentioned in this Annex, along with a list of signatories, facsimiles of the authorised signatures and the stamps of the authorised bodies.

Any changes to such listings shall enter into force thirty (30) days after receipt of notification.

## **CHAPTER V**

### **THE VERIFICATION OF ORIGIN**

**ARTICLE 12**           The competent authority of the importing country may request the competent authority of the exporting country to carry out control of the Certificate of Origin when:

- a)     there are grounds for doubt regarding the authenticity of the document
- b)     there are grounds for doubt with regard to the accuracy of the data contained therein;

- c) there are grounds for doubt that the provisions of this Annex have been met;
- d) the Certificate of Origin is incomplete;
- e) random checks are considered necessary.

The competent authority of the exporting country shall supply the information requested within forty-five (45) days.

#### **ARTICLE 13**

In no case shall the customs authorities of the Parties interrupt an import procedure of the products covered by the Certificate of Origin mentioned in the preceding Articles. However, the Customs authorities of the importing Party, in addition to requesting the appropriate additional information from the competent authorities of the exporting Party, shall adopt the actions they deem necessary to safeguard the fiscal interests.

### **CHAPTER VI**

#### **PENALTIES**

#### **ARTICLE 14**

Each Party shall maintain legislation which provides for penalties against those who furnish or cause to be furnished any document which is untrue in a material particular in support of a claim in the other Party that goods or products should be accepted as eligible for preferential treatment.

The penalties referred to in the preceding paragraph shall be similar to those applicable in case of untrue declarations in regard to payment of duty on imports.

### **CHAPTER VII**

#### **FUNCTIONS OF THE JOINT COUNCIL WITH REGARD TO THIS ANNEX**

#### **ARTICLE 15**

The Joint Council shall review the Rules of Origin at least once every twelve (12) months or at the request of one of the Parties, and it may modify them.

The Joint Council may establish specific origin requirements.

#### ANNEX IV

#### PRODUCTS TO BE ACCORDED DUTY REDUCTION IN THE MARKETS OF CARICOM MDCs PARTICIPATING IN THE AGREEMENT ON IMPORTS ORIGINATING IN COLOMBIA FROM 1 JANUARY 1999

CARICOM TARIFF HEADING	COLOMBIA TARIFF HEADING	DESCRIPTION
0904.202	0904.20.00.00	Pimento
23.09.901	2309.90.90.00	Mixed bird seed
30.04.907	3004.90.29.90	Soft candles
3808.909	3808.90.90.00	Other rodenticides, other than for retail sale only
Ex. 4011.91	4011.91.00.00	New Pneumatic tyres of rubber having a "herring-bone", tread tractors
41.08.00	4108.00.00.00	Chamois (including combination chamois) leather
4908.10	4908.10.00.00	Transfers (decalomanias) vitrifiable
4908.90	4908.90.10.00 4908.90.90.00	Other transfers (decalomanias)
52.04.20	5204.00.00.00	(Cotton sewing thread) put up for retail sale
5909.00	5909.00.00.00	Textile Hose piping and similar textile tubing with or without lining armour or accessories of other materials
7103.911	7103.91.10.00	Rubies, sapphires and emeralds otherwise worked. Temporarily strung for convenience of transport
7103.919	7103.91.20.00	Rubies, sapphires and emeralds otherwise worked other than those temporarily strung for convenience of transport
7207.101	7207.11.00.00	Semi-finished products of iron or non-alloy steel weight <0.25% carbon, blooms and billets only
7207 .201	7207.20.00.00	Semi-finished products of iron or non-alloy steel weight =>0.25% carbon, blooms and billets only

7210.11	72.10.11.00.00	Flat-rolled products of iron or non-alloy steel, of a width of 600 mm or more, clad, plated or coated of a thickness $\geq 0.5\text{mm}$
72.10.12	7210.12.00.00	Flat-rolled products of iron or non-alloy steel, of a width of 600 mm or more, clad, plated or coated of a thickness $< 0.5\text{mm}$
72.12.302	7212.30.00.00	Flat-rolled products of iron or non-alloy steel, of a width of less than 600 mm, clad plated or coated with zinc w/ thickness $< 3\text{mm}$
72.12.309	7212.30.00.00	Flat-rolled products of iron or non-alloy steel, of a width of less than 600 mm clad, plated or coated. Otherwise plated or coated with zinc of a thickness $\geq 3\text{mm}$ or more
72.13.999	7213.99.00.10	Bars and rods, hot-rolled in irregularly wound coils, of non alloy steel
73.01.20	7301.20.00.00	Angles, shapes and sections (of iron or steel)
73.02.10	7302.10.00.00	Rails
73.02.20	7302.20.00.00	Sleepers (cross ties)
73.02.30	7302.30.00.00	Switch blades, crossing frogs, point rods and other crossing pieces
73.02.40	7302.40.00.00	Fish plates and sole plates
73.02.90	7302.90.00.00	Other railway and tramway items including chairs, chair wedges, bed plates, rail clips and other material specialised for jointing or fixing rails
73.07.22	7307.22.00.00	Threaded elbows, bends and sleeves
73.14.191	7314.19.00.00	Gauge
73.23.938	7223.93.00.00	Table and kitchen articles, of iron or steel, parts only
73.26.901	7326.90.00	Handcuffs
74.13	7413.00.00.00	Stranded wire, cables, plaited bands and the like of copper not electrically insulated

76.14.10	7614.10.00.00	Stranded wire, cables, plaited bands and the like, of aluminium, not electrically insulated with steel core
76.14.90	7614.90.00.00	Stranded wire, cables, plaited bands and the like, of aluminium, not electrically insulated other than those of steel core
76.15.202	7615.20.00.00	Parts of sanitary ware of aluminium
82.05.30	8502.30.00.00	Planes, chisels, gorges and similar cutting tools for working wood
8213.001	8213.00.00.00	Tailors and dress-makers shears
8213.009	8213.00.00.00	Scissors, blades and other shears excluding tailors and dress-makers shears
82.15.91	8215.91.00.00	Spoons, forks, labels, skimmers, cake servers, fish knives, butter knives, sugar tonges and similar kitchen or table ware, plated with precious metal
8311.101	8311.10.00.00	Coated electrodes of base metal for electric arc-welding of nonalloy steel
8311.109	8311.10.00.00	Coated electrodes for electric arc-welding of other base metal
8311.20	8311.20.00.00	Cored wire of base metal, for electric arc-welding
8311.30	8311.30.00.00	Coated rods and core wire of base metal for soldering, brazing or welding by flame
8311.90	8311.90.00.00	Other coated electrodes of base metal including parts
8414.60	8414.60.00.00	Hoods having a maximum of horizontal side $\leq 120$ cm
8419.20	8419.20.00.00	Medical, surgical or laboratory sterilizers
84.80.301	8480.30.00.00	Moulding patterns
8504.21	8504.21.90.00	Liquid dielectric transformers having a power-handling capacity not exceeding 650kva
8504.22	8504.22.10.00	Liquid dielectric transformers having a power-handling capacity not exceeding 650kva but not exceeding 10,000kva
8504.23	8504.23.00.00	Liquid dielectric transformers having a power-handling capacity not exceeding
		10,000kva



8515.11	8515.11.00.00	Soldering irons and guns
8546.20	8546.20.00.00	Electrical insulators (of ceramics)
87.11.101	8711.10.00.00	Motor-cycles (including mopeds) and cycles filled with an auxiliary motor, with or without side cars. With reciprocating internal, combustion engine with a capacity > 50 cc for transport of good only
87.11.201	8711.20.00.0	Motor-cycles (including mopeds) and cycles filled with an auxiliary motor, with or without side cars. With reciprocating internal, combustion engine with a capacity >50 cc = <250 cc for transport of good only
87.15	8715.00.90.00 8715.00.10.00	Baby carriages and parts thereof
90.28.20	9028.20.90.00	Liquid metres
9606.30	9606.30.90.00	Button moulds and other parts of buttons, button blanks

## ANNEX V

### PRODUCTS TO BE ACCORDED DUTY REDUCTION IN THE COLOMBIA MARKET ON IMPORTS ORIGINATING IN CARICOM MEMBER STATES PARTICIPATING IN THE AGREEMENT FROM 1 JANUARY 1999

<b>CARICOM TARIFF HEADING</b>	<b>COLOMBIA TARIFF HEADING</b>	<b>DESCRIPTION</b>
Ex.03.03.10	0303.10.00.00	Frozen Pacific Salmon excluding Liver and Roes
Ex.03.03.21	0303.21.00.00	Frozen Trout excluding Livers and Roes
Ex.03.03.22	0303.22.00.00	Frozen Atlantic and Danube Salmon excluding Livers and Roes
Ex.03.03.29	0303.29.00.00	Other Frozen Salmonidae excluding Livers and Roes
Ex.03.03.31	0303.31.00.00	Frozen Halibut excluding Livers and Roes
Ex.03.03.32	0303.32.00.00	Frozen Plaice, excluding Livers and Roes
Ex.03.03.33	0303.33.00.00	Frozen Sole, excluding Livers and Roes
Ex.03.03.39	0303.39.00.00	Other Frozen Flat Fish, excluding Livers and Roes
Ex.03.03.41	0303.41.00.00	Frozen Long-finned Tunas of White Tuna excluding Livers and Roes
Ex.03.03.42	0303.42.00.00	Frozen Yellow-finned Tunas excluding Livers and Roes
Ex.03.03.43	0303.43.00.00	Frozen Skip Jack or Striped-bellied Bonito
Ex.03.03.49	0303.49.00.00	Other Frozen Tuna, excluding Liver and Roes
Ex.03.03.50	0303.50.00.00	Frozen Herrings, excluding Liver and Roes
Ex.03.03.60	0303.60.00.00	Frozen Cod, excluding Livers and Roes
Ex.03.03.71	0303.71.00.00	Frozen Sardines, sardinellas, brisling or sprats, excluding Livers and Roes
Ex.03.03.72	0303.72.00.00	Frozen Haddock, excluding Livers and Roes

Ex.03.03.73	0303.73.00.00	Frozen Coalfish, excluding Livers and Roes
Ex.03.03.74	0303.74.00.00	Frozen Mackerel, excluding Livers and Roes
Ex.03.03.75	0303.75.00.00	Frozen Dogfish and other Sharks, excluding Livers and Roes
Ex.03.03.76	0303.76.00.00	Frozen Eels, excluding Liver and Roes
Ex.03.03.77	0303.77.00.00	Frozen Sea Bass, excluding Liver and Roes
Ex.03.03.78	0303.78.00.00	Frozen Hake, excluding Liver and Roes
Ex.03.03.79	0303.79.00.00	Other Frozen Fish, excluding Liver and Roes
Ex.03.03.80	0303.80.00.00	Frozen Livers and Roes
03.04.10	0304.10.00.00	Fish Fillets and other Fish meat whether or not fresh or chilled
03.04.20	0304.20.00.00	Frozen Fish Fillets
Ex.03.06.13	0306.13.90.20	Frozen Trawled Shrimps
08.03.001	0803.00.19.90	Fresh Bananas
08.03.002	0803.00.11.00	Fresh "Plantain"
11.06.20	1106.20.00.00	Flour, meal and powder of Sago or of the Roots or Tubers of heading 07.14
19.01.10	1901.10.10.00	Prepared Milk for infant use packaged for retail
19.01.11	1901.10.90.00	Other preparations for Baby Food, packaged for retail
19.01.901	1901.90.10.00	Malt Extract
19.01.902} 19.01.909}	1901.90.90.00	Other preparations for goods of heading 04.01 to 04.04, not containing cocoa or containing less than 5% in weight of cocoa, calculated on a totally defatted basis
20.09.20	2009.20.00.00	Grapefruit Juice
20.09.30	2009.30.00.00	Juice of other single Citrus fruit
20.09.40	2009.40.00.00	Pineapple Juice

20.09.50	2009.50.00.00	Tomato Juice
24.02.20	2402.20.10.00	Black Tobacco Cigarettes
24.02.20	2402.20.20.00	Light Tobacco Cigarettes
32.14.10	3214.10.00.00	Putty, Cement from Resin and other Plasmastics, Pastes used in Paints, Glazier's putty, grafting putty, resin cements, and other mastic caulking compound painters fillings
32.14.90	3214.90.00.00	Nonrefractory surfacing preparations for facades, indoor walls, floors, ceilings or the like
Ex.4012.90	4012.90.10.00	Protectors, brackets, flaps of rubber
Ex.4012.90	4012.90.20.00	Solid rubber tyres
Ex.4012.90	4012.90.30.00	Hollow rubber tyre treads
Ex.4012.90	4012.90.40.00	Interchangeable tyre treads
Ex.4013.10	4013.10.00.00	Inner rubber tubes of a kind used on motor cars
Ex.4013.10	4013.10.00.00	Inner rubber tubes of a kind used on buses or lorries
Ex.4202.12	4202.12.90.00	Briefcases, school satchels and similar containers with outer surface of plastic or textile materials
Ex.4418.90	4418.90.10.00	Cellular wooden dash boards
4802.51	4802.51.00.00	Other paper and paper board of a weight less than 40g/m <sup>2</sup>
4802.52	4802.52.90.00	Other paper and paper board weighing more than 40g/m <sup>2</sup> but less than 150g/m <sup>2</sup> excluding security paper for cheques, bills and other security paper
4802.53	4802.53.00.00	Other paper and paper board weighing more than 150g/m <sup>2</sup> .
4802.60	4802.60.90.90	Other paper and paper board of which more than 10 per cent by weight of the total fibre content consists of fibre obtained by mechanical process excluding paper on rolls or sheets with a weight less than 40g/m <sup>2</sup>
4804.21	4804.21.00.00	Unbleached sack kraft paper
4804.29	4804.29.00.00	Other Unbleached sack kraft paper

4804.31	4804.31.00.00	Other Unbleached sack kraft paper and paper board weighing less than 150g/m <sup>2</sup>
4804.39	4804.39.00.00	Other kraft paper and paper board weighing less than 150g/m <sup>2</sup> , bleached
4804.49	4804.49.00.00	Other kraft paper and paper board weighing more than 150g/m <sup>2</sup> but less than 225g/m <sup>2</sup> excluding unbleached and uniformly bleached kraft paper
4804.51	4804.51.00.00	Other kraft paper and paper board weighing 225g/m <sup>2</sup> or more
4804.52	4804.52.00.00	Kraft paper and paper board weighing 225g/m <sup>2</sup> or more
4808.20	4808.20.00.00	Sack kraft paper, creped or crinkled, whether or not enclosed or perforated
4808.30	4808.30.00.00	Other kraft paper, creped or crinkled, whether or not embossed or perforated
4816.10	4816.10.00.00	Carbon paper and similar copy paper
4817.20	4817.20.00.00	Letter, cards, plain post cards and correspondence cards
4817.30	4817.30.00.00	Boxes, pouches, wallets and writing compendiums containing assortment of paper and stationery
6307.10	6307.10.00.00	Floor cloths, dish cloths, dusters and cleaning cloths
6307.20	6307.20.00.00	Life jackets and life belts
6307.90	6307.90.00.00	Safety belts
6307.90	6307.90.30.00	Protective face masks
6307.90	6307.90.90.00	Other made up textile articles
6813.10	6813.10.00.00	Brake linings and pads
6907.10	6907.10.00.00	Cubes and similar articles whether or not rectangular the largest surface areas of which incapable of being enclosed in a square size of which is less than 7 cm
6907.90	6907.90.00.00	Other unglazed ceramic flags and paving
6908.10	6908.10.00.00	Tiles, cubes and similar ceramic articles glazed
6910.10	6910.10.00.00	Sinks, wash basins, pedestals, baths, water closets, pans, flushing cisterns and similar sanitary fixtures of porcelain or china

6910.90	6910.90.00.00	Other sinks, wash basins, pedestals, baths, water closets, pans, flushing cisterns and similar articles or ceramic or sanitary fixtures not of porcelain or china
6912	6912.00.00.00	Ceramic tableware, kitchenware, other household articles and toilet articles other than of porcelain or china
7210.41	7210.41.00.00	Flat rolled products of iron or non-alloy steel of a width 600mm or more otherwise plated or coated with zinc, corrugated
7210.49	7210.49.00.00	Other flat rolled products of iron or non-alloy steel of a width 600mm otherwise plated or coated with zinc, not corrugated
7213.10	7213.10.00.00	Bars and rods hot rolled in irregular wound coils of iron or non-alloy steel, containing indentations, ribs, grooves or other deformations during the rolling process
7214.20	7214.20.00.00	Other bars and rods of iron or non-alloy steel, not further worked than forged, containing indentations, ribs, grooves or other deformations during the rolling process of twisted after rolling
Ex.8536.10	8536.10.20.00	Fuses with a voltage less or equal to $\leq 260V$ and intensity less or equal to 30A
Ex.8536.10	8536.10.90.00	Other fuses and fuse circuit breakers with a voltage less or equal to 1000A
Ex.8536.20	8536.20.10.00	Circuit breakers with a voltage less than 260V and an intensity less than or equal to 30A
Ex.8536.20	8536.20.90.00	Other circuit breakers with a voltage less than 1000V
8536.50	8536.50.90.00	Other switches
8537.10	8537.10.00.00	Boards, panels, consoles, desks, cabinets and other bases equipped with two or more apparatus of heading number 85.35 or 85.26 for electric control or the distribution of electricity including those incorporating instruments or apparatus of chapter 90, and numerical control apparatus, other than switching apparatus of heading number 85.17 for a voltage not exceeding 1000v

8537.20	8537.20.00.00	Boards, panels, consoles, desks, cabinets and other bases equipped with two or more apparatus of heading number 85.35 or 85.26 for electric control or the distribution of electricity including those incorporating instruments or apparatus of chapter 90, and numerical control apparatus, other than switching apparatus of heading number 85.17 for a voltage exceeding 1000v
8538.10	8538.10.00.00	Boards, panels, consoles, desks, cabinets and other bases for the goods of heading number 85.37, not equipped with their apparatus
8539.22	8539.22.90.00	Other filament lamps excluding ultra-violet or infra-red lamps of a power not exceeding 200W and for a voltage exceeding 100V
8539.29	8539.29.90.00	Other filament lamps excluding ultra-violet or infra-red lamps of heading number 8539.21 and 8539.22
8539.31	8539.31.00.00	Fluorescent discharge lamps, hot cathode
8539.32	8539.32.00.00	Mercury or sodium vapour lamps, metal halide lamps
Ex.8544.11	8544.11.00.00	Winding wire of copper
8544.19	8544.19.00.00	Other non-copper winding wire
8544.20	8544.20.00.00	Co-axial cable and other co-axial electric conductors
8544.51	8544.51.10.00	Other electric conductors voltage >80V but <0-1000V fitted with connectors of copper
8544.51	8544.51.90.00	Other electric conductors voltage >80V but <=1000V without connectors
8708.91	8708.91.00.00	Radiators
8708.92	8708.92.00.00	Silencers and exhaust pipes
Ex. 8712	8712.00.10.00	Bicycles for children
Ex. 8712	8712.00.20.00	Other bicycles
9401.50	9401.50.00.00	Seats of cane (rattan) osier bamboo or similar materials
9401.61	9401.61.00.00	Other seats with wooden frames, upholstered

9401.69	9401.69.00.00	Other seats with wooden frames, not upholstered
9401.71	9401.71.00.00	Other seats with metal frame, upholstered
9401.79	9401.79.00.00	Other seats with metal frame, not upholstered
9403.10	9403.10.00.00	Metal furniture of a kind used in offices
9403.20	9403.20.00.00	Other metal furniture
9403.80	9403.80.00.00	Furniture of other materials including cane, (rattan), osier, whisker, bamboo or similar materials)
Ex.9403.90	9403.90.10.00	Wooden parts for other furniture
Ex.9403.90	9403.90.20.00	Parts for other furniture from other materials except wood or metal
Ex.9405.40	9405.40.10.00	Other electric lamps and lighting fittings for public lighting
Ex.9405.40	9405.40.20.00	Other electric lamps and lighting fittings for light projectors
Ex.9405.40	9405.40.90.00	Other electric lamps and lighting fittings
9503.10	9503.10.00.00	Electric trains, including tracks, signals and other accessories
9503.50	9403.50.00.00	Toy Musical instruments and apparatus
9603.10	9603.10.00.00	Brooms, brushes consisting of twigs or other vegetable materials bound together with or without handles
9607.11	9607.11.00.00	Slide fasteners fitted with chain scoops of base metal
9607.19	9607.19.00.00	Other slide fasteners
9607.20	9607.20.00.00	Parts for slide fasteners